



Torbay's UK Shared Prosperity Fund

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Introduction

- Issues facing Torbay's Economy
- Economic Growth Strategy priorities
- UKSPF Interventions and timescales
 - Key principles
 - Low value contracts
 - High value contracts
- Q&A

Torbay's Economy

- One of the lowest levels of GVA and gap widening
- 41% of our workforce work part-time
- Outward migration of working age population
- Only 8% of our population are aged 16-24
- 1 in 4 people live in the most deprived areas
- Nearly 50% of our population are aged 50+
- Opportunity sectors around photonics, tourism, health, fishing

Torbay's Economic Growth Strategy - priorities

- Building on our economic specialisms
 - *Build on our key sectors, support start up, growth and innovation in these sectors*
- Helping our community to reach their economic potential and build an inclusive economy
 - *Enable our people to find work and better work, tackle poverty and reduce disadvantage*
- Supporting innovators, entrepreneurs and business owners
 - Support people to start and grow businesses, support key employers and ensure we have right infrastructure to enable that growth and target inward investment
- Maximising economic value of natural capital
 - Secure sustainable economic growth from our natural assets
- Cross cutting themes
 - Tackling climate emergency

UKSPF Interventions – key points and principles

- Total of £1.74M – mixture of capital and revenue
- Spent between 2022/23-2024/25
- Delivery against 3 themes
 - Communities
 - Business & enterprise
 - People and skills (2024/25)
- Alignment to Economic Growth Strategy 2022-30
- Successful bidders to work together
- Looking for innovation/inspiration in delivering outputs/outcomes
- Commissioning via low value & high value contracts

Low value

E3 : Creation of and improvements to local green space, community gardens, water courses and embankments, along with incorporating natural features into wider public spaces

Intervention	E3: Creation of and improvements to local greenspaces, community gardens, watercourses and embankments, along with incorporating natural features into wider public spaces
Objective	Strengthen social fabric and fostering a sense of local pride and belonging
Outputs	4 neighbourhood improvements undertaken 100m2 of new green/blue/ space created
Outcomes	10% increase in footfall 10% increase in improved perception of facilities 50% increase in user facilities
Funding	£20,800
Cap/rev	capital
Spend dates	22/23
Supplier requirements	A supplier or suppliers to use the capital funding to make improvements to a minimum of 4 community projects or spaces. The improvements should cover a minimum of 100m2 and monitor and deliver the outcomes required.

Low value

E9: Funding for impactful volunteering and/or social action projects to develop social and human capital in local places

Intervention	E9: Funding for impactful volunteering and/or social action projects to develop social and human capital in local places.
Objective	Strengthen social fabric and fostering a sense of local pride and belonging
Outputs	5 organisations receiving financial support other than grants 4 organisations receiving grants 5 local events/activities supported 90 volunteering opportunities supported 2 projects delivered
Outcomes	20% increase in engagement users 90 volunteering activities/events/incidents
Funding	£20,800
Cap/rev	revenue
Spend dates	22/23-23/24
Supplier requirements	A supplier is required to help local volunteering groups access financial support, grants, deliver events that drive volunteering opportunities and deliver the outputs and outcomes required.

Low value

E10: Funding for local sports facilities, tournaments, teams and leagues, to bring people together

Intervention	E10: Funding for local sports facilities, tournaments, teams and leagues, to bring people together.
Objective	Strengthen social fabric and fostering a sense of local pride and belonging
Outputs	2 facilities supported/created 15% increase in participation in sports and recreational activities at facilities that have benefited from funding
Outcomes	20% increase in engagement users 90 volunteering activities/events/incidents
Funding	£45,723
Cap/rev	capital
Spend dates	22/23-23/24
Supplier requirements	Up to 2 community based sports organisations can tender for capital funding that results in increased participation and delivers the outcomes

Low value

E17: Funding for the development and promotion (both trade and consumer) of the visitor economy, such as local attractions, trails, tours and tourism products more generally

Intervention	E17: Funding for the development and promotion (both trade and consumer) of the visitor economy, such as local attractions, trails, tours and tourism products more generally.
Objective	Creating jobs and boosting community cohesion, through investments that build on existing industries and institutions, and range from support for starting businesses to visible improvements to tourism, hospitality and leisure sector facilities. Link to Economic Strategy – support out of season development
Outputs	4 businesses receiving non-financial support 3 tourism, culture or heritage asset improved 40,000 people reached
Outcomes	3 jobs created 8 jobs safeguarded 25% increase in footfall 15% increase in visitor numbers 2% increase in visitor spend 5% increase in perception of attraction(s)
Funding	£21,700
Cap/rev	revenue
Spend dates	22/23 (£5,200) & 24/25 (£16,500)
Supplier requirements	A supplier or suppliers can utilise this funding to develop a trails or invest in attractions that leads to demonstrable increase in footfall, ideally in the shoulder season. It should also create 1 extra job, safeguard 2 and deliver the other outcomes required.

Low value

E25: Grants to help places bid for and host international business events and conferences that support wider local growth

Intervention	E25: Grants to help places bid for and host international business events and conferences that support wider local growth sectors.
Objective	Promoting networking and collaboration and increasing private sector investment in growth enhancing activities. Link to Economic Strategy – support out of season development
Outputs	1 business receiving grant 3 events/participatory programmes delivered
Outcomes	1% increase in visitor numbers 20% increase in number of businesses supported additional £40,000 of investment
Funding	£27,080
Cap/rev	revenue
Spend dates	23/24
Supplier requirements	a supplier is required to bid for and attract a minimum of 3 international events, primarily in the shoulder season, to support delivery of the required outcomes.

Low value

E26: Support for growing the local social economy, including community businesses, cooperatives and social enterprises

Intervention	E26: Support for growing the local social economy, including community businesses, cooperatives and social enterprises.
Objective	Creating jobs and boosting local community cohesion. Promoting networking and collaboration, through interventions that bring together businesses and partners within and across sectors to share knowledge, expertise and resources, and stimulate innovation and growth.
Outputs	30 businesses receiving non-financial support 15 potential entrepreneurs helped to become business ready
Outcomes	4 jobs created 7 jobs safeguarded 15 new businesses created 4 businesses engaged in new markets
Funding	£41,600
Cap/rev	revenue
Spend dates	22/23-24/25
Supplier requirements	A supplier is required to support and evidence the growth of a minimum of 30 social enterprises and a minimum of 15 new social enterprises.

Low value

Timescales...

Procurement Stage	Dates
Tender Documents Published	Tuesday 17 January 2023
Tender Launch Event	Monday 23 January 2023 11:30-1300
Clarification Question Submission Deadline	Monday 30 January 2023 12:00 Noon
Clarification Responses Deadline	Thursday 02 February 2023
Tender Submission Date & Time	Tuesday 07 February 2023 12:00 Noon
Evaluation Period	Wednesday 08 to Friday 17 February 2023
Contract Award Notification	Tuesday 21 February 2023
Agreement signing	Wednesday 22 to Tuesday 28 February 2023
Contract Start	Wednesday 01 March 2023



High value

E13: Community measures to reduce the cost of living, including through measures to improve energy efficiency, and combat fuel poverty and climate change

Intervention	E13: Community measures to reduce the cost of living, including through measures to improve energy efficiency, and combat fuel poverty and climate change.
Objective	Strengthen social fabric and fostering a sense of local pride and belonging. Building resilient and safe neighbourhoods
Outputs	200 households supported to take energy efficiency measures 450 people reached
Outcomes	5% increased take up of energy efficiency measures
Funding	£75,000
Cap/rev	Capital (£25,000) & revenue (£50,000)
Spend dates	23/24-24/25
Supplier requirements	A supplier to deliver a programme of support to help residents, primarily in Torbay's most deprived areas, to improve their energy efficiency.

High value E20 and E23 to be commissioned together

Intervention	E20: Research and development grants supporting the development of innovative products and services.
Objective	<p>Create jobs and boost community cohesion</p> <p>Promote networking and collaboration</p> <p>Increasing private sector investment in growth-enhancing activities</p> <p>Link to Economic Strategy – support scale up/high growth businesses in key sectors/drive innovation</p>
Outputs	9 businesses receiving grant
Outcomes	<p>£200,000 of increased investment</p> <p>9 businesses introducing new products to the firm</p> <p>5 businesses adopting new technologies/processes to the firm</p> <p>9 R&D active businesses</p> <p>7 businesses adopting new or improved products or services</p>
Funding	£91,062
Cap/rev	capital
Spend dates	23/24 & 24/25
Supplier requirements	E20 and E23 are to be commissioned together. A supplier is required to provide business support to start up and existing high growth businesses - this can be in terms of sector, job growth, revenue. This supplier will also be required to administer the grants delivering the required outputs and outcomes.

High value E20 and E23 to be commissioned together

Intervention	E23: Strengthening local entrepreneurial ecosystems and supporting businesses at all stages of their development to start, sustain, grow and innovate, including through local networks.
Objective	<p>Create jobs and boost community cohesion</p> <p>Promote networking and collaboration</p> <p>Increasing private sector investment in growth-enhancing activities</p> <p>Link to Economic Strategy – support scale up/high growth businesses in key sectors</p>
Outputs	70 businesses receiving non-financial support
Outcomes	<p>20 jobs created</p> <p>50 jobs safeguarded</p> <p>10 new businesses created</p> <p>10 businesses introducing new products to the firm</p> <p>50 businesses with improved productivity</p> <p>15 businesses engaging in new markets</p>
Funding	£260,400
Cap/rev	Capital (£59,000) and revenue (£201,400)
Spend dates	22/23-24/25
Supplier requirements	E20 and E23 are to be commissioned together. A supplier is required to provide business support to start up and existing high growth businesses - this can be in terms of sector, job growth, revenue. This supplier will also be required to administer the grants delivering the required outputs and outcomes.

High value

E29: Supporting decarbonisation and improving the natural environment whilst growing the local economy. Taking a whole systems approach to invest in infrastructure to deliver effective decarbonisation across energy, buildings and transport and beyond, in line with our legally binding climate target. Maximising existing or emerging local strengths in low carbon technologies, goods and services to take advantage of the growing global opportunity.

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Objective	<p>Creating jobs and boosting community cohesion</p> <p>Promoting networking and collaboration</p> <p>Increasing private sector investment in growth- enhancing activities</p> <p>Link to Economic Strategy – improving business resource efficiency</p>
Outputs	<p>96 businesses receiving non-financial support</p> <p>40 businesses receiving grants</p> <p>96 decarbonisation plans developed</p>
Outcomes	<p>30 jobs created</p> <p>40 jobs safeguarded</p> <p>20 new businesses created</p> <p>20 businesses adopting new to the firm technologies or processes</p>
Funding	£253,760
Cap/rev	Capital (£ 124,000) and revenue (£129,760)
Spend dates	22/23 – 24/25
Supplier requirements	<p>Note - £104,000 of capital in 24/25 but no revenue!</p> <p>A supplier is required to develop and support the implementation of 96 decarbonisation plans that lead to evidenced resource efficiency. The supplier will need to consider carefully how the capital allocation in 24/25 can be administered.</p>

High value Timescales

Procurement Stage	Dates
Sent Call for Competition and Tender Documents Published	Monday 16 January 2023
Tender Launch Event	Monday 23 January 2023 11:30-1300
Clarification Question Submission Deadline	Thursday 02 February 2023
Clarification Responses Deadline	Thursday 09 February 2023
Tender Submission Date & Time	Thursday 16 February 2023 12:00 Noon
Evaluation Period	Friday 17 February to Friday 10 March 2023
Contract Award Notification	Monday 13 March 2023
Standstill Period	Tuesday 14 to Thursday 23 March 2023
Contract Signing	Friday 24 to Thursday 30 March 2023
Contract Start	Friday 31 March 2023

Summary

- Some of the interventions must align to Torbay's Economic Growth Strategy
- Not looking to be directional – innovative ways to achieve outputs and outcomes
- Some challenging spend targets for 2022/23....
- Low value projects – tender submission 7th Feb midday
- High value projects – tender submission 16th Feb midday
- All applications must be made through Torbay Councils' E Tender Portal