

# 2122-0282 The provision of building based early education, childcare and early childhood services to children and their parents/carers

Islington Council invites suitable expressions of interest from suppliers for the provision of building based early education, childcare and early childhood services to children and their parents/carers. The Council encourages all types of organisation who meet the qualitative selection criteria including Voluntary and Community Sector (VCS) organisations, Social Enterprises or not for profit enterprises and small to medium enterprises (SME) to tender.

## Current status / Background

The current children's centres were commissioned between 2016-2017 to deliver the provision of early education services and hosting a range of Bright Start Islington services.

These services are currently hosted from buildings either owned by Islington Council or leased by Islington Council for the purpose of delivery.

The current contracts come to an end on 28 February 2023.

## The requirement

These services will provide high quality early education to children under five years old. Providers must have previous experience of delivering a high standard early education in order to meet the minimum requirements for this tender and will need to evidence this.

The providers will have a sound knowledge of working within the Early Years Foundation Stage Framework and contribute to the outcomes as identified within the specification.

The providers will need to have a strong governance structure in place and a finance team which is able to understand the complexities of various funding streams from the council and Department for Education.

The providers will understand all safeguarding requirements as set out by the London Safeguarding Children's Board and comply with local safeguarding processes.

The providers will work closely with a variety of council officers and health partners in order to deliver the service, this can include (for example), Bright Start, special educational needs and

disabilities (SEND) team, safeguarding, finance and the Family Information Service (FIS). Multi-disciplinary working is essential for delivering outcomes for children and their families.

Islington council will continue to supply the buildings that host these children's centres.

The expected start date for these contracts is 1 March 2023.

## Lots

This opportunity is being advertised as three separate lots. Bidders may only bid for one lot.

Lot 1	Hornsey Road Children's Centre
Lot 2	Paradise Park Children's Centre
Lot 3	The Factory Children's Centre

## TUPE [Transfer of Undertakings (Protection of Employment) Regulations]

Potential providers must be aware that TUPE may or may not apply to this service. Further details will be available in the invitation to tender.

## Contract Period

The contract period will be for 36 months from an estimated start date of 1 March 2023 with options to extend for two (2) periods of up to 24 months each (maximum 84 months).

## Contract Value

The estimated total indicative value of this contract is £14,537,950 over the maximum 84-month term of the contract. This is based on the funding identified below:

- Core council subsidy budget and Bright Start hosting
- Dedicated Schools Grant (DSG) funding
- Priority Early Learning Special Educational Needs and Disabilities (PELSEND) funding
- Parental income targets

Lot	Council funding	Hosting	Dedicated School Grant 2 Year Old	Dedicated School Grant 3&4 Year Old	Priority Early Learning Special Educational Needs and Disabilities	Parental income target	Total
1- Hornsey Road	£181,684	£40,011	£33,541	£115,522	£60,424	£226,911	£658,094

2- Paradise Park	£204,028	£33,188	£40,511	£147,223	NA	£247,843	£672,793
3- The Factory	£250,067	£35,284	£79,715	£176,376	NA	£204,521	£745,963

Funding is indicative of the annual DSG grant from the Department for Education and may change.

The hosting budget is subject to review and based on the needs of Bright Start Islington. The hosting budget is dependent on a number of factors including % of receptionist time (role partly funded Bright Start), square footing usage and utilities. Further information is available in the procurement documents.

## Award criteria

The contract will be awarded to the Most Economically Advantageous Tender (MEAT) in accordance with the Public Contracts Regulations. MEAT for this contract is quality 70% and cost 30%. Further details will be provided in the invitation to tender.

**Cost 30%**

**Quality 70%**

**Quality made up of:**

Proposed approach to social value 20%

Proposed approach to implementation and service model 10%

Proposed approach to outcomes and outputs 10%

Proposed approach to partnership working 10%

Proposed approach to the Early Years Foundation Stage 10%

Proposed approach to contract management including governance, finance and financial management 10%

**Total 100%**

Tenderers should be aware that we reserve the right to hold site visits and presentations during the tender process. Site visits and/or presentations and/or interviews will be for verification/clarification purposes of the written submission.

## Procurement Process

This contract is over the threshold at which we are required to publish public procurement notices for new procurements to the UK e-notification service, Find a Tender (FTS).

This procurement will be conducted in accordance with the Public Contracts Regulations 2015, under Chapter 3 Section 7 Social and Other Specific Services (known as the “light touch” regime). Under Regulation 76 the council is free to establish a procedure, provided the procedure is sufficient to ensure compliance with the principles of transparency and equal treatment of economic operators (service providers).

The procedure the Council has designed is based on the open procedure but with the option for an element of negotiation (if required). All economic operators (service providers) who successfully express an interest will automatically have access to the tender documents. Standard pre-selection questions will be part of the tender response and will need to be passed before evaluation of price and quality aspects. Further details will be available in the tender documents.

The council reserves the right to award the contract on the basis of the evaluation of initial tenders without negotiation where this offers value for money. The council reserves the right to not award the contract if the received tenders do not offer value for money.

Where no tenders, or no suitable tenders, are received for one (or more) of the lots, the Council reserves the right to negotiate with providers who bid for other lots and meet minimum requirements in the quality evaluation.

## How to express an interest

If you wish to apply for this contract please follow the steps below:

Register your company free of charge via the [London Tenders Portal](#).

Await acceptance. You will receive an email confirming your username and password.

Use your username and password to log into the London Tenders Portal and express your interest in 2122-0282 The provision of building based early years and childcare services to children and their parents/carers; category **85000000:Health and social work services; 80000000:Education and training services**

Shortly after you have expressed interest, you will receive a second email containing a link to access the tender documents.

## Deadlines

The deadline for expressions of interest is: **11.59am Monday 15 August 2022**

Submission of Tender documents by: **12 noon Monday 15 August 2022**

Late submissions will not be accepted.

## Additional information

- Islington Council and its partners are committed to work towards a 'Fairer Islington', for more information see [www.islington.gov.uk](http://www.islington.gov.uk).
- Please **do not** include any publicity material with your submissions.

- Islington Council aims to provide equality of opportunity and welcomes applicants who meet the qualitative selection criteria from black and minority ethnic communities and disabled groups.
- The Council encourages all types of organisation who meet the qualitative selection criteria including Voluntary and Community Sector (VCS) organisations, Social Enterprises or not for profit enterprises and small to medium enterprises (SME) to tender.
- Your submission will be marked in stages. Only applicants who meet the requirements at each stage will progress to the next stage. Further details will be contained in the tender documents.
- Please include the Contract Number of this tender process when communicating with the Council in any way.
- All questions relating to this contract should be raised via the question and answer section of the relevant contract on the London Tenders Portal. Please do not contact any officer of the council directly.
- Applicants are advised that all costs incurred either directly or indirectly in preparation, submission or otherwise related to this advertisement will be borne by them, and in no circumstances will the council be responsible for any such costs. Applicants are also advised that the council at its sole discretion acting reasonably and in good faith reserves the right to abandon the procurement at any stage prior to contract award.
- As part of a commitment to transparency the council is now publishing all spend over £500 each month. This includes spend on contracts, so the successful contractor should expect details of spend against the contract to appear on the council website [Islington Council: Council contracts](#). The council is also committed to publishing tender and contract documentation after contract award stage. Commercially sensitive information will be redacted from documentation. What constitutes commercially sensitive information is a matter for the council's sole discretion. However, tenderers will be invited to identify information they consider to be commercially sensitive in their tender return and this will be taken into account in the council forming a view.