Concession Tender Response Part K - Business Plan

	Year			
	20/21	21/22	22/23	23/24
Annual Cost - operating expenditure (net of VAT)				
Total Annual Cost Forecast	£ -	£ -	£ -	£ -
Plan for investment (net of VAT) £				
Total Annual Cost Forecast	£ -	£ -	£ -	£ -
Sales (net of VAT)				
Total Annual Turnover Forecast	£ -	£ -	£ -	£ -

Total Turnover Forecast Generated (net of VAT)	**£ -**
NB: 4 years is the maximum duration of the contract	**4**
Average Annual Turnover Forecast (net of VAT)	**£ -**

Instructions for Supplier:
1 - Turnover is defined as equivalent to revenue or sales (net of discounts and sales taxes) i.e. total money in (not net of expenditure).
2 - Amber cells contain formula. Do not unprotect amber cells. Do not overwrite amber cells.
3 - Complete the blue cells only.

Allocation of BCP funding

Instructions for Bidder:
1 - Complete the blue cells only.

Item	Description	UoM	Quantity	Unit Cost	Total	BCP Council funding
Bidders note that items 1-4 are approved for BCP funding to a cap of £450,000						
1	Bikes (including spares for contract duration)	item	0	£0.00	£0.00	
2	Operational Equipment	item	0	£0.00	£0.00	
3	Bay Marking	item	0	£0.00	£0.00	
4	Project mobilisation	item	0	£0.00	£0.00	
	Total for items 1-4				**-£450,000.00**	**£ 450,000.00**
Bidders note that items 5-8 are not approved for BCP funding						
5	Maintenance Staff	item	0	£0.00	£0.00	
6	Account Management	item	0	£0.00	£0.00	
7	Operational software/back-office system	item	0	£0.00	£0.00	
8	Operational premises	item	0	£0.00	£0.00	
	Total for items 5-8				**£0.00**	