Public Health Recommissioning Market Engagement Event

15th March 2024

ROYAL borough of GREENWICH

Reminder of our vision for Greenwich

OUR DEMOGRAPHIC CHALLENGES

- **Healthy life expectancy** in Greenwich **worse** than **regional** and **national averages**; **inequalities** in health and wellbeing across neighbourhoods.
- Continuing **growth** in **demand** for **NHS** and **social care** services, **persisting health problems** and **patient backlogs** following COVID.
- **Growing** number of people with **complex, multiple long-term conditions.**
- **Financial challenges** caused by **increasing demand** and **ongoing pressures.**

"We know that we need to work in new ways if we are to make change. This will mean working in closer partnership"

We want to ensure that in Greenwich people's health, wellbeing and relationships support them in living their best lives.

To do this we need to be commissioning for transformational change in the way we deliver our services for people, neighbourhoods and place.

Our ambition is to enable our residents, providers and other stakeholders to co-design the development of our services, based on what matters most to Greenwich people.

This will mean a far greater focus on local services, join-up, outcomes, collaboration and impact.

Preventing avoidable poor health, promoting and protecting good health and wellbeing and tackling health and care inequalities will remain key priorities.

Public Health Recommissioning Market Engagement Event
Friday 15th March 2024

AGENDA

	Topic	Lead(s)	Timing
1.	Welcome and Housekeeping	DP	14:00
2.	Contracting Models	SS	14:05
3.	Proposed Categories for New Contracts	DP	14:15
4.	Round Table Discussion	ALL	14:30
5.	BREAK		15:00
6.	Round Table Discussion	ALL	15:10
7.	Round Table Feedback	DP	15:40
8.	Next Steps and Close	DP	15.50

Contracting Models

Stef Seff– Head of Procurement

Contracting Models Recap

Lead Provider Model

In a Lead Provider model, the Royal Borough of Greenwich would contract with a single organisation which would take responsibility for the delivery of all of the service requirements, and for the day-to-day management of other providers who they would sub-contract to. The Lead Provider would be responsible for sub-contracting all the elements of the contract they do not wish to deliver themselves and would be responsible for managing their supply chain.

Traditional Contracting Model

A traditional contacting model would involve the Royal Borough of Greenwich entering into a contract with a single organisation to deliver services that they would usually be expected to deliver all of themselves.

Alliance Contracting Model

A set of providers enters a single arrangement with the Royal Borough of Greenwich to deliver services. All providers within the alliance share risk and responsibility for meeting the agreed outcomes. They are not co-ordinated by a prime provider, and there are no sub-contractual arrangements. All organisations within the alliance are equal partners and they must instead rely on internal governance arrangements to manage their relationships and delivery of services.

Proposed Categories for New Contracts

David Pinson – Associate Director Integrated Commissioning & Health Protection

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Proposed Categories for Contract Packages

Drugs and Alcohol

- Residential rehab and detox
- Treatment and prescribing
- Psychology support
- Alcohol treatment
- Service outreach
- Needle exchange
- Dual diagnosis and in-reach
- Family service
- Aftercare

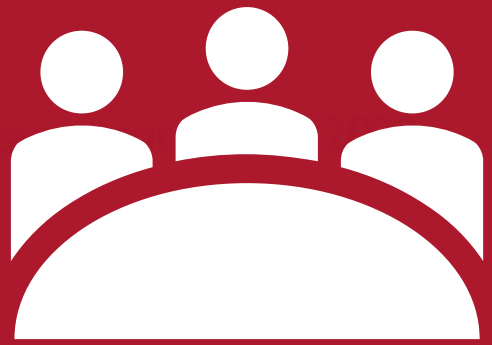
Live Well Prevention

- Smoking cessation
- Diet and nutrition
- Exercise and physical activity
- Health & wellbeing – NHS Health Checks

Sexual Health

- STI testing
- STI treatment
- Reproductive Health
- HIV prevention including PrEP

Round Table Discussion



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Questions

1. What are you views on the proposed contract packages?

2. How do you ensure there is a read across all contract packages.

3. We are considering setting up a single point of access for at least one of the packages. How do you see that working and what do we need to consider?

Break

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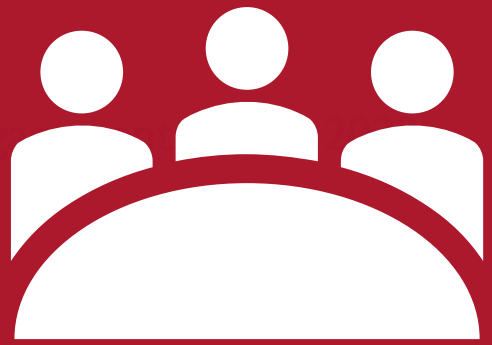
Round Table Discussion



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Question

- What are the pros and cons of each contracting model and what one do you feel is the most appropriate to support the contract packages?

Round Table Feedback

Next Steps & Close

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