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| Meeting Title: | Market Engagement event |
| Date: | 25 October 2019 |
| Time: | 1.30pm |
| Location: | Chy Trevail, Bodmin |

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| Question | Answer |
| Would a couple who were 16-17 years old be placed in Lot 2 Accommodation for Applicants who are 16 and 17 years old | Yes |
| What if an applicant couple were of different ages but one was 16 or 17 | Each case is assessed individually to meet the Applicant’s needs. |
| Would space standards apply for accommodation within this project | The project is for emergency accommodation. If multiple households live within one accommodation the accommodation would need to be licensed by the Council. This licencing would give maximum occupancy per room and the conditions of the licence |
| How do Providers find out about the Council’s temporary accommodation acquisition project | Bradleys Estate Agents office is coordinating the acquisition. The contact Agent is Chris Baxter |
| Which Providers can join the Dynamic Purchasing System (DPS) | Providers would need to undertake and be accepted through the pre-qualified stage to enter the DPS |
| With the current arrangements some Providers provide accommodation irregularly when they have availability and there is a need | In the current arrangements there has been some spot purchasing outside the framework but in future we will be utilising DPS. DPS will allow Providers flexibility. |
| Is the Council looking for rural accommodation as well accommodation within towns | We are inviting providers from all geographical areas in Cornwall to join the DPS |
| Will the DPS put more responsibility on the Provider to be aware of adverts for accommodation | When adverts are posted with accommodation requirements alerts will be sent from the system to Providers who are within the DPS |
| If a Provider bids a lower price will they get the placement | Price is only one element, there will also be suitability of accommodation for the Applicant |
| Will the room rates reflect seasonality as some Providers have additional pressures during the summer | The current pricing strategy is looking at different options which include the possibility of a balance across seasons or a reflection of seasonality. |
| Is the DPS more time consuming for Providers | Once Providers have become pre-qualified they will be able to enter the DPS. Alerts will be issued about accommodation adverts and Providers can choose whether they wish to place a bid. Providers can also join and leave the DPS during the term |
| Is the DPS a fair system for Providers | The Council are looking to make suitable placements for Applicants that demonstrate good value through a system that is transparent and fair for Providers |
| Currently Providers within the framework may feel that they have a level of assurance of placement levels, this may be less certain under the new arrangements | The Council is looking for Providers to make viable and sustainable bids through a system that allows the Council to forecast and manage budgets |
| What happens if an Applicant causes damage | Applicants are provided with terms and conditions for their stay  In the current framework it advised Providers that Cornwall Council does not cover damages  Providers would be expected to hold adequate insurance |
| Could the Council be under pressure to take lowest bid under the new arrangements | Price is only one element, there will also be suitability of accommodation for the Applicant |
| What information will the adverts for accommodation provide under the new arrangements | Applicants requirements are assessed on a case by case basis and Officers consider the suitability of accommodation to meet the Applicants needs It would be clear in the accommodation advert the accommodation requirements to meet the Applicants needs |
| How many Applicants present for accommodation placements | Between April 2019 and September 2019 there were 331 requests to make accommodation placements for a variety of households types |
| Is the pricing per room rather than per person | The pricing would be per room |
| Can Providers get assistance in how to use the Supplying the South West system | There will be user guides to provide information on the system |
| If a Provider has multiple properties can these all be submitted at pre-qualification | Yes multiple properties can be submitted through one pre-qualification submission if they fall under the same business name and details |
| What is the distribution of Applicants between the 3 Lots | Lot 2 Accommodation for Applicants who are 16 and 17 years old is the smallest percentage of Applicants. For Lots 1 Accommodation for Applicants with family commitments (pregnant or with dependent children) and Lot 3 Accommodation for Applicants who are single or a couple with no children it is roughly 60% single Applicants 40% family and couple Applicants |
| If purchasing 250 homes will it affect the level of business in emergency accommodation | The Council has already made the decision to purchase 250 homes for use as temporary accommodation  This project is looking at shorter term emergency accommodation through a Dynamic Purchasing System  There isn’t enough capacity within the current framework which is resulting in purchasing outside of the framework agreement. The DPS will provide flexibility for both the Provider and Cornwall Council |