

1516-1245 Mentoring and Keyworking services for young people at risk of involvement in youth violence

Islington Council invites suitable expressions of interest from suppliers for the provision of two services: Lot 1. mentoring and Lot 2. keyworking for young people at risk of involvement or involved in youth violence. These services will provide intensive support for young people aged 10-18 years and will link in closely with other services provided by Islington Council and third sector organisations.

Current status / Background

Islington Council have identified additional funding from 2016/17-2019/20 to deliver interventions to children and young people that will contribute to the prevention of youth violence.

This funding has been allocated to address the need for additional intensive one-to-one interventions (mentoring and keyworking) which develop trusting collaborative relationships, enable change and engage young people in education, training and employment. Islington already delivers a range of services which creatively engage and support young people, so this additional investment will build further capacity within the multi-agency workforce.

It is anticipated that these services, alongside the other work already underway within the borough, will all help contribute to reduce youth crime (e.g. theft snatch; knife crime; offences related to sexual exploitation; drug dealing) and the gravity of offences in Islington which in turn will help people to feel safer and aid community cohesion and a sense of safety within the community.

Interventions will be targeted at children and young people from 10 to 18 years old who are at risk of becoming involved in gang activity, a perpetrator or victim of youth violence; as well as those who would benefit from specialist interventions to enable them to leave gang activity and/or overcome trauma and risks associated with being victims of youth violence.

The requirement

We are seeking to commission the following two services:

Lot 1. Mentoring

Mentoring will be offered to help young people to access and actively engage with support, as well as providing highly structured and positive activities which can open up new possibilities for young people, and help provide a bridge to education, training and employment.

Mentors will be recruited and screened, fully trained, and regularly supervised to provide a positive and safe mentoring relationship that is part of a coordinated package of support to young people at risk of youth violence.

The specification includes:

- minimum of weekly one to one time between mentor and young person that is non-judgemental and driven by the young person's age, interests and goals
- building on the young person's strengths to empower, enhance their emotional wellbeing, resilience and motivation to make positive choices and participate in positive activities
- a matching where the mentor has specific skills and experience of interest to the young person

- giving time to provide emotional support and encourage the young person in a way that empowers them to make their own decisions about their development
- solution focused and activities based
- a relationship that develops young people's personal and social experiences
- supporting a young person to move into or sustain engagement in education, training or employment

The duration of each contact and the length of the mentoring relationship is time bound to provide young people with consistency and routine.

Lot 2. Keyworking

This will be provided to young people at risk of involvement or involved in youth violence and their families, to prevent crime and reduce reoffending, and will involve a persistent and intensive approach. Keyworkers will maintain small caseloads and will provide tailored support based on each service user's strengths, needs and risks, with individual assessments, effective action plans and case management, and on-going wraparound support.

The specification includes:

- intensive one-to-one, goal based support that supports the young person to address issues they are facing, provides opportunity for change, participation and community integration
- the success of key-working rests on the quality of the trusting professional relationship that develops between the key-worker and the child/young person, the persistence and consistency of the support, and the ability to empathise and understand the mind-set of the young person
- the intervention should be long enough and flexible enough in length to allow for the relationship to develop and achieve positive outcomes with the young person
- assertive outreach, taking the service to young people, is utilised to positively and proactively engage with service users
- focusing on development of skills and enabling young people to access and sustain education, training and employment opportunities, including apprenticeships
- needs and strengths led assessment and planning underpins the intervention, ensuring the support responds to individual circumstances and addresses any number of issues (e.g. reasons and motivations for involvement in antisocial behaviour, and/or gangs and offending; anger management; substance misuse, emotional wellbeing and mental health, housing, education training and employment)
- recognising the important influences of a young person's peers and family and works in a holistic way that takes these wider influences into account and supports a whole family approach

We are seeking organisations with relevant skills and knowledge that are able to demonstrate their experience of providing mentoring and/or keyworking services for young people at risk of, or involved in in youth violence aged 10-18. Organisations will need to have a proven track record of:

- Providing mentoring and/or keyworking services to young people at risk of involvement in youth violence aged 10-18
- Achieving and evidencing positive outcomes and impacts in relation to mentoring and/or keyworking
- Working in an integrated way and in strong partnership with other statutory and voluntary sector services
- Taking a whole family approach

The successful provider(s) will be required to have access to a suitable venue(s) to oversee the service(s), as well as be willing to work in a flexible, integrated way which include co-location

with other service(s) that support young people (and families) adapting service delivery to changing needs.

Where organisations wish to form a partnership to tender for the services, the primary organisation should submit the tender.

Lots

The contracts is split into two lots as follows:

- Lot 1 – Mentoring
- Lot 2 – Keyworking

Organisations will be able to apply for one or both lots. Each lot will be awarded to one organisation. A single organisation may be awarded one or both lots.

TUPE [Transfer of Undertakings (Protection of Employment) Regulations]

Potential providers must be aware that TUPE may or may not apply to this service. Further details will be available in the invitation to tender.

Contract Period

The contract period will be for 36 months from an estimated start date of 1 July 2017 with option to extend up to a further two periods of 36 months each. This will be dependent on performance and availability of funding.

Contract Value

The contract value for the two lots is as follows:

- Lot 1 – Mentoring - £50,000 per annum, £450,000 over the maximum 108 months term of the contract
- Lot 2 – Keyworking - £150,000 per annum, £1,350,000 over the maximum 108 months term of the contract

Award criteria

The contract(s) will be awarded to the Most Economically Advantageous Tender (MEAT) in accordance with the Public Contracts Regulations. MEAT for this contract is quality 70% and cost 30%. Further details will be provided in the invitation to tender.

Tender award criteria			Total
Cost			30%
Quality – made up of	Method Statement	Presentation	70%
Proposed approach to achieving positive outcomes	15%	15%	30%
Proposed approach to service delivery, including running of the business	15%		15%
Proposed approach to multi-agency working	5%		5%
Proposed approach to safeguarding	5%		5%
Proposed approach to capacity building	5%		5%
Proposed approach to equality and diversity	5%		5%
Proposed approach to contract	5%		5%

implementation, transition and mobilisation			
Total			100%

Tenderers should be aware that we reserve the right to hold site visits and/or presentations and/or interviews during the tender process. Site visits and/or presentations and/or interviews will be for verification/clarification purposes of the written submission.

We reserve the right to interview leading bidders.

Procurement Process

The contracts are over the Official Journal of the European Union (OJEU) threshold. The contracts will be procured using the Restricted Procedure. The Restricted Procedure means the procurement process will be conducted in two stages.

The first stage will involve selecting a maximum of the five highest-scoring organisations for each lot through a selection questionnaire (SQ). All submissions will be subject to minimum requirements as stated in the SQ.

The second stage will be an evaluation of tenders submitted by bidders who are selected at the SQ stage.

How to express an interest

If you wish to apply for either of these contracts please follow the steps below:

Register your company free of charge via the link on the right hand side of this page under: 'Related Websites' **London Tenders Portal**.

Register your company free of charge via the **London Tenders Portal**.

Link: https://www.londontenders.org/procontract/supplier.nsf/frm_home?openForm

Await acceptance. You will receive an email confirming your username and password.

Use your username and password to log into the London Tenders Portal and express your interest in 1516-1245 Mentoring and Keyworking services for young people at risk of involvement in youth violence. **85300000 - Social work and related services**.

Shortly after you have expressed interest, you will receive a second email containing a link to access the tender documents.

Deadlines

The deadline for expressions of interest is: **11:59am on 6 February 2017**.

Submission of standard questionnaires by: **12 noon on 6 February 2017**.

Late submissions will not be accepted.

Information event

There will be an information event on Wednesday 18 January 2016, from 18.00-20:00.

This will be an opportunity to receive information from Islington Council about this service and put forward any queries you may have.

If you wish to attend please contact kieran.gray@islington.gov.uk

Additional information

- Islington Council and its partners are committed to work towards a 'Fairer Islington', for more information see www.islington.gov.uk.
 - Please **do not** include any publicity material with your submissions.
 - Islington Council aims to provide equality of opportunity and welcomes applicants who meet the qualitative selection criteria from black and minority ethnic communities and disabled groups.
 - The Council encourages all types of organisation who meet the qualitative selection criteria including Voluntary and Community Sector (VCS) organisations, Social Enterprises or not for profit enterprises and small to medium enterprises (SME) to tender.
 - Your submission will be marked in stages. Only applicants who meet the requirements at each stage will progress to the next stage. Further details will be contained in the tender documents.
 - Please include the Contract Number(s) of this tender process when communicating with the Council in any way.
 - All questions relating to these contracts should be raised via the question and answer section of the relevant contract on the London Tenders Portal. Please do not contact any officer of the council directly.
 - Applicants are advised that all costs incurred either directly or indirectly in preparation, submission or otherwise related to this advertisement will be borne by them, and in no circumstances will the council be responsible for any such costs. Applicants are also advised that the council at its sole discretion acting reasonably and in good faith reserves the right to abandon the procurement at any stage prior to contract award.
 - As part of a commitment to transparency the council is now publishing all spend over £500 each month. This includes spend on contracts, so the successful contractor should expect details of spend against the contract to appear on the council website www.islington.gov.uk. The council is also committed to publishing tender and contract documentation after contract award stage. Commercially sensitive information will be redacted from documentation. What constitutes commercially sensitive information is a matter for the council's sole discretion. However, tenderers will be invited to identify information they consider to be commercially sensitive in their tender return and this will be taken into account in the council forming a view.
- 