



Supplier Response - Part K - Business Plan

	Year				
	1	2	3	4	5

Annual Cost - operating expenditure (net of VAT)					
Total Annual Cost Forecast					

Sales (net of VAT)					
Total Annual Turnover Forecast					

Total Turnover Forecast Generated (net of VAT)			£	-
NB: 5 years is the maximum duration of the contract				5
Average Annual Turnover Forecast (net of VAT)			£	-

Instructions for Supplier:
1 - Turnover is defined as equivalent to revenue or sales (net of discounts and sales taxes) i.e. total money in (not net of expenditure).
2 - Amber cells contain formula. Do not unprotect amber cells. Do not overwrite amber cells.
3 - Complete the blue cells only.