

**External Customer Turnover**  
**(January 2019 - January 2020)**

Month	Total Jobs	Total Value
Jan 2019	7	£776.00
Feb 2019	73	£40,486.33
Mar 2019	77	£7,487.85
Apr 2019	84	£12,400.39
May 2019	76	£10,601.98
Jun 2019	70	£15,191.57
Jul 2019	66	£15,721.28
Aug 2019	79	£13,183.00
Sep 2019	88	£18,376.80
Oct 2019	88	£12,309.71
Nov 2019	81	£17,749.14
Dec 2019	57	£8,386.16
Jan 2020	37	£7,594.27
<b>Grand Total</b>	<b>883</b>	<b>£180,264.48</b>

Customer	Total Jobs	Total Value
<b>Customer 1</b>	<b>197</b>	<b>£106,762.36</b>
Jan 2019	2	£550.00
Feb 2019	20	£18,281.66
Mar 2019	6	£1,564.00
Apr 2019	21	£9,650.39
May 2019	14	£6,338.24
Jun 2019	18	£10,768.08
May 2019	14	£8,044.70
Aug 2019	21	£6,847.00
Sep 2019	22	£13,771.81
Oct 2019	15	£5,232.72
Nov 2019	19	£13,698.76
Dec 2019	19	£6,494.23
Jan 2020	6	£5,520.77

<b>Customer 2</b>	<b>11</b>	<b>£13,092.00</b>
Feb 2019	7	£10,677.00
May 2019	1	£104.00
May 2019	2	£1,361.00
Oct 2019	1	£950.00
<b>Customer 3</b>	<b>402</b>	<b>£11,922.59</b>
Jan 2019	3	£44.00
Feb 2019	20	£809.00
Mar 2019	46	£1,034.00
Apr 2019	43	£1,044.00
May 2019	28	£1,027.99
Jun 2019	29	£631.99
Jul 2019	23	£553.99
Aug 2019	34	£1,842.00
Sep 2019	44	£1,265.00
Oct 2019	46	£1,184.00
Nov 2019	40	£1,192.18
Dec 2019	28	£978.94
Jan 2020	18	£315.50
<b>Customer 4</b>	<b>9</b>	<b>£11,726.94</b>
Feb 2019	1	£7,531.67
Mar 2019	2	£1,871.68
May 2019	1	£191.00
Jun 2019	2	£332.00
Jul 2019	1	£1,549.59
Oct 2019	1	£60.00
Nov 2019	1	£191.00
<b>Customer 5</b>	<b>56</b>	<b>£9,502.74</b>
Feb 2019	5	£221.00
Mar 2019	6	£1,307.00
Apr 2019	3	£281.00
May 2019	6	£517.75
Jun 2019	6	£716.00
Jul 2019	4	£576.00
Aug 2019	7	£3,551.00
Sep 2019	6	£563.99
Oct 2019	6	£1,125.00

Nov 2019	2	£167.00
Dec 2019	1	£70.00
Jan 2020	4	£407.00
<b>Customer 6</b>	<b>13</b>	<b>£3,750.00</b>
Feb 2019	2	£374.00
Apr 2019	1	£225.00
Jun 2019	1	£119.00
Jul 2019	3	£807.00
Aug 2019	1	£165.00
Sep 2019	1	£108.00
Oct 2019	1	£1,758.00
Nov 2019	3	£194.00
<b>Customer 7</b>	<b>3</b>	<b>£3,346.00</b>
Apr 2019	1	£400.00
Jun 2019	1	£1,956.00
Jul 2019	1	£990.00
<b>Customer 8</b>	<b>18</b>	<b>£2,334.00</b>
Feb 2019	2	£280.00
Mar 2019	2	£156.00
Apr 2019	1	£10.00
May 2019	4	£117.00
Jun 2019	1	£60.00
Jul 2019	1	£20.00
Aug 2019	2	£89.00
Oct 2019	3	£332.00
Nov 2019	1	£1,198.00
Jan 2020	1	£72.00
<b>Customer 9</b>	<b>43</b>	<b>£1,338.98</b>
Feb 2019	4	£56.00
Mar 2019	2	£16.00
Apr 2019	6	£359.00
May 2019	4	£96.00
Jun 2019	3	£54.00
Jul 2019	4	£34.00
Aug 2019	5	£55.00
Sep 2019	3	£87.00
Oct 2019	3	£25.99

Nov 2019	3	£46.00
Dec 2019	5	£409.99
Jan 2020	1	£100.00
<b>Customer 10</b>	<b>9</b>	<b>£1,326.00</b>
Feb 2019	1	£350.00
Mar 2019	1	£55.00
Apr 2019	1	£8.00
May 2019	2	£290.00
Jun 2019	1	£159.00
Jul 2019	1	£234.00
Sep 2019	1	£160.00
Nov 2019	1	£70.00
<b>Customer 11</b>	<b>4</b>	<b>£1,228.20</b>
Feb 2019	2	£630.00
Nov 2019	1	£336.20
Jan 2020	1	£262.00
<b>Customer 12</b>	<b>2</b>	<b>£1,188.00</b>
Feb 2019	1	£594.00
Oct 2019	1	£594.00
<b>Customer 13</b>	<b>3</b>	<b>£1,108.00</b>
Apr 2019	1	£110.00
Sep 2019	1	£888.00
Oct 2019	1	£110.00
<b>Customer 14</b>	<b>22</b>	<b>£915.00</b>
Feb 2019	2	£60.00
May 2019	3	£90.00
Jun 2019	4	£165.00
Jul 2019	1	£15.00
Aug 2019	4	£210.00
Sep 2019	2	£60.00
Nov 2019	2	£105.00
Dec 2019	2	£90.00
Jan 2020	2	£120.00
<b>Customer 15</b>	<b>5</b>	<b>£855.00</b>
Apr 2019	1	£161.00
Jul 2019	1	£161.00
Sep 2019	1	£161.00

Nov 2019	1	£211.00
Jan 2020	1	£161.00
<b>Customer 16</b>	<b>2</b>	<b>£778.00</b>
Jul 2019	2	£778.00
<b>Customer 17</b>	<b>3</b>	<b>£700.00</b>
May 2019	1	£598.00
Oct 2019	1	£77.00
Nov 2019	1	£25.00
<b>Customer 18</b>	<b>1</b>	<b>£675.00</b>
Sep 2019	1	£675.00
<b>Customer 19</b>	<b>1</b>	<b>£650.00</b>
Mar 2019	1	£650.00
<b>Customer 20</b>	<b>12</b>	<b>£627.00</b>
Feb 2019	1	£28.00
Mar 2019	2	£167.00
Apr 2019	1	£10.00
Jul 2019	1	£44.00
Oct 2019	2	£86.00
Nov 2019	3	£168.00
Jan 2020	2	£124.00
<b>Customer 21</b>	<b>5</b>	<b>£591.00</b>
Feb 2019	1	£108.00
May 2019	1	£50.00
Jun 2019	1	£108.00
Nov 2019	1	£75.00
Dec 2019	1	£250.00
<b>Customer 22</b>	<b>1</b>	<b>£512.00</b>
Jan 2019	1	£512.00
<b>Customer 23</b>	<b>4</b>	<b>£478.00</b>
Apr 2019	1	£93.00
May 2019	1	£146.00
Sep 2019	1	£146.00
Dec 2019	1	£93.00
<b>Customer 24</b>	<b>5</b>	<b>£428.00</b>
May 2019	1	£95.00
Aug 2019	1	£115.00
Sep 2019	1	£52.00

Oct 2019	2	£166.00
<b>Customer 25</b>	<b>6</b>	<b>£417.00</b>
Apr 2019	3	£49.00
May 2019	1	£273.00
Aug 2019	2	£95.00
<b>Customer 26</b>	<b>2</b>	<b>£364.00</b>
Feb 2019	1	£272.00
May 2019	1	£92.00
<b>Customer 27</b>	<b>1</b>	<b>£353.00</b>
Oct 2019	1	£353.00
<b>Customer 28</b>	<b>3</b>	<b>£328.00</b>
May 2019	2	£139.00
Sep 2019	1	£189.00
<b>Customer 29</b>	<b>1</b>	<b>£248.00</b>
Jul 2019	1	£248.00
<b>Customer 30</b>	<b>5</b>	<b>£232.17</b>
Mar 2019	3	£42.17
May 2019	2	£190.00
<b>Customer 31</b>	<b>3</b>	<b>£221.00</b>
Mar 2019	1	£34.00
May 2019	1	£111.00
Oct 2019	1	£76.00
<b>Customer 32</b>	<b>2</b>	<b>£218.00</b>
Feb 2019	1	£70.00
Mar 2019	1	£148.00
<b>Customer 33</b>	<b>1</b>	<b>£195.00</b>
Mar 2019	1	£195.00
<b>Customer 34</b>	<b>3</b>	<b>£183.00</b>
Mar 2019	1	£126.00
May 2019	1	£41.00
Jul 2019	1	£16.00
<b>Customer 35</b>	<b>1</b>	<b>£160.00</b>
Aug 2019	1	£160.00
<b>Customer 36</b>	<b>1</b>	<b>£142.00</b>
Jan 2019	1	£142.00
<b>Customer 37</b>	<b>1</b>	<b>£140.00</b>
Jul 2019	1	£140.00

<b>Customer 38</b>	<b>1</b>	<b>£140.00</b>
Sep 2019	1	£140.00
<b>Customer 39</b>	<b>2</b>	<b>£135.00</b>
Oct 2019	2	£135.00
<b>Customer 40</b>	<b>1</b>	<b>£116.00</b>
Feb 2019	1	£116.00
<b>Customer 41</b>	<b>3</b>	<b>£103.00</b>
Jul 2019	2	£43.00
Nov 2019	1	£60.00
<b>Customer 42</b>	<b>3</b>	<b>£102.00</b>
Jun 2019	1	£0.00
Jul 2019	1	£90.00
Nov 2019	1	£12.00
<b>Customer43</b>	<b>1</b>	<b>£95.00</b>
May 2019	1	£95.00
<b>Customer 44</b>	<b>1</b>	<b>£87.50</b>
Jun 2019	1	£87.50
<b>Customer 45</b>	<b>2</b>	<b>£82.00</b>
Feb 2019	1	£28.00
Aug 2019	1	£54.00
<b>Customer 46</b>	<b>1</b>	<b>£70.00</b>
Mar 2019	1	£70.00
<b>Customer 47</b>	<b>1</b>	<b>£61.00</b>
Sep 2019	1	£61.00
<b>Customer 48</b>	<b>1</b>	<b>£52.00</b>
Mar 2019	1	£52.00
<b>Customer 49</b>	<b>1</b>	<b>£49.00</b>
Sep 2019	1	£49.00
<b>Customer 50</b>	<b>1</b>	<b>£45.00</b>
Oct 2019	1	£45.00
<b>Customer 51</b>	<b>1</b>	<b>£40.00</b>
Jan 2019	1	£40.00
<b>Customer 52</b>	<b>1</b>	<b>£35.00</b>
Jun 2019	1	£35.00
<b>Customer 53</b>	<b>1</b>	<b>£16.00</b>
Jul 2019	1	£16.00
<b>Grand Total</b>	<b>883</b>	<b>£180,264.48</b>

<b>Customer No.</b>	<b>Total Jobs</b>	<b>Total Value</b>
1	197	£106,762.36
2	11	£13,092.00
3	402	£11,922.59
4	9	£11,726.94
5	56	£9,502.74
6	13	£3,750.00
7	3	£3,346.00
8	18	£2,334.00
9	43	£1,338.98
10	9	£1,326.00
11	4	£1,228.20
12	2	£1,188.00
13	3	£1,108.00
14	22	£915.00
15	5	£855.00
16	2	£778.00
17	3	£700.00
18	1	£675.00
19	1	£650.00
20	12	£627.00
21	5	£591.00
22	1	£512.00
23	4	£478.00
24	5	£428.00
25	6	£417.00
26	2	£364.00
27	1	£353.00
28	3	£328.00
29	1	£248.00
30	5	£232.17



31	3	£221.00
32	2	£218.00
33	1	£195.00
34	3	£183.00
35	1	£160.00
36	1	£142.00
37	1	£140.00
38	1	£140.00
39	2	£135.00
40	1	£116.00
41	3	£103.00
42	3	£102.00
43	1	£95.00
44	1	£87.50
45	2	£82.00
46	1	£70.00
47	1	£61.00
48	1	£52.00
49	1	£49.00
50	1	£45.00
51	1	£40.00
52	1	£35.00
53	1	£16.00
<b>TOTAL</b>	<b>883</b>	<b>£180,264.48</b>