

# **Mental Health and Vulnerable Adults Community Services**

March 2021

- Welcome and Introductions
- Background to project

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Mental Health & Vulnerable Adults

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- Procurement
- The Chest
- Social Value

**Lewis Sinkala** -Category Manager (People)

- Q&A

# Stockport Council

- **Growing population of 293,000**
- **Over 4,000 people of working age have learning disabilities**
- **More than 32,000 working age people in Stockport have mental health issues**

The focus of Stockport Council is on delivering;

- An improved universal offer
- Early intervention and prevention
- More help to live independently
- A focus on reablement / enablement and recovery
- Providing alternatives to a reliance on long term residential care
- Safe, good quality long-term care
- Protection and safeguarding of vulnerable adults



# The Opportunity

- Stockport Council are looking to commission a framework that supports clients with Mental Health, Learning Disabilities, Autism, Substance Misuse and/or additional challenging complex needs.
- Estimated financial envelope will be **£2.1 million per annum and a total of £8.4 million over the four years.**
- Looking for a range of both CQC registered providers and none registered CQC community providers to support Care Act eligible clients
- To develop a diverse provider market, which promotes a culture of greater independence rather than dependence
- To encourage both local and national organisations into Stockport who have specialisms in the above areas to drive up overall quality and value for money

# Who are STAR Procurement?

- An award winning shared procurement service between Stockport, Trafford, Tameside and Rochdale Councils



**STOCKPORT**  
METROPOLITAN BOROUGH COUNCIL



**ROCHDALE**  
BOROUGH COUNCIL

 **Tameside**  
Metropolitan Borough



**TRAFFORD**  
COUNCIL

- Evaluation will be determined through:
  - Pass/Fail Questions
  - Quality Questions
  - Social Value
  
- KPIs will be utilised to:
  - Measure ongoing performance through contract life

## **LOTS**

<b>Lot</b>	<b>Name</b>
<b>Lot 1</b>	Mental Health and Vulnerable Community Support– CQC Regulated Services
<b>Lot 2</b>	Mental Health and Vulnerable Community Support– Unregulated Services

- Application Guidance Document
- Service Specifications
- Application Questionnaire Document
- Quality Question Response Document
- Flexible Purchasing System Terms and Conditions



# Evidence/Due Diligence

- After evaluation, bidders are to provide evidence including:
  - Health and Safety
  - Financials
  - Insurance
  - Relevant policies
  - CQC Registration of Requirements Improvement or above
- Delay in providing the above information when requested may result in non-award to your organisation

# Top Tips for Tendering

- Answer all questions
- Answer the question
- Consider the word count
- Don't embed other lengthy documents/brochures/marketing literature
- Appropriate experience examples
- Appropriate references



## What is it?

‘Social Value is considered as the **wider benefit** gained by the **local community, businesses and the environment** through the **better spending of public money.**’

**Over and above what is required within the contract specification.**



## Why do we do it?

National

- Public Services (Social Value) Act 2012

Regional

- GMCA Social Value Policy

Local

- **Our Councils' Corporate Priorities**

Relevant

Proportionate

Achievable

Simple

## Indicative Timeline

Tender period	12 March 2021	16 April 2021
Return and unsealing of bids	16 April 2021	16 April 2021
Evaluation of bids	16 April 2021	09 May 2021
Background checks undertaken by Procurement	09 May 2021	23 May 2021
Internal due diligence	23 May 2021	30 May 2021
Successful and unsuccessful letters/Alcatel	30 May 2021	11 June 2021
Award and contracts	11 June 2021	01 July 2021
FPS Commencement	01 July 2021	01 July 2021

- Responses must be submitted electronically via the internet using the Council's electronic tendering system, The Chest at [www.the-chest.org.uk](http://www.the-chest.org.uk). If your company requires any technical support in relation to the submission of its quotation via The Chest, please contact The Chest helpdesk (managed by Due North) during business hours of 08:30 to 17:30, Monday to Friday (excluding public/statutory holidays) by following the instructions in the [Supplier Support section of The Chest portal](#)
- You can log your call by emailing [ProContractSuppliers@proactis.com](mailto:ProContractSuppliers@proactis.com) and one of their representative will come back to you shortly.
- For Critical and Time-Sensitive issues (normally requiring resolution within 60 minutes) then please call 0330 005 0352.

- Chest registration:  
<https://procontract.due-north.com/Register>
- Provider assistance/contacting The Chest:  
<https://supplierhelp.due-north.com/>

# Questions



@STARProcurement

