

1819-0009 Mental Health High Support Accommodation Service

Islington Council invites suitable expressions of interest from organisations to provide housing support services in shared and/or self-contained supported housing for clients with high mental health support needs.

Current status / Background

The supported accommodation service has been divided into two Lots. Accommodation will be delivered from multiple locations within Islington for 33 people who have mental health support needs from 01 April 2019.

The requirement

The service will provide accommodation and a high quality housing support service for people with severe and enduring mental illness and those who have been discharged from inpatient wards, aged 18 years and over. The service will provide support to individuals, enabling them to engage with and access the local community, and gain the skills needed to live more independently.

The target length of stay will differ depending on individual needs. However, the service should work towards a maximum length of three (3) years of support for the majority of service users. All service users should be provided with the level of support necessary to achieve a successful move-on to live more independently, as agreed with the Referrals Co-ordinator.

The service will:

- Provide supported accommodation for people with severe and enduring mental ill health
- Provide safe, welcoming and high standard accommodation
- Provide a person-centred, outcomes and strength based approach to delivering support
- Ensure all residents have an individualised, goal-focused support plan
- Provide high intensity support and interventions to service users and a holistic programme of activities
- Promote active engagement in employment, education and training
- Maintain a stable and well led staffing team to aid continuity of care and to support the delivery of identified outcomes
- Work in partnership with statutory and voluntary agencies
- Promote optimum health, wellbeing and quality of life for the users of the service
- Support service users to self-manage in a such a way that reduces the likelihood of harm, without reducing opportunities or impairing quality of life
- Make frequent and persistent efforts to engage residents, while respecting individual choices
- Support service users in the development and management of positive relationships with others

- Work with partner agencies to identify appropriate step-down accommodation and move on options
- Work closely with families and carers to ensure needs and strengths of all parties are identified and reviewed in a timely way and to support a holistic approach
- Assist people to access appropriate specialist services, such as drug and/or alcohol treatment and/or mental health services.

Organisations wishing to tender for this service will need to provide evidence of successful operation of contracts for services:

- Managing housing support services for people with mental health high support needs
- Delivering services as a Registered Social Landlord Registered provider or as a Support Provider

Lots

This contract is divided into two lots as follows:

Lot 1:

- This contract is based on an ongoing requirement for 21 units.
- The contract price is based on 21 units. If there is a requirement for additional units (up to 33 in total), these will be charged at the same rate (unit cost), and will be in addition to the advertised budget.
- Buildings are available. The Service Level Agreement will be made available in the tender documentation.
- Contract value: £445,455.00 per annum

Lot 2:

- Required capacity: 12 units
- Bidder must have access to suitable property consisting of shared or self-contained accommodation, located in Islington.
- Contract value: £254,545 per annum

The service is currently delivered across two locations, in one location there are currently four (4) buildings, and one (1) building at another location.

Currently, there is capacity at the existing locations in Lot 1 for up to 33 units. Due to re-development works on the existing buildings the number of units may be reduced within Lot 1, therefore the council is looking for new properties (Lot 2) so that the overall total capacity of units for this service will not reduce below 33 units.

From the contract start date it is anticipated that the successful provider for Lot 1 will be expected to provide support for between 21 units and up to 33 units at existing locations. Over the lifetime of the contract it is anticipated that the total number of units will be reduced in Lot 1. The ongoing contract value for Lot 1 will be based on support for 21 units.

Organisations may apply for one or both lots. Each lot will be awarded to one organisation. A single organisation may be awarded one or both lots. If a single organisation is awarded both lots, a single contract may be issued combining lots.

TUPE [Transfer of Undertakings (Protection of Employment) Regulations]

Potential providers must be aware that TUPE may or may not apply to this service. Further details will be available in the invitation to tender.

Contract Period

The contract period will be for 36 months (3 years) from an estimated start date 01 April 2019. The contract will have two (2) options to extend for a period of up to 12 months (1 year) each depending on an assessment of performance against outcomes, standards of service provided and available funding.

Contract Value

The estimated total value of this service is £3,500,000 over the maximum term of the contract (60 months). This is based on an estimated annual budget of £700,000 and will be subject to regular funding reviews over the lifetime of the contract.

Award criteria

The contract will be awarded to the Most Economically Advantageous Tender (MEAT) in accordance with the Public Contracts Regulations. MEAT for this contract is quality 70% and cost 30%. Tender submissions will be subject to minimum quality thresholds. Further details will be provided in the invitation to tender.

Cost 30% - made up of:

15% - Unit Cost

10% - Annual Contract Cost

5% - Direct/Indirect Costs

Quality 70% - made up of:

15% - Proposed approach to service model

15% - Proposed approach to managing performance and outcomes

10% - Proposed approach to mobilisation and implementation/change management

10% - Proposed approach to workforce management

10% - Proposed approach to partnership working

10% - Proposed approach to service user engagement and involvement/co-production

Total 100%

Tenderers should be aware that we reserve the right to hold site visits and/or presentations and/or interviews during the tender process. Site visits and/or presentations and/or interviews will be for verification/clarification purposes of the written submission.

We reserve the right to interview leading bidders.

Procurement Process

This contract will be procured using the Open Procedure. The Open Procedure means that all bidders who successfully express an interest will automatically be invited to tender and have access to the tender documents. Those who submit a tender and meet the minimum requirements will have their full tender, method statements and pricing evaluated.

How to express an interest

If you wish to apply for this contract please follow the steps below:

Register your company free of charge via the **London Tenders Portal**.

Link: <https://procontract.due-north.com>

Await acceptance. You will receive an email confirming your username and password.

Use your username and password to log into the London Tenders Portal and express your interest in 1819-0009 Mental Health High Support Accommodation Service. Category: 85000000 Health and social work services

Shortly after you have expressed interest, you will receive a second email containing a link to access the tender documents.

Deadlines

The deadline for expressions of interest is: **11.59am, Friday 25 January 2019**

Submission of tender documents by: **12 noon, Friday 25 January 2019**

Late submissions will not be accepted.

Additional information

- Islington Council and its partners are committed to work towards a 'Fairer Islington', for more information see www.islington.gov.uk.
- Please do not include any publicity material with your submissions.
- Islington Council aims to provide equality of opportunity and welcomes applicants who meet the qualitative selection criteria from black and minority ethnic communities and disabled groups.

- The council encourages all types of organisation who meet the qualitative selection criteria including Voluntary and Community Sector (VCS) organisations, Social Enterprises or not for profit enterprises and small to medium enterprises (SME) to tender.
- Your submission will be marked in stages. Only applicants who meet the requirements at each stage will progress to the next stage. Further details will be contained in the tender documents.
- Please include the Contract Number of this tender process when communicating with the council in any way.
- All questions relating to this contract should be raised via the question and answer section of the relevant contract on the London Tenders Portal. Please do not contact any officer of the council directly.
- Applicants are advised that all costs incurred either directly or indirectly in preparation, submission or otherwise related to this advertisement will be borne by them, and in no circumstances will the council be responsible for any such costs. Applicants are also advised that the council at its sole discretion acting reasonably and in good faith reserves the right to abandon the procurement at any stage prior to contract award.
- As part of a commitment to transparency the council is now publishing all spend over £500 each month. This includes spend on contracts, so the successful contractor should expect details of spend against the contract to appear on the council website [Islington Council: Council contracts](#). The council is also committed to publishing tender and contract documentation after contract award stage. Commercially sensitive information will be redacted from documentation. What constitutes commercially sensitive information is a matter for the council's sole discretion. However, tenderers will be invited to identify information they consider to be commercially sensitive in their tender return and this will be taken into account in the council forming a view.

