

## 1819-0034 Mental Health Recovery Pathway

Islington Council invites suitable expressions of interest from suppliers for the provision of an integrated Mental Health Recovery Pathway for Islington residents with enduring mental illness.

### Current status / Background

Islington mental health commissioners have consulted widely with service users, carers and professionals in relation to crisis provision and community recovery services. As a result, we have a clear picture of what is valued most and what it will be important to retain in future.

Islington Council is seeking to re-procure existing services to effectively meet the needs of service users within the borough.

The new service will strengthen the recovery pathway in a number of ways:

- The service will adopt a more personalised, strength-based model of support, focussing on individuals' strengths and aspirations, enabling people to plan for and choose their own care and support based on interests and existing strengths.
- The service will support service users in the community, their homes and in building based services.
- By commissioning the pathway as a single contract, the service will reduce duplication, multiple assessments and provide a streamlined and connected range of services.
- The pathway will enable greater community connectedness and promote social inclusion, by supporting people to access community-based activities and services, as well as supporting clients to access training, voluntary, education and employment opportunities.
- In addition to supporting people in Islington who are known to mental health services, it is expected that this new arrangement of services will improve the reach of services to those people who do not currently access this type of mental health support.

### The requirement

The council is seeking to provide a range of services that will support the delivery of an integrated Mental Health Recovery Pathway ('the Pathway') for Islington residents with enduring mental illness.

The Pathway will provide support to appropriately meet differing levels of need, supporting Islington residents to maintain or prevent further deterioration in their mental health (which in turn would lead to either hospital admission or other secondary care intervention), and provide the necessary support to enable a recovery from a mental illness and develop greater self-management of their health.

The new Pathway represents a move further towards more individualised and personalised support and a flexibility of service delivery as part of our strategy to embed our strength based approach and to make our services more accessible, responsive and flexible.

The services described will encourage involvement with the local community, promoting independence, maximising social inclusion and reducing stigma. This is in line with Islington Council's vision to support residents to engage with and benefit from the resources and assets within their locality and beyond.

Services within the Pathway will include:

- open access day opportunities
- out-of-hours recovery service
- psycho-social support and key working
- reablement service

Tenders will be considered from single providers, or multiple providers as a partnership arrangement, with appropriate sub-contracting arrangements in place as required.

### **TUPE [Transfer of Undertakings (Protection of Employment) Regulations]**

This is a re-tender of existing services. Potential providers must be aware that TUPE may or may not apply to this service. Further details will be available in the invitation to tender.

### **Contract Period**

The contract period will be for 36 months from an estimated start date 1 May 2019. The contract will have two (2) options to extend for a period of twelve (12) months each depending on an assessment of performance against outcomes, standards of service provided and available funding.

### **Contract Value**

The maximum available budget for this contract is £5,412,500 over the maximum 60 months' term of the contract. This is based on an annual budget of £1,082,500. The maximum service value stated above will be subject to regular funding reviews over the lifetime of the contract.

### **Award criteria**

The contract will be awarded to the Most Economically Advantageous Tender (MEAT) in accordance with the Public Contracts Regulations. MEAT for this contract is quality 70% and cost 30%. Further details will be provided in the invitation to tender.

#### **Quality 70% - made up of:**

Proposed approach to service model and delivery – 40%

Proposed approach to service user involvement, coproduction, and social value – 10%

Proposed approach to workforce management and contract implementation – 10%

Proposed approach to safeguarding and risk management – 10%

#### **Cost 30 % - made up of:**

Contract cost – 25%

Direct/Indirect Costs – 5%

**Total 100%**

Tenderers should be aware that we reserve the right to hold site visits and/or interviews during the tender process. Site visits and/or interviews will be for verification/clarification purposes of the written submission.

We reserve the right to interview leading bidders.

## Procurement Process

This contract is over the Official Journal of the European Union (OJEU) threshold. This contract will be procured using the Open Procedure. The Open Procedure means that all bidders who successfully express an interest will automatically be invited to tender and have access to the tender documents. Those who submit a tender and meet the minimum requirements will have their full tender, method statements and pricing evaluated.

The award criteria will be assessed initially by written method statement questions. All bidders that satisfy the minimum requirements for the written questions will then be invited to give a presentation based on award criteria stated in the procurement documents. Further details will be provided in the invitation to tender.

## How to express an interest

If you wish to apply for this contract, please follow the steps below:

Register your company free of charge via the **London Tenders Portal**.

Link: <https://procontract.due-north.com>

Await acceptance. You will receive an email confirming your username and password.

Use your username and password to log into the London Tenders Portal and express your interest in 1819-0034 Mental Health Recovery Pathway; category 85000000 Health and social work services

Shortly after you have expressed interest, you will receive a second email containing a link to access the selection questionnaire/tender documents.

## Deadlines

The deadline for expressions of interest is: **11.59am, Monday 10 December 2018**

Submission of tender documents by: **12 noon, Monday 10 December 2018**

Late submissions will not be accepted.

## Additional information

- Islington Council and its partners are committed to work towards a 'Fairer Islington', for more information see [www.islington.gov.uk](http://www.islington.gov.uk).
- Please **do not** include any publicity material with your submissions.

- Islington Council aims to provide equality of opportunity and welcomes applicants who meet the qualitative selection criteria from black and minority ethnic communities and disabled groups.
- The council encourages all types of organisation who meet the qualitative selection criteria including Voluntary and Community Sector (VCS) organisations, Social Enterprises or not for profit enterprises and small to medium enterprises (SME) to tender.
- Your submission will be marked in stages. Only applicants who meet the requirements at each stage will progress to the next stage. Further details will be contained in the tender documents.
- Please include the Contract Number of this tender process when communicating with the council in any way.
- All questions relating to this contract should be raised via the question and answer section of the relevant contract on the London Tenders Portal. Please do not contact any officer of the council directly.
- Applicants are advised that all costs incurred either directly or indirectly in preparation, submission or otherwise related to this advertisement will be borne by them, and in no circumstances will the council be responsible for any such costs. Applicants are also advised that the council at its sole discretion acting reasonably and in good faith reserves the right to abandon the procurement at any stage prior to contract award.
- As part of a commitment to transparency the council is now publishing all spend over £500 each month. This includes spend on contracts, so the successful contractor should expect details of spend against the contract to appear on the council website [Islington Council: Council contracts](#). The council is also committed to publishing tender and contract documentation after contract award stage. Commercially sensitive information will be redacted from documentation. What constitutes commercially sensitive information is a matter for the council's sole discretion. However, tenderers will be invited to identify information they consider to be commercially sensitive in their tender return and this will be taken into account in the council forming a view.