

Royal Greenwich Public Health Recommissioning Market Engagement FAQs (Frequently Asked Questions)

	Question	Answer
1.	Have any other local authorities/contracting organisations used frameworks?	Yes, frameworks are commonly used by Local Government.
2.	How will new suppliers come onto the framework?	To join the framework, providers will need to submit a tender and pass all requirements as set out in the instructions to tender document when it is launched on London Tenders Portal in June-July 2024. Please see the slide pack for a high-level overview of the Selection Questionnaire Stage.
3.	Timeline – Call off contracts, publication, and lead in times.	Please refer to the slide pack for the timetable.
4.	Will others be able to see service information to encourage collaboration?	Relevant service information will be published in the specifications. Your organisation’s service or contact information obtained during the market engagement events will only be shared if you request or agree to this.
5.	Will you see other lots/specs?	If you are not successful in being appointed onto the relevant framework lot, you will not be invited to participate in those mini-competitions and therefore you will not be able to access the related specification or contract details for that lot. We therefore encourage you to participate in the events and review the documentation on London Tenders Portal.
6.	What if the sub provider does not meet the criteria for being on the framework?	All details will be in the tender pack.
7.	Could you be a guarantor? Cover the risk?	All details will be in the tender pack.

8.	Risk of smaller groups in community not being able to join to reach vulnerable people.	We encourage smaller organisations with relevant contractual experience of supporting vulnerable people to submit a tender to join the framework. When designing the framework, we have considered the appropriate balance of experience of the providers who can meet the needs, whilst also being mindful of encouraging small and medium sized enterprises (SMEs) to join the framework when setting the criteria.
9.	Set dates for reopening framework so can plan?	<p>The framework is anticipated to go live in June - July 2024.</p> <p>Although in the future Royal Borough of Greenwich (RBG) can re-open the framework if required, there are currently no set dates for this. Re-opening the framework will also be at the discretion of RBG.</p> <p>Please do not rely on the re-opening of the framework and ensure that you bid to join the framework when it is published to avoid missing future RBG Public Health opportunities.</p>
10.	Who can write reference for work in Greenwich? Who would be our reference if only worked Greenwich?	<p>Full details will be provided in the tender pack. Referees must be relevant to the lot you are bidding to join and demonstrate the experience required as set out in the tender pack.</p> <p>Your existing contract manager would usually be the best person for your organisation to approach and for you to request an organisational reference.</p>
11.	Deadline for any FAQs? If live, for how long?	<p>All documents will be available on the London Tenders Portal throughout the process including FAQs which will be accepted until the tender goes live. Please therefore continue to email any questions to procurement@royalgreenwich.gov.uk</p>
12.	Big organisations – will there be job loses?	It will be the provider’s responsibility to decide how best to deliver the service/s and how best to structure their organisation/s in order to deliver the requirements as set out in the service specification/s.
13.	How will we ensure that community engagement and provision transformation occur	Further details will be available in the relevant service specification.

	beyond mobilisation, for true co-production to continue? How do we ensure this happens? Sustainability?	
14.	When will the mini competition/s start? How will it be managed?	It is envisaged that the mini competition stage will commence on or around November 2024, however, this will be confirmed at a later date.
15.	Timescale –what is the time for mobilisation, please provide clarity on dates etc. When have contracts been extended to?	The framework timescales can be found in the slide pack. Further information about mini competitions will be available at a later stage. We will be providing further details regarding contracts and whether or not we are undertaking a staggered approach when the framework goes live.
16.	Can subcontractors go with more than one provider?	You should seek your own legal advice on this issue.
17.	Turnaround time for clarity questions on London Tenders Portal?	All clarification questions received during the tender will be responded to as quickly as possible. Please ensure you submit your clarification questions by the deadline.
18.	Will we be using a social value portal?	No. Social Value will be included but the Social Value Portal will not be used.
19.	Will subcontractors need to be on framework?	We encourage all potential providers to apply to join the framework. Further information about this will be included in the tender pack.
20.	Can providers add services/bid for another lot at a later date?	When the framework is re-opened, existing framework providers may bid again to be appointed to an additional lot. Please do not rely on the framework being re-opened and bid for as many lots as are relevant to your organisation when the framework is launch in June-July 2024.
21.	What will mini competitions look like?	Mini competitions will all be tailored to the service that is being procured. A full Instructions to Tenderers, Specification and Price Matrix alongside any other relevant details will be published as part of the mini-competition process. Generally speaking, mini competitions involve a quality stage and price stage.
22.	How will the combination lot work? Will all services go through it? Will lead provider contracts go through the combination lot?	The combination lot is designed for those services which span across two or more lots. Where your organisation is successful in being appointed to

		<p>two or more lots you will automatically be added to the combination lot.</p> <p>All contract opportunities will not go through the combination lot – only those integrated services whose requirements span across two or more of the lots.</p>
23.	Will we stipulate the lead provider must use the VCS?	It is not anticipated at this time, but all information will be included in the tender pack.
24.	When will main contracts start?	We will be providing further details regarding contracts at a later date.
25.	Social value can be confusing. Added value or social value, what is expected?	Social value will be included and the detail of this will be in the tender pack.
26.	What is the benefit of the framework for SMEs?	Once a provider is appointed to the framework, they will be invited to all relevant RBG mini competitions.
27.	Are there any limits to the number of providers that go on the framework? If yes, how many?	It is not currently anticipated that there will be any limits on the number of providers per lot. This is yet to be approved internally through our governance process. Further details will be available in the tender pack.
28.	Is drugs and alcohol integrated Children and Young People (CYP) and Adult?	Further information will be available at a later date regarding the specifics of the main call off contracts.
29.	Is CYP drugs and alcohol in scope or not? If not, then CYP service needs to be part of provider network.	Further information will be available at a later date regarding the specifics of the main call off contracts.