



# **Soft Market Test for Langarth Garden Village Strategic Utilities**

Version: v1.0

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<b>Contract Title</b>	Langarth Garden Village Strategic Utilities
<b>Directorate</b>	
<b>Service Area</b>	

### Introduction

Cornwall Council is conducting a soft market assessment to gain an understanding of the potential level of interest across the utilities sector for the provision of strategic water, gas and telecoms infrastructure for the proposed Langarth Garden Village near Truro, Cornwall.

It is intended that the responses supplied will enable the Council to refine the procurement strategy and to issue an Invitation to Tender (ITT) in April 2021. For clarity, this soft market test and subsequent ITT implies no commercial commitment. This is not a formal tender document.

Participation of this soft market assessment will not prejudice suppliers participating in any future procurement.

If you are interested in this area of service provision and also helping with our assessment of the market, please complete the "Information Required" section at the end of this notice along with any additional information you consider to be relevant and return this via **the Due North system by midday on Friday 12 March 2020.**

### Background

Background information is provided in the following document which we recommend are read in this order:

- LANGARTH GARDEN VILLAGE Strategic Utilities - Soft Market Testing (document ref LAN\_04-ARC-XX-XX-RP-Z-1150)
- Appendix A LANGARTH GARDEN VILLAGE Utilities and Drainage Strategy NOVEMBER 2020 (document ref LAN\_04-ARC-XX-XX-RP-Z-1110)
- Appendix B NAR Utilities Drawings – Proposed Routes

This soft market testing exercise will be used to refine tender documents for an Invitation to Tender which is planned for issue in April 2021.

Any questions are to be submitted in writing via the Due North system by **Friday 26 February**. The Council will provide written responses to all participants by **Friday 5 March**.

### Information Required

***General Information***

- a) Organisation Name:**
- b) Your Name and position in organisation:**
- c) Background information of your organisation:**
- d) Organisation e-mail contact address:**
- e) Your telephone number:**

***Contract Specific Questions***

- f) Please provide details of potential services that you could provide in relation to the requirements detailed in the attached.**
- g) From an initial assessment, if this became a formal procurement opportunity, would your organisation seek all three lots being offered? If so, what supply chain partners would you envisage and what additional value would they bring to the proposition?**
- h) Please detail your experience of delivering similar contracts / works.**
- i) Please detail any issues, concerns or risks that might prevent your organisation from participating in the planned ITT to provide these services.**
- j) Please provide details of any elements of the proposed strategy contained within the LANGARTH GARDEN VILLAGE Strategic Utilities Soft Market Testing (document ref LAN\_04-ARC-XX-XX-RP-Z-1150) which you feel would disproportionately impact the value for money which you are able to offer should this become a formal procurement opportunity.**
- k) Please provide feedback on innovation, value for money, cost or programme saving ideas that you consider could be applied to this project.**

*Further engagement*

## **Further information**

If you have any questions please contact us through the Due North messaging system.

Please provide your response via Due North by no later than **midday on Friday 12 March 2020**