Note: This Prior Information Notice (PIN) is for information only and is not a formal invitation to tender.

**Stakeholder and Market Consultation Questionnaire**

Islington youth offer: Lift, Platform, Rose Bowl and Soapbox

**Background**

This market consultation questionnaire relates specifically to Lift, Platform, Rose Bowl and Soapbox, which form part of an extensive offer of universal, or ‘open for all’, youth work for young people aged 13 and up, commissioned by Islington Council. The youth offer is delivered across the borough and throughout the year across a range of providers.

The borough-wide offer includes:

* two integrated youth service hubs: Lift and Platform. These are borough wide provisions which provide a range of services and opportunities in high quality, aspirational spaces, including a 30 station gym, a commercial kitchen, an 80 seat theatre, 2 dance studios, recording and production spaces, 2 cafes and a roof terrace. A range of services are available to young people including careers guidance, sexual health and counselling.
* three youth centres: the Zone, Rose Bowl and Soapbox. These centres offer different opportunities depending on their facilities. The Zone is delivered by the council’s Targeted Youth Support Service (TYS) and is outside the scope of this questionnaire.
* A range of community based youth work and leisure opportunities delivered at Mary’s Youth Club (St Mary’s ward), Copenhagen Youth Project (Caledonian ward), Whittington Park Community Association (Junction ward) and Highbury Roundhouse (Highbury East ward).
* Islington also supports a large range of other community provision through particular programmes and some small grants, including Islington Sports Academy, Islington & Finsbury Boxing Club, Access to Sports, Freightliners Farm, All Change Arts Inspire! programme for young parents and pregnant young women, Prospex and social action programmes delivered by All Change, Global Generation and Clear Village.
* a comprehensive summer offer of engaging and exciting opportunities for those aged 13 and up, ‘Summerversity’, and those aged 16 and up, ‘Launchpad’ which are delivered over the school summer holiday period.

Youth work in Islington is commissioned with the clear intention that it will develop consistent, trusting relationships between young people and youth workers, over which young people have agency and in which they participate voluntarily. These relationships support young people through the adolescent phase and, through exposing them to a range of experiences, reflection and leadership opportunities, role modelling, coaching and mentoring, help them to make positive choices, reduce risks and develop resilience to cope with adversity. The intention is that in these ways, young people who are participating over time in high quality youth work relationships will develop social and emotional capabilities. These are, in turn, key protective factors which contribute to longer term outcomes, for example, their success in education, employment, community engagement and their positive physical and emotional health.

Lift, Platform and Soapbox are large, very high quality buildings which hold significant capacity, only a proportion of which can be used to support young people as, in large part, they are engaged in education during the day. Over the last eight years, the council has worked with the market to develop operational models which deliver commercial activity during the day in term times which is flexible enough to allow day time programmes to be made available when they are required and which generate significant additional revenue, the surplus of which is fed back into the offer for young people. Commercial activity also delivers social value outcomes for young people, for example part time employment, apprenticeships and leadership opportunities.

**Shaping the future of Lift, Platform, Rose Bowl and Soapbox**

There are currently three contracts in place: one for Lift and Platform, one for Rose Bowl and one for Soapbox. All three contracts expire on 31 March 2020 and have no further provision for extension. In preparation for any upcoming procurement, Islington Council is seeking to review the current service specifications and consider the options for any procurement strategy.

The intention is that any future contract/s will continue to require a provider/s to take responsibility for the delivery of high quality youth work, a significant commercial offer (for revenue generation) as well as facilities management at these settings. However, the outputs, outcomes, content and structure of any future contract/s may change following engagement with stakeholders, review of the available budget and the priorities of the council.

To support its development of the procurement strategy for the Islington youth offer, the council is carrying out a market engagement test to better understand the interest across the market. The council is also seeking views across sectors and professionals about the current priorities and issues that need to be addressed for young people, and how youth provision may contribute to meeting these in the future.

The council invites feedback from a wide range of providers and stakeholders across key areas, including responses to the questions below and any additional comments that you may have by **5pm on Monday 29th April 2019** to [**playandyouth@islington.gov.uk**](mailto:playandyouth@islington.gov.uk).

This is not an invitation to tender, nor does it preclude or favour eligibility to participate in the formal procurement once it starts; it is a process solely to test the current market capacity, to scope the services, engage with a wide range of stakeholders and to inform the procurement process route.

**Questionnaire:**

|  |  |
| --- | --- |
| **Name of your organisation:** |  |
| **Contact name:** |  |
| **Contact details:** |  |
| **Is your organisation a/an:** | Local authority  Private Sector  Social Enterprise  Charity  Other (please specify) |

**Question word limits are flexible, but please keep your answers succinct.**

1. **Provider interest**

|  |  |
| --- | --- |
| 1a | Based on the information provided, what is your general level of interest in bidding for one or more of the following youth provisions in Islington? |
| *Response:*  Lift  *Yes*  *No*  Platform  *Yes*  *No*  Rose Bowl  *Yes*  *No*  Soapbox  *Yes*  *No* |
| 1b | If you were able to bid as part of a consortium or partnership with other providers, would this influence your interest positively in delivering this offer? |
| *Yes*  *No*  *Not sure* |
| 1c | Please provide the reasons for your response: |
|  | *Response:* |

1. **Provider experience**

|  |  |
| --- | --- |
| 2a | What is your experience of delivering youth provision? |
| *Response:* |
| 2b | Do you have experience in running large, multiple-use buildings, involving young people as key stakeholders? |
| *Yes*  *No* |
| 2c | Do you have experience in running large, multiple-use buildings with co-located services? |
| *Yes*  *No* |
| 2d | If you have answered ‘yes’ above, please identify the types of services located at the building/s you have responsibility for: |
|  |
| 2e | Do you have experience in running large, multiple-use buildings to generate income, while ensuring that the building remains accessible to young people when they need it? |
| *Yes*  *No* |
| 2f | If you answered ‘yes’ to 2a, 2b or 2c please provide details of the other local authorities/locations and how long you have been providing this/these offer/s |
| *Response:*   |  |  |  |  | | --- | --- | --- | --- | | *Name(s) of other local authorities/locations where you are delivering youth provision/running large buildings* | *Length of time offer has been provided* | *Remaining time of offer* | *Type of offer i.e. multiple youth offer locations, specialist, targeted towards specific groups etc.* | |  |  |  |  | |  |  |  |  | |  |  |  |  | |  |  |  |  | |  |  |  |  | |
| 2g | If you do not have experience of directly delivering youth provision, do you have experience and skills as an organisation in delivering services for young people that are transferable? If so, please describe briefly below. |
|  |

1. **Provider capacity**

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| --- | --- |
| **3a** | What type of contract would you consider bidding for: |
| (i) A contract or contracts including Lift, Platform, Rose Bowl or Soapbox or a combination of these four locations  (sole provider)  If you have ticked the box above, please indicate the combination that you would prefer:  (ii) A contract or contracts including Lift, Platform, Rose Bowl or Soapbox or a combination of these four locations  (partnership or consortium bid)  If you have ticked the box above, please indicate the combination that you would prefer:  (iii) Individual youth provision only    If you have ticked the box above, please indicate the individual provision that you would prefer: |

1. **The service priorities for Lift, Platform, Rose Bowl and Soapbox**

|  |  |
| --- | --- |
| **4a** | What is/are the most important aspect(s) of youth provision **(please tick all responses that apply)** |
| *Youth work practice*  *Activities and programming*  *Free at the point of access*  *Quality*  *Safety*  *Locality*  *Opening days/hours*  *Inclusion*  *Staff skills and experience*  *Relationships between staff and young people*  *Integration with other services (sexual health, counselling, career guidance, and other targeted/specialist services)*  *Delivery of ‘earliest help’ that stops problems from escalating for young people* |
| **4b** | Please explain why you have chosen this/these option(s) |
|  |
| **4c** | What external factors could potentially have the most impact on youth provision in the future? |
| *Safety/feelings of safety in a local area*  *‘Myths’ about youth provision (i.e. that it isn’t safe or regulated)*  *Transition points (primary to secondary and 17 year olds into ‘adult services’)*  *Increasing pressure on targeted and specialist services*  *An increase in the behavioural and learning needs for young people*  *Mental health*  *Physical health*  *Reducing inequalities across inner-city communities* |

1. **Your ideas**

|  |  |
| --- | --- |
| **5a** | If there are any key areas that have not been raised in the previous questions that you would like to be considered, please describe briefly below. |
|  |

**Thank you for taking the time to complete this market testing questionnaire.**



**PROVIDER PROFILE PROFORMA**

**LONDON BOROUGH OF ISLINGTON**

**Islington youth offer: Lift, Platform, Rose Bowl and Soapbox**

**Please complete and return by 5pm on Monday 29th April 2019 to** [**PlayAndYouth@islington.gov.uk**](mailto:PlayAndYouth@islington.gov.uk)

**You are invited to complete this pro forma. By completing this form, you are agreeing to your information being shared with other interested providers and stakeholders.**

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| **Organisation Name** |  | | | | |
| **Contact Name** |  | | | | |
| **Address** |  | | | | |
| **Phone number** |  | | | | |
| **Email** |  | | | | |
| **Is your organisation** | Charity | Public Limited Company | Limited Company | Voluntary | Other (state) |

|  |
| --- |
| **Organisation’s aims/ Mission statement *maximum 300 words*** |
|  |
| **Skills area/specialism *maximum 300 words*** |
|  |
| **Interested in other providers in the following skills area/specialism *maximum 300 words*** |
|  |
| **Interested in being:** |
| 1. A partner 2. A member of a consortium 3. Other |
| **Organisation’s Added Value/ Unique Selling Point *maximum 300 words*** |
|  |