



**Basingstoke  
and Deane**

## **INVITATION TO TENDER FOR THE PROVISION OF SOCIAL INCLUSION AND HOMELESSNESS SERVICES FOR 2023-2026**

### **Introduction**

Basingstoke and Deane Borough Council (the council) is committed to providing first class services and facilities which protect our most vulnerable residents.

In 2016 the council undertook a procurement exercise to commission pilot services for social inclusion and homelessness services which could best meet local needs and deliver outcomes. The pilot originally came about following agreement between the council and Hampshire County Council (HCC), whereby grant funding previously attributable to Supporting People was combined with the council's own revenue resources.

Following the successful previous commission and subsequent successful operation of the pilot models the existing contracts will run until 31st March 2023. Following a review of the existing operations and previous commission the council; with agreement with HCC is now looking to commission new contracts for the homelessness and social inclusion services. HCC agreed a reduction in spend on County Council funded Homelessness Support Services in 2022 and to a new grant agreement with Basingstoke and Deane Borough Council for 2023-2026, as such the lot structure and contracts have been re-established for this commission as outlined below:

Lot 1 Emergency Access Homelessness Accommodation and Support (maximum grant available £350,000 per annum)

Lot 2 Targeted Rough Sleeper Outreach, Floating and In-Reach Resettlement Support (maximum grant available of £155,000 per annum)

Lot 3 Short to Medium Term Accommodation with Support (maximum grant available of £215,000 per annum)

Tenderers can bid for one or more Lots; though each Lot will be evaluated separately, and response documents must be provided for each lot that the tenderer is responding to.

The requirements of services will continue to be funded by Hampshire County Council through a devolved grant to Basingstoke and Deane Borough Council together with funding from BDBC. The services will be funded from 1 April 2023 until 31st March 2026, subject to any earlier determination by HCC and it is therefore the council's intention to enter into contract(s) with the successful tenderer(s) of each Lot for a period of 3 years. If satisfied with the performance and operation of the contracts; and subject to further annual determinations by HCC the Council may extend the contracts beyond the initial 3-year term by a further period(s) of 12 months for up to a further 3 years. All extensions shall be subject to any earlier determination from HCC following their annual funding review processes.

The primary aim of these commissioned services is to increase opportunities for wellbeing, social inclusion, and housing stability for those sleeping rough or at risk of sleeping rough ensuring they do not return to the street.

Successful tenderers will work with the council and Social Inclusion Partnership to achieve this by:

- Working together to produce and deliver high quality housing related social inclusion, homelessness and prevention services which optimise prevention, intervention and recovery.
- Meeting local need within the available funding, creating efficiencies, improved outcomes, releasing resource and generating additional and/or alternative funding.
- Working as mutual partners to learn and reflect at every stage of service development, delivery, and evaluation. This will be achieved through data capture, evaluation, discussion, negotiation, case study and reflection, to refocus service objectives to better meet need or assist in the achievement of common outcomes.

There is ongoing commitment to innovate and learn from this model of commissioning, investment and service design and organisations interested in delivering the services should ensure they align with these collaborative values when considering whether to submit a tender response.

The Council is utilising an electronic tendering tool to manage this procurement and communicate with Tenderers. Accordingly, there will be no hard copy documents issued to Tenderers and all communications with the Council, including the submission of Tenderers' Responses, will be conducted via the ProContract system, which can be accessed using the following link:

<http://sebp.due-north.com>

For the information of Tenderers, advice on accessing the system is available using the following link: <https://supplierhelp.due-north.com>

If you need further assistance using the ProContract system please contact the PROACTIS support team or email [ProContractSuppliers@proactis.com](mailto:ProContractSuppliers@proactis.com) OR log a support call directly using the following link: <http://proactis.kayako.com/procontractv3/Core/Default/Index>

If your organisation has multiple employees you may wish to consider registering multiple accounts with ProContract, and this opportunity, to ensure continuity of access to the documentation and messaging facility throughout the procurement process.

**Please note expressions of interest must be registered before 11:00:00 Friday 11<sup>th</sup> November 2022.** After this time no new suppliers will be able to register and download the Tender documentation on ProContract. This is to allow a locked time for Tenderers simply to review and upload the necessary response documents to ProContract prior to the Tender deadline in an effort to reduce the likelihood of incomplete or late submissions.

**Completed tenders and supporting information should be returned before 12:00:00 (Midday) Friday 11<sup>th</sup> November 2022.**