

2425-0013 – Draught Beer and Cider Supply to Islington Assembly Hall

Islington Council invites suitable expressions of interest from suppliers for the above supplies contract.

The requirement

Islington Council is seeking a supplier to supply draught alcoholic beverages, associated equipment and provide any maintenance associated with such equipment for a period of up to five (5) years to Islington Assembly Hall (the Venue), an 890-capacity venue located in the heart of central London. Over the past decade, the Venue has experienced substantial growth, emerging as a bustling and adaptable space regularly utilised by the leading national live music promoters.

We are looking for a draught product supplier that can also provide packaged products and the equipment and support needed to facilitate the sale of these products. We are looking for state of the art dispense solutions and a wide selection of products that can be provided in bulk, on a regular basis. We also need online, user-friendly ordering and reporting facilities and a designated account manager that can help with any ad-hoc requests.

The Venue has a cellar and cold room for the supply needs of two bars within the main hall. We are seeking innovative solutions from our supplier to enable service on the balcony in the absence of a dedicated cold room. This contract opportunity was previously advertised as 2324-0152 – Draught beers and cider supply to Islington Assembly Hall. That process was abandoned, and the council has refined the specification to maximise potential benefits from the balcony bar. The current setup in the balcony area involves a free-standing unit that utilises 20-litre Brewlock kegs however, we are open to creative ideas and approaches to how this space could best be utilised.

Lots

This supplies contract is not being divided into lots. We are looking for one main supplier of draft products to Islington Assembly Hall.

TUPE [Transfer of Undertakings (Protection of Employment) Regulations]

Potential providers must be aware that TUPE may or may not apply to this service. Further details will be available in the invitation to tender.

Contract period

The contract will be for a period of 36 months and the council may, in its sole discretion, extend the contract for a maximum of an additional 24 months depending on performance. It is estimated that the contract will start 1 August 2024.

Contract value

The estimated total contract value is up to £425,000 over the maximum 60-month contract period.

Award criteria

The contract will be awarded to the Most Economically Advantageous Tender (MEAT) in accordance with the Public Contracts Regulations. MEAT for this contract is based on:

Price 70%
Quality 30%

Price made up of:
60% - price per pint
10% - financial offers

Quality made up of:
10% - Proposed provision of equipment and approach to maintenance
20% - Proposed approach to social value

Total 100%

Further details will be provided in the invitation to tender.

Procurement Process

As the value of the contract is above the threshold for wider advertising of the opportunity, a Contract Notice will be published on Contracts Finder and Find a Tender Service.

This contract will be procured using the open procedure. The open procedure means that all bidders who successfully express an interest will automatically be invited to tender and have access to the tender documents. Those who submit a tender and meet the minimum requirements will have their full tender, method statements and pricing evaluated.

How to express an interest

If you wish to apply for this contract, please follow the steps below:

- Register your company free of charge via the [London Tenders Portal](#).
- When you receive an email confirming your username and password use these to log on to the London Tenders Portal and express your interest in 2425-0013 Draught beer and cider supply to Islington Assembly Hall; category 15961000: Beer; 15000000: Food, beverages, tobacco, and related products.
- Shortly after you have expressed an interest, you will receive a second email containing a link to access the tender documents.

Deadlines

The deadline for expressions of interest is: **11.59am on Monday 3 June 2024**

Submission of Tender documents by **12 noon on Monday 3 June 2024**

Late submissions will not be accepted.

Additional information

- Islington Council and its partners are committed to work towards a 'Fairer Islington', for more information see www.islington.gov.uk.
- Islington Council aims to provide equality of opportunity and welcomes applicants who meet the qualitative selection criteria from black and minority ethnic communities and disabled groups.
- The Council encourages all types of organisation who meet the qualitative selection criteria including Voluntary and Community Sector (VCS) organisations, Social Enterprises or not for profit enterprises and small to medium enterprises (SME) to tender.
- All questions relating to this contract should be raised via the question and answer section of the relevant contract on the London Tenders Portal. Please do not contact any officer of the council directly.
- Applicants are advised that all costs incurred either directly or indirectly in preparation, submission or otherwise related to this advertisement will be borne by them, and in no

circumstances will the council be responsible for any such costs. Applicants are also advised that the council at its sole discretion acting reasonably and in good faith reserves the right to abandon the procurement at any stage prior to contract award.

- As part of a commitment to transparency the council is now publishing all spend over £500 each month. This includes spend on contracts, so the successful contractor should expect details of spend against the contract to appear on the council website [Islington Council: Council contracts](#). The council is also committed to publishing tender and contract documentation after contract award stage. Commercially sensitive information will be redacted from documentation. What constitutes commercially sensitive information is a matter for the council's sole discretion. However, tenderers will be invited to identify information they consider to be commercially sensitive in their tender return and this will be taken into account in the council forming a view.