Peterborough City Council & Cambridgeshire County Council

Soft Market Test (SMT) Document

PRF 1385 - HealthCare Brokerage Platform

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1 INTRODUCTION

Peterborough City Council (PCC) and Cambridgeshire County Council (CCC) (Authorities) are looking to engage with the Social Care Brokerage Platform market. Currently CCC's contract ends in February 2023 and PCC has no system/contract in place. Both authorities require to have one system to provide an online brokerage platform to facilitate the call-off of Home and Community Support Service contracts.

Both Authorities will commission all Home and Community Support Services for the following service areas through a centralised single platform for multiple Dynamic Purchasing Systems (DPS):

- Older People and Physical Disabilities

- Learning Disabilities

- Mental Health

- Children's Community Support

- Continuing Healthcare

- Supported living services

- Extra care

The core purpose of the Brokerage Platform will be for service providers to bid on care packages, in a real-time scenario to achieve the best value for money outcome for the authorities, whilst maintaining fairness and transparency of the process and outcomes for all service providers, in the most efficient way for both service providers and Authorities alike.

1.1 PURPOSE

The purpose of this Soft Market Test is to engage with suppliers to inform our commissioning approach to the tender exercise. In order, to make an informed decision on the best form of tender.

We are looking to the market to:

- Suggest innovative and cost-effective delivery solutions, which may inform our specification development.
- Inform our thinking regarding commercial considerations of providing a Healthcare Brokerage Platform.
- Ascertain a clear understanding of the market's interest, capacity and experience to deliver the service.
- Understand the optimum way of procuring that will enable a wide cross section of the supply market to bid, including charities, social enterprises, Small and Medium Enterprises (SME's) and new entrants to the market.
- Deliver Value for Money to the Authorities and reduce cost. The Authorities needs solutions that reduce costs but that also deliver quality of service.
- It is the intention of the SMT to identify potentially interested parties to allow data and information to be shared. The information collected during the SMT process will not be used for any other purpose.

1.2 IMPORTANT INFORMATION

Please note that this is not a call for competition, neither is it a procurement exercise but an opportunity for Peterborough City Council and Cambridgeshire County Council to better understand the supply market and for providers to showcase their ideas. This will not formally begin the procurement or constitute any commitment by the Authorities to undertake any procurement exercise or be restricted to the content of the SMT if the procurement is commenced.

Potential bidders will not be prejudiced by any response or failure to respond to the soft market testing. Potential bidders must also note that a response to this SMTE does not guarantee an invitation to participate in this or any future procurement that the Authorities may conduct, nor that the Authorities will procure any such supply and services or accepts any proposals offered. Any procurement of supplies and/or services by the Authorities will be carried out strictly in accordance with the Public Contracts Regulations 2015.

All responses will be treated as confidential and commercial in confidence and will not in any way be shared with or used in the later assessment of any proposals submitted by yourselves as part of a formal procurement process.

Please be aware that the Authorities are subject to the disclosure requirements of the Freedom of Information Act (FoIA) and that potentially any information it holds may be liable to disclosure under that FoIA. For this reason, the Authorities would strongly advise that any information you consider to be confidential is labelled as such. In the event that a request is subsequently made for disclosure under the FoIA that requests will be dealt with in accordance with the legislation and at the Authorities discretion.

1.3 LOCATION

The Service including processing and data storage must be located within the EU or UK data centres.

1.4 PROCESS

Participants are invited to respond to key questions below concerning the potential services to be procured and their own organisation on the provided response sheet, please only keep responses to this document via our tendering portal **by 15:00 on 24th June 2022.**

Please use the portals Q&A section for any clarification questions regarding this Soft Market Test. For Help & Support regarding the use of the platform and any technical issues can be found here. https://procontracthelp.due-north.com/

2 SERVICE REQUIREMENTS/QUESTIONS

- What else other than the core requirements above, can your platform deliver and please be clear to indicate if this would be at an extra cost and if it's available now or in development?
- Please list key information you would want from the authority to enable you to be able to participate in a procurement process?
- To help with the Authorities commitment to Social Value what ideas do you have to help with this commitment?
- This is not for evaluation for future tenders but solely for the purpose of setting a budget for a brokerage platform, please can you give an indication of the price range envisaged for your platform?
- Can we run multiple DPS for different services from your platform?

3 ICT REQUIREMENTS/QUESTIONS

- Which country is your server and backups located for the service you would be offering?
- How long on average is your implementation times?
- What integration options does your platform offer?
- Can you integrate with Mosaic, LiquidLogic?
- How is your platform hosted?
- What support and training are available to the Authorities and the Service Providers?
- What minimum IT requirements will Service providers need to access your platform and bid for packages successfully?

4 PROCUREMENT REQUIREMENTS/QUESTIONS

- What do you consider to be the optimal contract length to get the best value for money for the Authority?
- What if any Frameworks is your offering/solution on?
- What is the cost model you use? (Perpetual Licences, Named Licences, Charge per Care Package etc)