

2223-0001 Nursing Care Home Beds

Islington Council invites suitable expressions of interest from suppliers for Nursing Care Home Beds.

Current status / Background

Islington Council is ambitious about excellent nursing home provision to meet the needs of residents who cannot remain in their own homes or in other accommodation-based services. The Council is keen to work with providers that offer high quality, personalised, enabling care and support. Our aim is that nursing homes are well-connected, at the heart of communities, active contributions to social value, and offer exciting employment opportunities.

The Council holds block contracts for nursing care beds, however demand for in-borough placements out strips supply. In light of this the Council is seeking to maintain and expand the availability of in-borough nursing care beds block provision.

The requirement

Islington council is seeking to procure a block of at least eighteen (18) older people's nursing home beds, with the flexibility to meet the Council's vision to increase capacity to procure up to a further 18 beds as required (36 in total) in a care home/care homes based in the borough, rated at least 'Good' by the Care Quality Commission (CQC.)

To ensure a high quality offer, the council is seeking to procure provision only in homes rated 'Good' or above by the CQC.

Lots

The contract will not be divided into lots.

TUPE [Transfer of Undertakings (Protection of Employment) Regulations]

Potential providers must be aware that TUPE may or may not apply to this service. Further details will be available in the invitation to tender.

Contract Period

The contract period will be for 48 months from an estimated start date of 1 December 2022 with option to extend up to a further 24 months.

Contract Value

The maximum value of the contract for 18 beds is £1,122,574 per annum and up to a maximum of £2,245,149 per annum for up to 36 beds. The maximum value of this contract based on 36 beds, is £13,470,892 over the maximum 72 month term of the contract. However the Council is confident the bids received will be lower than the estimated value.

Award criteria

The contract will be awarded to the Most Economically Advantageous Tender (MEAT) in accordance with the Public Contracts Regulations. MEAT for this contract is quality 80% and cost 20%. Further details will be provided in the invitation to tender.

Cost 20%

Quality 80%

Quality made up of:

Proposed approach to social value 20%

Proposed approach to Quality assurance and clinical governance 15%

Proposed approach to Safeguarding 15%

Proposed approach to Workforce and staffing 15%

Proposed approach to Lifestyles and engagement 10%

Proposed approach to Infection Prevention and Control 5%

Total 100%

Tenderers should be aware that we reserve the right to hold site visits and/or presentations and/or interviews during the tender process. Site visits and/or presentations and/or interviews will be for verification/clarification purposes of the written submission.

We reserve the right to interview leading bidders.

Procurement Process

This contract is over the threshold at which we are required to publish public procurement notices for new procurements to the UK e-notification service, Find a Tender (FTS).

This procurement will be conducted in accordance with the Public Contracts Regulations 2015, under Chapter 3 Section 7 Social and Other Specific Services (known as the "light touch")

regime). Under Regulation 76 the council is free to establish a procedure, provided the procedure is sufficient to ensure compliance with the principles of transparency and equal treatment of economic operators (service providers).

The procedure the Council has designed is based on the open procedure but with the option for an element of negotiation (if required). All service providers who successfully express an interest will automatically have access to the tender documents. Those who submit a tender and meet the minimum requirements will have their full tender, method statements and pricing evaluated. Further details will be available in the tender documents.

The council reserves the right to award the contract on the basis of the evaluation of initial tenders without negotiation where this offers value for money. The council reserves the right to not award the contract if the received tenders do not offer value for money.

How to express an interest

If you wish to apply for this contract please follow the steps below:

Register your company free of charge via the [London Tenders Portal](#).

Await acceptance. You will receive an email confirming your username and password.

Use your username and password to log into the London Tenders Portal and express your interest in **2223-0001 Nursing Care Home Beds - 85000000:Health and social work services**

Shortly after you have expressed interest, you will receive a second email containing a link to access the tender documents.

Deadlines

The deadline for expressions of interest is: **11.59am Monday 25 July 2022.**

Submission of Tender documents by: **12 noon Monday 25 July 2022.**

Late submissions will not be accepted.

Additional information

- Islington Council and its partners are committed to work towards a 'Fairer Islington', for more information see www.islington.gov.uk.
- Please **do not** include any publicity material with your submissions.

- Islington Council aims to provide equality of opportunity and welcomes applicants who meet the qualitative selection criteria from black and minority ethnic communities and disabled groups.
- The Council encourages all types of organisation who meet the qualitative selection criteria including Voluntary and Community Sector (VCS) organisations, Social Enterprises or not for profit enterprises and small to medium enterprises (SME) to tender.
- Your submission will be marked in stages. Only applicants who meet the requirements at each stage will progress to the next stage. Further details will be contained in the tender documents.
- Please include the Contract Number of this tender process when communicating with the Council in any way.
- All questions relating to this contract should be raised via the question and answer section of the relevant contract on the London Tenders Portal. Please do not contact any officer of the council directly.
- Applicants are advised that all costs incurred either directly or indirectly in preparation, submission or otherwise related to this advertisement will be borne by them, and in no circumstances will the council be responsible for any such costs. Applicants are also advised that the council at its sole discretion acting reasonably and in good faith reserves the right to abandon the procurement at any stage prior to contract award.
- As part of a commitment to transparency the council is now publishing all spend over £500 each month. This includes spend on contracts, so the successful contractor should expect details of spend against the contract to appear on the council website [Islington Council: Council contracts](#). The council is also committed to publishing tender and contract documentation after contract award stage. Commercially sensitive information will be redacted from documentation. What constitutes commercially sensitive information is a matter for the council's sole discretion. However, tenderers will be invited to identify information they consider to be commercially sensitive in their tender return and this will be taken into account in the council forming a view.