

Parking Contracts Supplier Events

We have a number of parking contracts that expire at the end of August 2024, including the main enforcement contract and the back-office software contract, as well as a number of other sundry support contracts (e.g., scanning).

We would like to invite the market to an informal Teams supplier event in February. Suppliers will be allocated individual sessions with representatives of Islington Council working on this project. These events will be held from 13 - 17 February. The exact times and dates will be confirmed at a later date, depending upon the number of suppliers that wish to attend. Please specify three dates and time options between 13 - 17 February that are suitable for you, and we will endeavour to support this although cannot guarantee you will be allocated the date/time chosen.

Please contact Sara.Bailey@islington.gov.uk by noon on Wednesday 8 February 2023 if you are interested in attending.

Agenda

30-minute supplier presentation on range of their services and experience, to focus on innovation and Net Zero Carbon (NZC) policy. To include a case study of a recent similar contract that you have provided both innovation and NZC enhancements.

One hour Q and A with pre-released Q's as set out below.

1. Please talk us through your companies NZC policy and how you implement this operationally on contracts, to include examples of all/majority electric fleet and other carbon savings.
2. Please talk us through the latest technological innovation in parking to reduce workforce costs and how savings can be achieved over the duration of the contract. What % savings do you think could be achieved year on year based on improved productivity and innovation?
3. Please advise what you would consider to be the optimum contract term for you to invest in this contract and us achieve continual value for money, broken down into initial term/extensions/break clauses?
4. Please comment on whether you believe a single source supplier or split lots would provide the best value for money to the Council and why?
5. Please advise us of anything else you think would be beneficial in the drafting of this specification and contract.

Note as this is an informal event there is scope to deviate from these and further questions may be asked based upon responses provided.