1. **Swindon Borough Council Soft Market Testing (SMT)** 
   1. Swindon Borough Council is seeking input from the market the supply of a rehabilitation service for people with acquired brain injuries. This market assessment is not part of the procurement process, but is purely investigative in nature, to potentially assist the Council in defining a specification and contract for the services. This advert relates to a proposed ‘soft market testing’ exercise only and is NOT a call for competition.
   2. Any contracts for services or supplies relating to this exercise may be subject to separate procurement process(es) in accordance with the Public Contracts Regulations 2015 (as amended). All participants in this ‘soft market testing’ exercise shall be responsible for their own costs (including third party costs) and the Contracting Authority shall have no liability to any participant.
   3. The purpose of this Soft Market Test is to gain intelligence on the supply market for Swindon Borough Council’s requirements, including information that will help define the most appropriate structure and plan for any potential competitive procurement exercise.
   4. I would like to ask you as provider to answer a simple questionnaire which will help inform our procurement process. Closing date for the soft market testing is 12 noon 08/07/20.

**2. Background**

2.1 The range and scope of rehabilitation covers an enormous spectrum within patients pathways. It includes support to learn basic communication skills; exercise classes to improve or maintain optimum health, wellbeing and occupation; and complex neurological rehabilitation.

2.2 Rehabilitation may be appropriate at any age as a person’s needs change through the course of their life. For example, they may require support to develop skills for the first time **–** children may require help to develop skills (habilitation) in order to overcome barriers presented by a range of developmental difficulties and health conditions to achieve maximum health and independence in adulthood.

**3. A person-centred approach**

3.1 A person-centred approach is fundamental to ensure that rehabilitation is as an active and enabling process for each individual. It ensures that support is built around a person’s own circumstances and responds to the diversity of needs that will be present. This includes consideration of mental and physical health, and the relationship between these which is critical to planning effective care.

**4. Key Information**

1. There are more than 240,000 people living in Swindon and Shrivenham and this number continues to grow. ([Data Source](http://www.swindonjsna.co.uk/summaries/population))
2. In Swindon, there will be Circa 1,180 admissions to hospital with Acquired Brain Injury (ABI) a year. Not all of those admitted to hospital would require the service.
3. **Questions.**
4. **The contract could include the following areas of delivery:**

* Work with service users to agree a series of measured goals to work achieve.
* Work with service users to move on from the service to independence.
* Work with service users to increase their engagement in meaningful activity (including employment or training).
* Establish contact with other organisations and networks to improve outcomes for the service user.
* Encourage integration with wider community activities through graded support, advocacy and promoting inclusion and reasonable adjustments to other community partners.
* Demonstrate service users experience an improved quality of life as a result of attending the service.
* Provide one to one and group support to participate in a Cognitive Rehabilitation Therapy programme tracking successes to achieve agreed goals.
* Support service users to engage in a variety of activities and learn new skills.
* Engage and recruit volunteers to help deliver service, adding value to the contract.
* Actively engage with the community to sign post service users to other opportunities after they have completed the program of rehabilitation and left the service.
* Provide evidence of progression against a personalised plan, giving regular feedback to adult social care.
* Provide a service for both young people and adults.

Do you think these should be part of a service(s)? Are there other services that should be included?

**Comments:**

1. **In what ways can the provision of this service help to reduce future demand on other Council / NHS services?**

**Comment:**

1. **How could this service work alongside existing NHS, council and charity services and pathways supporting individuals with a brain injury?**

**Comment:**

1. **How could this service promote independence and inclusion in society?**

**Comment:**

1. **What contract term would be attractive to you and encourage you to bid, and what are the reasons for this?**

**Comments:**

1. **Would TUPE implications effect your decision to tender, and to what degree?**

**YES**     **NO**

**Comments:**

1. **Are there any other key contract provisions that may affect your decision to tender?**

**YES**     **NO**

**Comments:**

1. **Is there potential for service user involvement in shaping these services?**

**YES**     **NO**

**Comments:**

1. **How has the market evolved over the last three years, what are the current trends and drivers and what areas of innovation are emerging for these services?**

**Comments:**

1. **Can you provide a brief overview of the kinds of services you would look to provide and how they will be delivered?**

**Comments:**

1. **Which funding model would be most attractive to your organisation? Please tick and comment.**
2. Block funding
3. Allocation of personal budgets for individuals
4. Graded funding for different aspects of the service
5. Other arrangement (please specify)

**Comments:**

1. **What would you see as a realistic budget for the service?**

**Comments:**

1. **Are there any other comments / observations that you would like to make?**

**Comments:**

**Completed by:**

**Contact:**

**Organisation:**

**Role within organisation:**

**Please email completed forms to Terry Johnson Commissioner - Voluntary Sector** [**Tjohnson2@Swindon.gov.uk**](mailto:Tjohnson2@Swindon.gov.uk) **by 12 noon 08/07/20.**

**Thank you.**