



2122-0032-C Youth Services at Lift and Rose Bowl sites

Islington Council invites tender from suppliers for Youth Services at Lift and Rose Bowl sites, Summerversity and the Emotional Wellbeing Service. A Direct Access Social Prescribing Service is also required with funding secured for the first 12 months and the expectation to extend a further six (6) x 12 months, subject to funding availability.

Current status / Background

Over the last 18 months, the Council has been engaging with children and young people, the community and local youth service providers to design a new Young Islington youth offer which will:

- Identify, target and reach more vulnerable young people.
- Reach into different communities to challenge, reduce and eliminate persistent inequality.
- Be more flexible and responsive to need – mobilising resources around key 'hotspot' areas as necessary.
- Harness the collective resources of services and communities across Islington.

The new model is based on a strong youth work leadership function, providing support and stimulus for high quality, inclusive youth work delivery across the borough of Islington.

The council is looking for suitable organisations to manage the operation of the youth offer, summer programme and emotional wellbeing services, alongside a separately funded Direct Access Social Prescribing Service. Delivery will be centred on the Lift and Rose Bowl youth spaces.

This is a replacement procurement exercise for the contract previously advertised as 2122-0032 Young Islington – universal youth work offer, Lot 2: Young Islington: Lift and Rose Bowl, Summerversity and the Emotional Wellbeing Service, and Lot 4: Youth Islington: Direct Access Prescribing Service.

The requirement

The council is seeking a provider who can:

Service 1: Deliver a youth work offer from Lift and Rose Bowl

- Develop, deliver and host a high quality, innovative and interconnected programme of youth work activities, spaces and multi-agency support services for young people's development.
- Provide significant additional social value, e.g. to support young people's employment.
- Work closely with the other providers and three locality networks to shape and support the delivery of high quality youth work across the borough, in line with the identified needs.
- Develop a close working relationship with Targeted Youth Support (TYS) and other Children's Services departments to ensure that disengaged and more at risk young people receive the support they need at Lift and Rose Bowl.

- Be an 'outward facing' provision, which assertively seeks to engage young people who have not previously been reached by the universal youth work offer, through working with locality networks and other community and grassroots groups.
- Deliver the Summersiversity, Launchpad and Emotional Wellbeing Services.

Service 2: Deliver a social prescribing offer for young people linked to the youth work offer

- Build on the learnings from the pilot phase of the service, identify features of an effective social prescribing model to meet the wellbeing needs of young people within the 11-25 age range, intervening at the earliest point, and focusing on young people living with long-term or physical health conditions and/or Special Educational Needs.
- Adopt a flexible approach to targeting the service according to the recognised need locally. This may involve expanding or altering referral partners as the service develops.
- Signpost referrals from clinical mental health services appropriately and provide for unmet need through a non-clinical pathway focused around social and emotional wellness and prevention of mental ill-health.
- Continue to promote understanding and support for social prescribing approaches to mild to moderate mental health needs among referring organisations, such as the importance of wellbeing conversations.
- Embed the service within the community, including informing and participating in the Locality Youth Networks to work collaboratively with other stakeholders.

Lots

This contract is not being split into lots because it is part of a wider service already split into separate contracts.

TUPE [Transfer of Undertakings (Protection of Employment) Regulations]

Potential providers must be aware that TUPE may or may not apply to this service. Further details will be available in the invitation to tender.

Contract Period

Service 1: Initial contract term is up to 60 months, from an estimated start date of Saturday 1 January 2022, with the option to extend for a further two (2) periods of up to 12 months each (12 plus 12) subject to performance and the council's financial position.

Service 2: Initial contract term is 12 months, with six (6) optional extensions each of a further 12 months

Contract Budget

Service 1: Total annual contract budget is £590,000, equating to a total maximum contract budget of £4,130,000 should all extensions be implemented.

Service 2: Total annual contract budget is £70,000. Funding is currently secured until 31 January 2023 (the first year of service delivery), with the expectation to extend a further six (6)

x 12 months, subject to funding availability. This equates to a maximum contract budget of £490,000 should all extensions be implemented.

There is a maximum fixed budget for this service of £590,000 plus £70,000 per annum. Any bids over this amount will be disqualified.

Award criteria

The contract will be awarded to the Most Economically Advantageous Tender (MEAT) in accordance with the Public Contracts Regulations. MEAT for this contract is quality 70% and cost 30%. Further details will be provided in the invitation to tender.

Quality 70%

1. Proposed approach to working as part of Young Islington including working together to develop an engaging youth work offer that delivers positive outcomes for young people in Islington including those who are vulnerable. What is the specific value you can add? How would you see this growing over the contract term?	30%
2. Proposed approach to delivering social value	20%
3. Proposed approach to safeguarding, early intervention and earliest help within multi-agency context	10%
4. Proposed approach to contract mobilisation	5%
5. Proposed approach to delivery and development of the Emotional Wellbeing and Direct Access Social Prescribing services.	5%

Cost 30%

6. Financial forecast in line with the length of the service contract including consideration of the COVID and post-COVID context	30%
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Total 100%

Tenderers should be aware that we reserve the right to hold site visits and/or presentations and/or interviews during the tender process. Site visits and/or presentations and/or interviews will be for verification/clarification purposes of the written submission.

Procurement Process

This contract is being procured under the Light Touch regime under Section 7 Social and Other Specific Services of Part 2 of the Public Contracts Regulations 2015. Under Regulation 76 the Council is free to establish a procedure, provided that procedure is sufficient to ensure compliance with the principles of transparency and equal treatment of economic operators (service providers) and is initiated by a contract notice. However what the Council has designed

is essentially the Open Procedure but with the potential for negotiation at the end, similar to the Competitive procedure with negotiation. The Open Procedure means that all bidders who successfully express an interest will automatically be invited to tender and have access to the tender documents. Those who submit a tender and meet the minimum requirements (by answering Selection questions) will have their full tender, method statements and pricing evaluated. The council reserves the right to award the contract on the basis of initial tenders without negotiation, and also not to make an award of contract at all.

How to express an interest

If you wish to apply for this contract, please follow the steps below:

Register your company free of charge via the **London Tenders Portal**.

Link: <https://procontract.due-north.com>

Await acceptance. You will receive an email confirming your username and password.

Use your username and password to log into the London Tenders Portal and express your interest in 2122-0032-C Youth Services at Lift and Rose Bowl site – category:85000000 Health and social work services

Shortly after you have expressed interest, you will receive a second email containing a link to access the tender documents.

Deadlines

The deadline for expressions of interest is: **9.59am on Monday 1 November 2021**.

Submission of tender documents by: **10am on Monday 1 November 2021**.

Late submissions will not be accepted.

Additional information

- Islington Council and its partners are committed to work towards a 'Fairer Islington', for more information see www.islington.gov.uk.
- Please **do not** include any publicity material with your submissions.
- Islington Council aims to provide equality of opportunity and welcomes applicants who meet the qualitative selection criteria from Black and minority ethnic communities and disabled groups.
- The Council encourages all types of organisation who meet the qualitative selection criteria including Voluntary and Community Sector (VCS) organisations, Social Enterprises or not for profit enterprises and small to medium enterprises (SME) to tender.
- Your submission will be marked in stages. Only applicants who meet the requirements at each stage will progress to the next stage. Further details will be contained in the tender documents.

- Please include the Contract Number of this tender process when communicating with the Council in any way.
- All questions relating to this contract should be raised via the question and answer section of the relevant contract on the London Tenders Portal. Please do not contact any officer of the council directly.
- Applicants are advised that all costs incurred either directly or indirectly in preparation, submission or otherwise related to this advertisement will be borne by them, and in no circumstances will the council be responsible for any such costs. Applicants are also advised that the council at its sole discretion acting reasonably and in good faith reserves the right to abandon the procurement at any stage prior to contract award.

As part of a commitment to transparency the council is now publishing all spend over £500 each month. This includes spend on contracts, so the successful contractor should expect details of spend against the contract to appear on the council website [Islington Council: Council contracts](#). The council is also committed to publishing tender and contract documentation after contract award stage. Commercially sensitive information will be redacted from documentation. What constitutes commercially sensitive information is a matter for the council's sole discretion. However, tenderers will be invited to identify information they consider to be commercially sensitive in their tender return and this will be taken into account in the council forming a view.