

2021-0153 Camden and Islington Young People's Sexual Health Service

Islington Council and Camden Council invite suitable expressions of interest from suppliers for the Camden and Islington Young People's Sexual Health Service.

Current status / Background

Following a review of the current service, engagement with providers, prospective providers, stakeholders and young people we have re-designed the service, as set out in the specification. The feedback given has been crucial to the development of the specification in which young people's voices have been expressed throughout.

The requirement

This service will provide high quality sexual health support to young people up to the age of 25. The service will provide clinical support and equip young people with the education and tools to best manage their relationships, sexual health, and wellbeing.

The 'Core Offer' will be comprised of:

- Provision of level 1 and 2 and limited level 3 Integrated Sexual Health Clinics (in both Camden and Islington)
- Health advice, emotional support, and counselling

Clinics are intended to be nurse led, with accessible facilities.

The 'Community Offer' will comprise of:

- Relationship and Sex Education
- Clinical Outreach
- Targeted and one-to-one support
- Workforce Development,
- C-card

The demands for the service will require a wide range of skills so prospective providers may wish to form consortia/lead provider models to address this. The Council encourages all types of organisation who meet the selection criteria including Voluntary and Community Sector (VCS) organisations, Social Enterprises or not for profit enterprises and small to medium enterprises (SME) to tender.

The service will work jointly with Camden and Islington Councils, local Voluntary Community Sector services and health partners to provide support to service users.

All prospective providers bidding must have experience of providing clinical sexual health services.

All prospective providers bidding should evidence they can, and will:

- Provide clinical sexual health services for young people (including Level 3 services identified in the specification)
- Provide Relationships and Sex Education, Workforce Development and C-card
- Develop environments free from stigma
- Provide a safe, welcoming and excellent standard of care
- Understand the principles of trauma informed care
- Provide timely access to the service
- Maintain a stable staffing structure in order to fulfil contractual obligations

- Embed service user feedback into service delivery
- Effectively manage transitions for service users into the wider sexual health offer

Lots

This contract is not being divided into lots. The service will deliver a multi-disciplinary support service to young people largely based on the Department of Health Integrated Sexual Health Services: National Service Specification.

TUPE [Transfer of Undertakings (Protection of Employment) Regulations]

Potential providers must be aware that TUPE may or may not apply to this service. Further details will be available in the invitation to tender.

Contract Period

The contract period will be for 60 months with the option to extend for two (2) periods of up to twenty-four (24) months each (total 108 months).

The estimated contract start date will be dependent on whether or not the contract can be awarded based on initial tenders. If the contract can be awarded on initial tenders, the estimated contract start date will be 1 April 2022.

Contract Value

The maximum available budget for the block contract is £13,671,621 for the maximum 108-month term of the contract. This is based on a value of £1,519,069 per annum. The contract value covers an equitable service across both boroughs.

In addition to the block contract value, we will also have a standard tariff structure for Level 3 activity delivered as part of this contract. It is estimated that the value of the additional tariff based activities is not likely to exceed £20,000 per annum. A schedule of activities and tariffs is included within the tender documents.

Award criteria

The contract will be awarded to the Most Economically Advantageous Tender (MEAT) in accordance with the Public Contracts Regulations. MEAT for this contract is quality 70% and cost 30%. Further details will be provided in the invitation to tender.

Cost 30%

Quality 70%

Quality made up of:

Proposed approach to social value 20%

Proposed approach to service outcomes and outputs 15%

Proposed approach to partnership working 10%

Proposed approach to quality of care and continuous improvement 10%

Proposed approach to safeguarding and relationship with risk 10%

Proposed approach to co-production 5%

Total 100%

Tenderers should be aware that we reserve the right to hold presentations, and site visits and/or interviews during the tender process. Site visits and/or interviews will be for verification/clarification purposes of the written submission.

We reserve the right to interview leading bidders.

Procurement Process

This procurement is being conducted in accordance with the Public Contracts Regulations 2015. The procurement is subject to the light-touch regime under Section 7 Social and Other Specific Services. Under Regulation 76 the Council is free to establish a procedure, provided that procedure is sufficient to ensure compliance with the principles of transparency and equal treatment of economic operators (service providers).

This procedure is based on the open procedure but with the option for an element of negotiation (if required). All economic operators (service providers) who successfully express an interest will automatically be invited to tender and have access to the tender documents.

I) Invitation to Tender - Parts 1 – 3

- Initial evaluation of responses will include assessment of capacity, capability and minimum requirements to deliver the contract.
- Only those who meet the minimum requirements following the assessment of the information provided will have their initial tender evaluated.
- Economic operators (service providers) who submit a tender and do not meet minimum requirements in Parts 1 - 3 will not have the remainder of their tender evaluated, and will be excluded from the process.
- Economic operators (service providers) who submit a tender and meet the minimum requirements for Part 2 (exclusion grounds), and Part 3 (Project Specific Questions and Suitability assessment questions) will have their Method Statements evaluated.

II) Invitation to Tender - Part 4 - Method Statements and Pricing Schedule

- Economic operators (service providers) who submit a tender and meet the minimum requirements for Part 4 Method Statements will have a financial analysis of the pricing schedule.
- Economic operators (service providers) who submit a tender and do not meet the minimum requirements for Part 4 Method Statements will not have a financial analysis of the pricing schedule, and will be excluded from the process.
- All minimum quality requirements relating to method statement questions must be met in order to be invited to negotiate (if required).
- All minimum quality requirements relating to method statement questions must be met in order to be awarded a contract.
- All economic operators (service providers) will be notified whether or not they are invited to negotiate at this stage.
- The council reserves the right to award the contract based on initial tenders. Economic operators (service providers) will be notified if no negotiation is required and the contract is being awarded based on initial tenders.

III) Negotiation (if required)

- The evaluation panel will negotiate with economic operators (service providers) regarding elements of the initial Method Statements submitted in order to improve the qualitative element of the proposal.
- The minimum requirements and award criteria shall not be subject to negotiation.
- During negotiations the evaluation panel will ensure equal treatment of all tenderers and will not provide information in a discriminatory manner which may give any tenderer an advantage over any other.
- There will be no negotiation on the pricing schedule. However, economic operators (service providers) will be permitted to revise their pricing schedule in the call for final tenders in order to reflect the revised proposal.

IV) Call for final tenders

- No further negotiations will take place once final tenders have been received.

We reserve the right to award the contract on the basis of initial tenders without negotiation where this offers value for money in the opinion of the councils. We reserve the right to not award the contract if it does not offer value for money.

How to express an interest

If you wish to apply for this contract please follow the steps below:

Register your company free of charge via the **London Tenders Portal**.

Link: <https://procontract.due-north.com>

Await acceptance. You will receive an email confirming your username and password.

Use your username and password to log into the London Tenders Portal and express your interest in 2021-0153 Camden and Islington Young People Sexual Health Service, category 85000000 Health and social work services

Shortly after you have expressed interest, you will receive a second email containing a link to access the tender documents.

Deadlines

The deadline for expressions of interest is: **11.59am on Friday 29 October 2021**

Submission of tender documents by: **12 noon on Friday 29 October 2021**

Late submissions will not be accepted.

Additional information

- Islington Council and its partners are committed to work towards a 'Fairer Islington', for more information see www.islington.gov.uk.
- Please **do not** include any publicity material with your submissions.
- Islington Council aims to provide equality of opportunity and welcomes applicants who meet the qualitative selection criteria from black and minority ethnic communities and disabled groups.

- The Council encourages all types of organisation who meet the qualitative selection criteria including Voluntary and Community Sector (VCS) organisations, Social Enterprises or not for profit enterprises and small to medium enterprises (SME) to tender.
 - Your submission will be marked in stages. Only applicants who meet the requirements at each stage will progress to the next stage. Further details will be contained in the tender documents.
 - Please include the Contract Number of this tender process when communicating with the Council in any way.
 - All questions relating to this contract should be raised via the question and answer section of the relevant contract on the London Tenders Portal. Please do not contact any officer of the council directly.
 - Applicants are advised that all costs incurred either directly or indirectly in preparation, submission or otherwise related to this advertisement will be borne by them, and in no circumstances will the council be responsible for any such costs. Applicants are also advised that the council at its sole discretion acting reasonably and in good faith reserves the right to abandon the procurement at any stage prior to contract award.
 - As part of a commitment to transparency the council is now publishing all spend over £500 each month. This includes spend on contracts, so the successful contractor should expect details of spend against the contract to appear on the council website [Islington Council: Council contracts](#). The council is also committed to publishing tender and contract documentation after contract award stage. Commercially sensitive information will be redacted from documentation. What constitutes commercially sensitive information is a matter for the council's sole discretion. However, tenderers will be invited to identify information they consider to be commercially sensitive in their tender return and this will be taken into account in the council forming a view.
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