

SUITABILITY ASSESSMENT QUESTIONNAIRE (SAQ)

for

Management and delivery of the AshfordFOR inward investment campaign for Ashford Borough Council for the duration of 24 months.

Contract No. Ash/18/1

\*Question numbers in white text in shaded cells in the left hand column are PAS 91 question numbers.

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| Core Question Module C1: **Supplier identity, key roles and contact information***You must provide all the information in this section. Scoring: INFORMATION ONLY***Please complete all details requested.** **Written evidence is not required at this stage, but confirmation that you can provide evidence is required by ticking each box. If you’re company’s bid is successful for this commission, we may ask you to provide documentary evidence.** |
| Q Ref | Information Required | Description of supporting information expected, which will be taken into account in assessment. |
| C1-Q1 | Name of legal entity or sole trader |  |
|  | Trade name, if different from above |  |
| C1-Q2 | Registered Office address |  |
|  |
| Town: |  |
| County: |  | Post Code: |  |
| C1-Q3 | Contact Details for enquiries | Title: | Mr | [ ]  | Mrs | [ ]  | Ms  | [ ]  | Other |  |
| Forename: |  |
| Family name: |  |
| Job title: |  |
| E-mail: |  |
| Tel number: |  | Fax number: |  |
| Head office or trading office if different from that of registered office |  |
|  |
| Town: |  |
|  | County: |  | Post Code: |  |
| C1-Q4 | Registration number if registered with Companies House or equivalent | Companies House: |  |
| Equivalent Body: |  |
| C1-Q5 | Charity Registration number |  |
|  | Date of incorporation |  |
|  | Date business was set up |  |
| C1-Q6 | VAT registration number*(if applicable)* |  |
| C1-Q7 | Name of immediate parent company |  |
| C1-Q8 | Name of ultimate parent company |  |
|  | Name of company I currently own |  |
|  | Name of company I have a common director/partner with |  |
| C1-Q9 | Type of organisation | PLC [ ] Limited company [ ] LLP [ ] Other partnership [ ] Sole trader [ ] Other (please specify): [ ]   |
|  | Does your company have any branch offices |  |
|  | Directors and Partners*Please give details of the following:* *Sole traders, partnerships, LLPs –all those with a financial interest.**Ltd and Plc companies – directors, the company secretary and anyone who holds more than 20% of the paid-up share of loan capital.* |
|  | Owner [ ]  Partner [ ]  Director [ ] Company Secretary [ ]   | Title: |  | Forename: |  |
| Family name: |  |
| Position: |  |
| D.o.B: |  | Private post code: |  |
| Industry-related qualifications |  |
| Membership of professional organisations |  |
|  | Owner [ ]  Partner [ ]  Director [ ] Company Secretary [ ]   | Title: |  | Forename: |  |
| Family name: |  |
| Position: |  |
| D.o.B: |  | Private post code: |  |
| Industry-related qualifications |  |
| Membership of professional organisations |  |
|  | Owner [ ] Partner [ ]  Director [ ] Company Secretary [ ]  | Title: |  | Forename: |  |
| Family name: |  |
| Position: |  |
| D.o.B: |  | Private post code: |  |
| Industry-related qualifications |  |
| Membership of professional organisations |  |

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| Core Question Module C2: **Financial Information***You must provide all the information in this section.* *Scoring: PASS/FAIL* |
| Q Ref | Information required | Description of information expected, which will be taken into account in assessment. | Tick if provided |
| **C2-Q1** | ***Accounts: Please select the one organisation description that most closely matches your organisation and indicate if you are able to supply the information accordingly. If you’re company’s bid is successful for this commission, we may ask you to provide documentary evidence.*** |
| C2-Q1-1 | Financial information for a **start-up business** that has not reported accounts to the Revenue or Companies House. | * Turnover forecast
* Opening balance sheet that includes:
* Initial loan from directors/owners to start the business
* Fixed assets, i.e. motor vehicles, specialized tools, computer programmes and computer equipment used to help the business function.
* Management accounts
 | [ ] [ ] [ ]  |
| C2-Q1-2 | Accounts for an unincorporated business (sole traders and partnerships). | **Sole Traders or Partnerships*** Profit and loss sheet
* Balance sheet
* Notes to the accounts

OR**Sole Trader*** Self employment section of the Self Assessment Tax Return, that shows the
* Accounts Year End date
* Business income
* Net profit/loss
* The current forms as per HMRC are Self Assessment Tax Return (SA100).

 If you file returns by paper, you will also need to complete:* SA103S if the turnover is below £73,000
* SA103F if the turnover is above £73,000

**Partnership*** The Partnership Self Assessment Tax Return that shows the
* Accounts Year End date
* Business income
* Net profit/loss.
* The current forms as per HMRC are:
* Self Assessment Tax Return (SA100)
* Partnership Supplementary Pages (SA104)
* Nominated Partnership Return (SA800)

If you file your returns by paper, you will also need to complete:* SA103S if the turnover is below £73,000
* SA103F if the turnover is above £73,000
 | [ ] [ ] [ ] [ ] [ ] [ ] [ ] [ ] [ ] [ ] [ ] [ ] [ ] [ ] [ ]  |
| Q Ref | Information required | Description of information expected, which will be taken into account in assessment. | Tick if provided |
| C2-Q1-3 | Accounts for a small company or limited liability partnership with a turnover of below the audit threshold (currently £6.5 million) that is not required to prepare audited accounts. | A full and final set of accounts including:* Profit and loss
* Balance sheet
* Notes to the accounts
* Audit report (if audited) or the Accountants’ Certificate

**Abbreviated or draft accounts are not acceptable.** | [ ] [ ] [ ] [ ]  |
| C2-Q1-4 | Accounts for a medium to large incorporated entity and all other organisations that are required to prepare audited accounts. | A copy of the most recent accounts as submitted to the Inland Revenue covering either the most recent two year period of trading or, if trading for less than two years, the period that is available.The accounts we require are sometimes described as ‘full’ accounts, which distinguishes them from ‘abbreviated’. The latter do not include the profit and loss page that details turnover and profit before tax.**Abbreviated accounts are not acceptable.**Full accounts include:* Director’s report
* Profit and loss
* Balance sheet
* Notes to the accounts.
 |  [ ] [ ] [ ] [ ] [ ]  |
| Preferred minimum contract value £ |  | Preferred maximum contract value £ |  |
| **C2-Q2** | **Insurance statement and Certificates** | *Please give details of all insurances your business holds and send us a copy of each certificate and schedule. E.g. a warranty to cover product quality or debtors book cover. We do not need to know about car or building insurance.*  |
| C2-Q2-1 | Employers’ Liability insurance | Insurer |  |
|  |  | Policy number |  |
| Limit of indemnity |  | Excess |  |
| Limit for a single event |  |
| Expiry date |  | ~~Cert provided~~ | [ ]  |
| C2-Q2-2 | Public liability insurance | Insurer |  |
|  |  | Policy number |  |
| Limit of indemnity |  | Excess |  |
| Limit for a single event |  |
| Expiry date |  | ~~Cert provided~~ | [ ]  |
| C2-Q2-3 | Professional Indemnity Insurance*(Where consultancy input involved)* | Insurer |  |
| Policy number |  |
| Limit of indemnity |  | Excess |  |
| Limit for a single event |  |
| Expiry date |  | ~~Cert provided~~ | [ ]  |
|  | All Risks | Insurer |  |
| Policy number |  |
| Limit of indemnity |  | Excess |  |
| Limit for a single event |  |
| Expiry date |  | ~~Cert provided~~ | [ ]  |
|  | Other specialist business related insurance | Insurer |  |
| Policy number |  |
| Limit of indemnity |  | Excess |  |
| Limit for a single event |  |
| Expiry date |  | ~~Cert provided~~ | [ ]  |

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| Core Question Module C3: **Business and professional standing***You must answer these questions.* *Responses will be taken into account as part of the assessment process**Scoring: PASS/FAIL*  |
| **Q Ref** | **Core question** | **Yes** | **No** |
| C3-Q1 | Has your company or any of its Directors and Executive Officers been the subject of criminal or civil court action (including for bankruptcy or insolvency) in respect of the business activities currently engaged in, for which the outcome was a judgement against you or them?*~~Please provide details. Responses will be taken into account in assessing the outcome of this prequalification application where the circumstances of the judgement are pertinent to anticipated future projects or services. They will not necessarily constitute a reason for rejection.~~* | [ ]  | [ ]  |
| C3-Q2 | If your company or any of its Directors and/ or Executive Officers are the subject of ongoing or pending criminal or civil court action (including for bankruptcy or insolvency) in respect of the business activities currently engaged in, then have all claims during the last three years been properly notified in accordance with the suppliers Product Liability Insurance policy requirements and been accepted by insurers?*~~Please provide details of action and confirmation, with references of the relevant notification and insurer acceptances.~~*  | [ ]  | [ ]  |
| C3-Q3 | Has your company or any of its Directors and Executive Officers been in receipt of enforcement/remedial orders that are still unresolved (such as those in relation to: Environmental Agency or Office of Rail Regulation enforcement), in the last three years?*~~If yes, please supply details~~* | [ ]  | [ ]  |
| C3-QP1 | ***Mandatory reasons for exclusion***Do any of the circumstances as set out in Part 4 Regulation 23(1) of the Public Contracts Regulations 2006 (SI 2006 No: 5) as amended by the Public Contracts (Amendment) Regulations 2009 (SI 2009/ 2992), apply to you as the applicant or to members of any applicant Group or any envisaged sub-contractor?*~~If yes, please supply details.~~* |
| C3-QP1-1 | If your organisation, or any directors or partner or any other person who has powers of representation, decision or control been convicted of any of the following offences, please provide information | [ ]  | [ ]  |
| C3-QP1-1a)C3-QD1-1(a) | Conspiracy: within the meaning of section 1 or section 1A of the Criminal Law Act 1977 or article 9 or 9A of the Criminal Attempts and Conspiracy (Northern Ireland) Order 1983, or in Scotland the Offence of conspiracy, where that conspiracy relates to participation in a criminal organisation as defined in Article 2 of Council Framework Decision 2008/841/JHA; | [ ]  | [ ]  |
| **Q Ref** | **Core question** | **Yes** | **No** |
| C3-QP1-1b)C3-QD1-1(c) | Corruption: within the meaning of section 1(2) of the Public Bodies Corrupt Practices Act 1889 or section 1 of the Prevention of Corruption Act 1906;where the offence relates to active corruption; | [ ]  | [ ]  |
| C3-QP1-1c)C3-QD1-1(d) | Bribery: the offence of bribery, where the offence relates to active corruption; | [ ]  | [ ]  |
| C3-QP1-1d)C3-QD1-1(e) | Bribery: within the meaning of section 1, 2 or 6 of the Bribery Act 2010. | [ ]  | [ ]  |
| C3-QP1-1e)C3-QD1-1(g) | Fraud: where the offence relates to fraud affecting the European Communities' financial interests as defined by Article 1 of the Convention on the protection of the financial interests of the European Union, within the meaning of: |
| C3-QP1-1e)(i)C3-QD1-1(g)(i) | The offence of cheating the Revenue; | [ ]  | [ ]  |
| C3-QP1-1e)(ii)C3-QD1-1(g)(ii) | The offence of conspiracy to defraud; | [ ]  | [ ]  |
| C3-QP1-1e)(iii)C3-QD1-1(g)(iii) | Fraud or theft within the meaning of the Theft Act 1968,the Theft Act (Northern Ireland) Order 1969, the Theft Act 1978 or the Theft (Northern Ireland) Order 1978; | [ ]  | [ ]  |
| C3-QP1-1e)(iv)C3-QD1-(g)(vii) | Fraudulent trading within the meaning of section 458 of the Companies Act 1985, article 451 of the Companies (Northern Ireland) Order 1986 or section 993 of the Companies Act 2006; | [ ]  | [ ]  |
| C3-QP1-1e)(v)C3-QD1-1(g)(viii) | Fraudulent evasion within the meaning of section 170 of the Customs and Excise Management Act 1979 or section 72 of the Value Added Tax Act 1994; | [ ]  | [ ]  |
| C3-QP1-1e)(vii)C3-QD1-1(g)(x) | An offence in connection with taxation in the European Union within the meaning of section 71 of the Criminal Justice Act 1993; | [ ]  | [ ]  |
| C3-QP1-1e)(vii)C3-QD1-1(g)(x) | Destroying, defacing or concealing of documents or procuring the extension of a valuable security within the meaning of section 20 of the Theft Act 1968 or section 19 of the Theft Act (Northern Ireland) 1969; | [ ]  | [ ]  |
| C3-QP1-1e)(viii)C3-QD1-1(g)(iv) | Fraud within the meaning of section 2, 3 or 4 of the Fraud Act 2006; or | [ ]  | [ ]  |
| C3-QP1-1e)(ix)C3-QD1-1(g)(x) | Making, adapting, supplying or offering to supply articles for use in frauds within the meaning of section 7 of the Fraud Act 2006; | [ ]  | [ ]  |
| C3-QP1-1f)  | Money laundering within the meaning of the Proceeds of Crime Act 2002: |
| C3-QD1-1(h)C3-QP1-1f)(i) | Money laundering within the meaning of section 93A, 93B,or 93C of the Criminal Justice Act 1988, section 45, 46 or 47 of the Proceeds of Crime (Northern Ireland) Order 1996 or the Money Laundering Regulations 2003 or money laundering or terrorist financing within the meaning of the Money Laundering Regulations 2007\*; | [ ]  | [ ]  |
| C3-QP1-1f)(ii)QD-1-1(j)  | An offence in connection with the proceeds of drug trafficking within the meaning of section 49, 50 or 51 of the Drug Trafficking Act 1994; or | [ ]  | [ ]  |
| C3-QP1-1g) | Any other offence within the meaning of Article 45(1) of Directive 2004/18/EC as defined by the national law of any relevant state. | [ ]  | [ ]  |
| C3-QP2 | ***Discretionary reasons for exclusion***Do any of the circumstances as set out in Part 4 Regulation 23(4) of the Public Contracts Regulations 2006 (SI 2006 No: 5) as amended by the Public Contracts (Amendment) Regulations 2009 (SI 2009/2992), apply to the Applicant, members of the Applicant Group or any envisaged sub-contractor?*~~If ‘yes’, please supply details.~~* |  |  |

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| **Q Ref** | **Core question** | **Yes** | **No** |
| C3-QP2-1C3-QD2-1 | Is any of the following true of your organisation? |
| C3-QP2 1(a)C3-QD2 1(a) | Being an individual, is a person in respect of whom a debt relief order has been made or is bankrupt or has had a receiving order or administration order or bankruptcy restrictions order or debt relief restrictions order made against him or has made any composition or arrangement with or for the benefit of creditors or has made any conveyance or assignment for the benefit of creditors or appears unable to pay or to have no reasonable prospect of being able to pay, a debt within the meaning of Section 268 of the Insolvency Act 1986, or Article 242 of the Insolvency (Northern Ireland) Order 1989, or in Scotland has granted a trust deed for creditors or become otherwise apparently insolvent, or is the subject of a petition presented for sequestration of his estate, or is the subject of any similar procedure under the law of any other State; | [ ]  | [ ]  |
| C3-QP2 1(b)C3-QD2 1(b) | Being a partnership constituted under Scots law, has granted a trust deed or become otherwise apparently insolvent, or is the subject of a petition presented for sequestration of its estate; or | [ ]  | [ ]  |
| C3-QP2 1(c)C3-QD2 1(c) | Being a company or any other entity within the meaning of section 255 of the Enterprise Act 2002 has passed a resolution or is the subject of an order by the court for the company's winding up otherwise than for the purpose of bona fide reconstruction or amalgamation, or has had a receiver, manager or administrator on behalf of a creditor appointed in respect of the company's business or any part of the company's business or is the subject of similar procedures under the law of any other State? | [ ]  | [ ]  |
| C3-QP2-2C3-QD2-2 | Has your organisation; |
| C3-QP2-2(a)C3-QD2-2(a)  | Been convicted of a criminal offence relating to the conduct of its business or profession, including, for example, any infringements of any national or foreign law on protecting security of information or the export of defence or security goods;  | [ ]  | [ ]  |
| C3-QP2-2(b)  | Committed an act of grave misconduct in the course of its business; | [ ]  | [ ]  |
| C3-QP2-2(c)C3-QD2-2(d) | Failed to fulfil obligations relating to the payment of social security contributions under the law of any part of the United Kingdom or of the relevant State in which you are established; or | [ ]  | [ ]  |
| C3-QP2-2(d)C3-QD2-2(e) | Failed to fulfil obligations relating to the payment of taxes under the law of any part of the United Kingdom or of the member State in which you are established; | [ ]  | [ ]  |
| **Supplementary questions** | Yes | No |
| 1 | Has the business ever had a public-sector contract or commission ended or had its employment set aside under the terms of a contract or commission within the public sector? | [ ]  | [ ]  |
| 2 | Has the Organisation (or any of its directors, senior officers or senior managers) been investigated, prosecuted, convicted, or been the subject of other enforcement action taken within the last five years for bribery or corruption offences?*~~If you have answered yes, please provide supporting information.~~* | [ ]  | [ ]  |
| 3 | Have you carried out a risk assessment to consider whether your organisation is at risk of bribery?*~~If ‘yes’, please provide details.~~* | [ ]  | [ ]  |
| 4 | Do you have a bribery prevention policy/procedure in line with the Bribery Act 2012? [(You do not need to do this if there is no risk of bribery on your behalf)] | [ ]  | [ ]  |
| 5 | Have you a procedure for communicating this policy throughout your organisation 'from the top down' and also to others who will perform services for you? | [ ]  | [ ]  |

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| **Supplementary questions** | Yes | No |
| 6 | Does your policy/procedure include staff training regarding the requirements of the Bribery Act? | [ ]  | [ ]  |
| 7 | Does your policy/procedure include monitoring and review of bribery risk? | [ ]  | [ ]  |
| 8 | Please confirm that your company and subcontractors adhere to the Immigration, Asylum and Nationality Act 2006 (amendment 2008). | [ ]  | [ ]  |
| 9 | Do you make checks to verify all workers are entitled to work in the UK?*~~If ‘yes’, please provide details.~~* | [ ]  | [ ]  |
| 10 | Do you have a criminal record checking procedure in place for your employees and sub contractors? | Yes [ ]  | No[ ]  | N/A[ ]  |

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| **Q Ref** |  | **Yes** | **No** |

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|  | ***Mandatory reasons for exclusion*** |
| 1 | Within the past five years, has your organisation (or any member of your proposed consortium, if applicable), Directors or partner or any other person who has powers of representation, decision or control been convicted of any of the following offences | [ ]  | [ ]  |
| 1(a) | Conspiracy within the meaning of section 1 or 1A of the Criminal Law Act 1977 or article 9 or 9A of the Criminal Attempts and Conspiracy (Northern Ireland) Order 1983 where that conspiracy relates to participation in a criminal organisation as defined in Article 2 of Council Framework Decision 2008/841/ JHA on the fight against organised crime; | [ ]  | [ ]  |
| 1(b) | Corruption within the meaning of section 1(2) of the Public Bodies Corrupt Practices Act 1889 or section 1 of the Prevention of Corruption Act 1906; | [ ]  | [ ]  |
| 1(c)  | The common law offence of bribery; | [ ]  | [ ]  |
| 1(d) | Bribery within the meaning of sections 1, 2 or 6 of the Bribery Act 2010; or section 113 of the Representation of the People Act 1983; | [ ]  | [ ]  |
| 1(e) | Any of the following offences, where the offence relates to fraud affecting the European Communities’ financial interests as defined by Article 1 of the Convention on the protection of the financial interests of the European Communities: |
| 1(e) i | The offence of cheating the Revenue; | [ ]  | [ ]  |
| 1(e) ii | The offence of conspiracy to defraud; | [ ]  | [ ]  |
| 1(e) iii | Fraud or theft within the meaning of the Theft Act 1968,the Theft Act (Northern Ireland) Order 1969, the Theft Act 1978 or the Theft (Northern Ireland) Order 1978; | [ ]  | [ ]  |
| 1(e) iv | Fraudulent trading within the meaning of section 458 of the Companies Act 1985, article 451 of the Companies (Northern Ireland) Order 1986 or section 993 of the Companies Act 2006; | [ ]  | [ ]  |
| 1(e) v | Fraudulent evasion within the meaning of section 170 of the Customs and Excise Management Act 1979 or section 72 of the Value Added Tax Act 1994; | [ ]  | [ ]  |
| 1(e) vi  | An offence in connection with taxation in the European Union within the meaning of section 71 of the Criminal Justice Act 1993; | [ ]  | [ ]  |
| 1(e) vii | Destroying, defacing or concealing of documents or procuring the extension of a valuable security within the meaning of section 20 of the Theft Act 1968 or section 19 of the Theft Act (Northern Ireland) 1969; | [ ]  | [ ]  |

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| **Q Ref** |  | **Yes** | **No** |

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| 1(e) viii | Fraud within the meaning of section 2, 3 or 4 of the Fraud Act 2006; or | [ ]  | [ ]  |
| 1(e) ix | The possession of articles for use in frauds within the meaning of section 6 of the Fraud Act 2006, or the making, adapting, supplying or offering to supply articles for use in frauds within the meaning of section 7 of that Act; | [ ]  | [ ]  |
| 1(f)  | Any offence listed— |
| 1(f) i | In section 41 of the Counter Terrorism Act 2008; or | [ ]  | [ ]  |
| 1(f) ii | In Schedule 2 to that Act where the court has determined that there is a terrorist connection; | [ ]  | [ ]  |
| 1(g) | Any offence under sections 44 to 46 of the Serious Crime Act 2007 which relates to an offence covered by questions 1(f)(i) - 1(f)(ii); | [ ]  | [ ]  |
| 1(h) | Money laundering within the meaning of sections 340(11) and 415 of the Proceeds of Crime Act 2002; | [ ]  | [ ]  |
| 1(i) | An offence in connection with the proceeds of criminal conduct within the meaning of section 93A, 93B or 93C of the Criminal Justice Act 1988 or article 45, 46 or 47 of the Proceeds of Crime (Northern Ireland) Order 1996 | [ ]  | [ ]  |
| 1(j) | An offence under section 4 of the Asylum and Immigration (Treatment of Claimants etc.) Act 2004; | [ ]  | [ ]  |
| 1(k) | An offence under section 59A of the Sexual Offences Act 2003; | [ ]  | [ ]  |
| 1(l) | An offence under section 71 of the Coroners and Justice Act 2009 | [ ]  | [ ]  |
| 1(m) | An offence in connection with the proceeds of drug trafficking within the meaning of section 49, 50 or 51 of the Drug Trafficking Act 1994; or | [ ]  | [ ]  |
| 1(n)  | Any other offence within the meaning of Article 57(1) of the Public Contracts Directive— | [ ]  | [ ]  |
| 1(n) i | As defined by the law of any jurisdiction outside England and Wales and Northern Ireland; or | [ ]  | [ ]  |
| 1(n) ii | Created, after the day on which these Regulations were made, in the law of England and Wales or Northern Ireland. | [ ]  | [ ]  |

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| **Q Ref** |  | **Yes** | **No** |

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| 1(o) | **Self-cleaning**~~If you have answered 'Yes' to any of the mandatory reasons for exclusion questions, can you please provide a summary of the circumstances and any remedial action that has taken place subsequently and effectively 'self-cleans' the situation referred to.~~ |  |  |
| 1(p) | **Non-payment of taxes**Has it been established by a judicial or administrative decision having final and binding effect in accordance with the legal provisions of any part of the United Kingdom or the legal provisions of the country in which your organisation is established (if outside the UK), that your organisation is in breach of obligations related to the payment of tax or social security contributions?~~If you have answered Yes to this question, please provide further details. Please also confirm whether you have paid, or have entered into a binding arrangement with a view to paying, including, where applicable, any accrued interest and/or fines~~? | [ ]  | [ ]  |
|  | ***Discretionary reasons for exclusion*** |
| 2 | Within the past three years, please indicate if any of the following situations have applied, or currently apply, to your organisation. |  |  |
| 2(a) | Your organisation has violated applicable obligations referred to in regulation 56 (2) of the Public Contracts Regulations 2015 in the fields of environmental, social and labour law established by EU law, national law, collective agreements or by the international environmental, social and labour law provisions listed in Annex X to the Public Contracts Directive as amended from time to time; | [ ]  | [ ]  |
| 2(b) | Your organisation is bankrupt or is the subject of insolvency or winding-up proceedings, where your assets are being administered by a liquidator or by the court, where it is in an arrangement with creditors, where its business activities are suspended or it is in any analogous situation arising from a similar procedure under the laws and regulations of any State;  | [ ]  | [ ]  |
| 2(c) | Your organisation is guilty of grave professional misconduct, which renders its integrity questionable;  | [ ]  | [ ]  |
| 2(d) | Your organisation has entered into agreements with other economic operators aimed at distorting competition; | [ ]  | [ ]  |
| 2(e) | Your organisation has a conflict of interest within the meaning of regulation 24 of the Public Contracts Regulations 2015 that cannot be effectively remedied by other, less intrusive, measures; | [ ]  | [ ]  |
| 2(f)  | The prior involvement of your organisation in the preparation of the procurement procedure has resulted in a distortion of competition, as referred to in regulation 41, that cannot be remedied by other, less intrusive, measures; | [ ]  | [ ]  |

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| **Q Ref** |  | **Yes** | **No** |

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| 2(g) | Your organisation has shown significant or persistent deficiencies in the performance of a substantive requirement under a prior public contract, a prior contract with a contracting entity, or a prior concession contract, which led to early termination of that prior contract, damages or other comparable sanctions; | [ ]  | [ ]  |
| 2(h) | Your organisation—  |  |  |
| 2(h) i | Has been guilty of serious misrepresentation in supplying the information required for the verification of the absence of grounds for exclusion or the fulfilment of the selection criteria; or (ii) has withheld such information or is not able to submit supporting documents required under regulation 59 of the Public Contracts Regulations 2015; or | [ ]  | [ ]  |
| 2(h) ii | Has withheld such information or is not able to submit supporting documents required under regulation 59 of the Public Contracts Regulations 2015; or | [ ]  | [ ]  |
| 2(i) | Your organisation has undertaken to | [ ]  | [ ]  |
| 2(i) i | Unduly influence the decision-making process of a contracting authority, or | [ ]  | [ ]  |
| 2(i) ii | Obtain confidential information that may confer upon your organisation undue advantages in a procurement procedure; or | [ ]  | [ ]  |
| 2(j) | Your organisation has negligently provided misleading information that may have a material influence on decisions concerning exclusion, selection or award. | [ ]  | [ ]  |
| 2(k) | **Self-cleaning**~~If you have answered 'Yes' to any of the discretionary reasons for exclusion questions, can you please provide a summary of the circumstances and any remedial action that has taken place subsequently and effectively 'self-cleans' the situation referred to.~~ |  |  |
| **Additional Bribery Act questions** | Yes | No |
| 3 | Have you carried out a risk assessment to consider whether your organisation is at risk of bribery?*~~If ‘yes’, please provide details.~~* | [ ]  | [ ]  |
| 4 | Do you have a bribery prevention policy/procedure in line with the Bribery Act 2010? [(You do not need to do this if there is no risk of bribery on your behalf)]*~~If ‘yes’, please provide details.~~* | [ ]  | [ ]  |

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| **Q Ref** |  | **Yes** | **No** |

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| 5 | Have you a procedure for communicating this policy throughout your organisation 'from the top down' and also to others who will perform services for you?*~~If ‘yes’, please provide details.~~* | [ ]  | [ ]  |
| 6 | Does your policy/procedure include staff training regarding the requirements of the Bribery Act?*~~If ‘yes’, please provide details.~~* | [ ]  | [ ]  |
| 7 | Does your policy/procedure include monitoring and review of bribery risk?*~~If ‘yes’, please provide details.~~* | [ ]  | [ ]  |
| **Legal Working in the UK** | Yes | No |
| 8 | Has your company or your subcontractors been the subject of court action under the Immigration, Asylum and Nationality Act 2006 (amendment 2008)*~~If ‘yes’, please provide details.~~* | [ ]  | [ ]  |
| 9 | Do you make checks to verify all workers are entitled to work in the UK?*~~If ‘yes’, please provide details.~~* | [ ]  | [ ]  |
| 10 | Do you have a policy/statement that sets out the steps your organisation has taken during the financial year to ensure that slavery and human trafficking is not taking place in any of your supply chains or in any part of your own business.*~~If ‘yes’, please provide details.~~* | [ ]  | [ ]  |
| 11 | Do you have a criminal record checking procedure in place for your employees and sub contractors? | Yes [ ]  | No [ ]  | N/A [ ]  |

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| Core Question Module C4: **Health and Safety Policy and Capability*****You do not need to provide information requested in this section, but need to indicate if you hold the information, and can evidence if requested. If your organisation is shortlisted for interview, then we may request this information.****Scoring: PASS/FAIL* |
| C4-Q1 | **Exemptions:** If your organisation meets the criteria below and you can provide supporting evidence, you do not need to complete the following health and safety questions.* You have within the last twelve months, successfully completed a third-party assessment with a scheme which is a registered member of Safety Schemes in Procurement (SSIP). Or
* You hold a UKAS or equivalent, accredited independent third party certificate of compliance with BS OHSAS 18001.
 |
|  | Are you claiming exemption? | Yes [ ]  | No [ ]  | What is the name of the scheme/certificate? |
|  | ~~Are you providing a copy of the certificate?~~ |   |  |

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| Q Ref | Question | Response |
| C4-Q3 | **Please demonstrate that you have a policy and organization for health and safety (H&S) management?**You are expected to have and implement an appropriate policy, regularly reviewed and signed off by the Managing Director or equivalent.The policy must be relevant to the nature and scale of your work and set out the responsibilities for health and safety management at all levels within the organisation |  |
|  |  | ~~Evidence provided?~~ | Yes: [ ]  | No [ ]  |
| C4-Q4 | **Please demonstrate arrangements for ensuring that your H&S measures are effective in reducing/preventing incidents, occupational ill-health and accidents?**These should set out the arrangements for health and safety management within the organisation and should be relevant to the nature and scale of your work. They should set out how the company will discharge their duties under CDM2007. There should be a clear indication of how these arrangements are communicated to the workforce. |  |
|  |  | ~~Evidence provided?~~ | Yes: [ ]  | No [ ]  |

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| Q Ref | Question | Response |
| C4-Q5 | **Please demonstrate that you have access to competent H&S advice/assistance – both general and construction sector related**Your organisation, and your employees, must have ready access to competent health and safety advice, preferably from within your own organisation.The advisor must be able to provide general health and safety advice, and also (from the same source or elsewhere) advice relating to construction health and safety issues. |  |
|  |  | ~~Evidence provided?~~ | Yes: [ ]  | No [ ]  |
| C4-Q6 | **Please demonstrate that you have a policy and process for providing your workforce with training and information appropriate to the type of work for which your organization is likely to bid.**You should have in place, and implement, training arrangements to ensure your employees have the skills and understanding necessary to discharge their duties as contractors, designers or CDM coordinators. You should have in place a programme for refresher training, for example a Continuing Professional Development (CPD) programme or life-long learning which will keep your employees updated on new developments and changes to legislation or good health and safety practice. This applies throughout the organisation - from Board or equivalent, to trainees. |  |
| ~~Evidence provided?~~ | Yes: [ ]  | No [ ]  |
| C4-Q7 | **Please demonstrate that your workforce have H&S or other relevant qualifications and experience sufficient to implement your H&S policy to a standard appropriate to the work for which your organization is likely to bid**Employees are expected to have the appropriate qualifications and experience for the assigned tasks, unless they are under controlled and competent supervision. |  |

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|  |  | ~~Evidence provided?~~ | Yes: [ ]  | No [ ]  |
| C4-Q8 | **Please demonstrate that you check, review and where necessary improve your H&S performance**You should have a system for monitoring your procedures, for auditing them at periodic intervals, and for reviewing them on an ongoing basis. |  |
|  |  | ~~Evidence provided?~~ | Yes: [ ]  | No [ ]  |
| C4-Q9 | **Please demonstrate that you have procedures in place to involve your workforce in the planning and implementation of H&S measures**You should have, and implement, an established means of consulting with your workforce on health and safety matters. |  |
|  |  | ~~Evidence provided?~~ | Yes: [ ]  | No [ ]  |
| C4-Q10 | **Please demonstrate that you conduct accident/incident reporting and undertake follow-up investigation**You should have records of all RIDDOR (the Reporting of Injuries, Diseases and Dangerous Occurrences Regulations) reportable events for at least the last three years. You should also have in place a system for reviewing all incidents, and recording the action taken as a result.You should record any enforcement action taken against your company over the last five years, and the action which you have taken to remedy matters subject to enforcement action. |  |
| ~~Evidence provided?~~ | Yes: [ ]  | No [ ]  |

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| C4-Q11 | **Please demonstrate that you have arrangements for ensuring that your suppliers apply H&S measures to a standard appropriate to the work for which they are being engaged**You should have arrangements in place for appointing competent subcontractors/consultants.You should be able to demonstrate how you ensure that subcontractors will also have arrangements for appointing competent subcontractors or consultants.You should have arrangements for monitoring sub-contractor performance. |  |
|  |  | ~~Evidence provided?~~ | Yes: [ ]  | No [ ]  |
| **~~Designers~~** | **~~Please demonstrate that you have, and implement, arrangements for meeting your duties under regulation 11 of CDM2007~~**~~You should have, and implement, arrangements for meeting your duties under regulation 11 of CDM2007.~~ |  |
|  |  | ~~Evidence provided?~~ | Yes: [ ]  | No [ ]  |
| C4-Q12 | **Please demonstrate that you operate a process of risk assessment capable of supporting safe methods of work and reliable project delivery where necessary**You should have procedures in place for carrying out risk assessments and for developing and implementing safe systems of work/method statements.The identification of health issues is expected to feature prominently in this system. |  |
|  |  | ~~Evidence provided?~~ | Yes: [ ]  | No [ ]  |
| C4-Q13 | **Please demonstrate that you have arrangements for co-operating and co-ordinating your work with others (including other suppliers, notably contractors)**You should be able to illustrate how co-operation and co-ordination of your work is achieved in practice, and how you involve the workforce in drawing up method statements/safe systems of work. |  |
|  |  | ~~Evidence provided?~~ | Yes: [ ]  | No [ ]  |
| ~~C4-Q14~~ | **~~Please demonstrate that you have arrangements for ensuring that on-site welfare provision meets legal requirements and the needs/expectations of your employees~~**~~You should be able to demonstrate how you will ensure that appropriate welfare facilities will be place before people start work on site.~~ |  |
|  |  | ~~Evidence provided?~~ | Yes: [ ]  | No [ ]  |
| **~~CDM Coordinators~~** | **~~Please demonstrate how you encourage co-operation, co-ordination and communication between designers (and anyone else)~~**~~You should be able to demonstrate how you go about encouraging co-operation, co-ordination and communication between designers.~~ |  |
|  |  | ~~Evidence provided?~~ | Yes: [ ]  | No [ ]  |

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| Question Module O1: **Equal opportunity and diversity policy and capability*****You do not need to provide information requested in this section, but need to indicate if you hold the information, and can evidence if requested.*  If you’re company’s bid is successful for this commission, we may ask you to provide documentary evidence.***Scoring: INFORMATION ONLY*  Yes No |
| O1-Q1 | As an employer, do you meet the requirements of the positive equality duties in relation to the Equalities Act 2010?Applies to both public and private procurement.**~~Please provide copies of~~** | [ ]   | [ ]  |
| O1-Q1-1 |  Relevant instructions or written statement/evidence of relevant actions **~~Enclosed?~~** | [ ]  | [ ]  |
| O1-Q1-2 |  Relevant guidance or written statement/evidence of relevant actions **~~Enclosed?~~** | [ ]  | [ ]  |
| O1-Q1-3 |  Relevant policies/literature or written statement/evidence of relevant actions **~~Enclosed?~~** | [ ]  | [ ]  |
| O1-Q1-4 |  Evidence of where you believe these policies have made a difference **~~Enclosed?~~** | [ ]  | [ ]  |
| O1-Q2 | Is it your policy as an employer to comply with anti-discrimination legislation, and to treat all people fairly and equally so that no one group of people is treated less favourably than others? | [ ]  | [ ]  |
| O1-Q3 | In the last three years has any finding of unlawful discrimination been made against your organisation by any court or industrial or employment tribunal or equivalent body?*~~If ‘yes’, please provide details.~~* | [ ]  | [ ]  |
| O1-Q4 | In the last three years has your organization been the subject to a compliance action by the Equality and Human Rights Commission or an equivalent body on grounds of alleged unlawful discrimination?*~~If ‘yes’, please provide details.~~* | [ ]  | [ ]  |
| O1-Q5 | If the answer to Q3 and/or Q4 is ‘yes’, what steps did your organisation take as a result of that finding or investigation?*~~Please provide evidence/details of remedial action.~~* **~~Enclosed?~~** | [ ]  | [ ]  |
| O1-Q6 | What does your organisation do to ensure that equality and diversity is embedded within your organisation?*~~Are you enclosing copies of any relevant policies or written statement/evidence of relevant actions?~~*  **~~Enclosed?~~** | [ ]  | [ ]  |
| O1-Q7 | Do you actively promote good practice in terms of eliminating discrimination in all forms through: |  |  |
| O1-Q7-1 | Guidance to your employees/suppliers concerned with recruitment, training and promotion? *~~Please provide copies of any relevant instructions or a statement/evidence of relevant actions.~~* **~~Enclosed?~~** | [ ]  | [ ]  |
| O1-Q7-2 | Making guidance or policy documents concerning how the organization embeds equality and diversity available to employees/sub-contractors, recognised trade unions or other representative groups of employees? *~~Please provide copies of any relevant policies/literature or written statement/evidence of relevant actions~~* **~~Enclosed?~~** | [ ]  | [ ]  |
| O1-Q7-3 | Appropriate recruitment advertisements or other literature.*~~Please provide copies of any relevant policies/literature or written statement/evidence of relevant actions.~~* **~~Enclosed?~~** | [ ]  | [ ]  |
| Question Module O2: **Environmental management policy and capability*****You do not need to provide information requested in this section, but need to indicate if you hold the information, and can evidence if requested. If you’re company’s bid is successful for this commission, we may ask you to provide documentary evidence.*** *Scoring: INFORMATION ONLY*  Yes No |
| 1 | Has the Environment Agency or any local authority taken any enforcement action against you in the last five years?*~~If ‘yes’, please provide details.~~* | [ ]  | [ ]  |
| 2 | Do you have a specific procedure for any complaints regarding environmental issues?*~~If you have answered yes, please provide details.~~* **~~Enclosed?~~** | [ ]  | [ ]  |
| 3 | ~~Does your organisation hold a waste management licence?~~*~~If ‘yes’, please provide a copy.~~* **~~Enclosed?~~** | [ ]  | [ ]  |
| ~~4~~ | ~~Does your organisation hold a registration of carriers’ certificate?~~*~~If ‘yes’, please provide a copy.~~***~~Enclosed?~~** | [ ]  | [ ]  |
| 5 | Do you have a programme or action plan in place to develop the sustainability competence of your business and your supply chain? (Please note the term sustainability includes carbon, environmental management, waste, water, materials, biodiversity, community, ethics and procurement)*~~If ‘yes, please describe your programme of work or action plan to develop sustainability competence across your business and down your supply chain.~~* | [ ]  | [ ]  |
| O2-Q1 | **Exemption:** The questions in this module need not be completed if your organisation holds a UKAS (or equivalent) accredited independent third party certificate of compliance with **BS EN ISO 14001** or a valid EMAS certificate and can provide the supporting evidence requested. |
|  | Are you claiming exemption? | Yes: [ ]  | No: [ ]  |  |
|  | ~~Are you providing a copy of the certificate?~~ | Yes: [ ]  | No: [ ]  |
| ~~O2-Q2~~ | ~~Do you have a documented policy and organisation for the management of construction-related environmental issues?~~*~~If ‘yes’, please provide evidence that you or your organisation has an environmental management policy authorized by the Chief Executive or equivalent and regularly reviewed. The policy should be relevant to the nature and scale of the activity and set out the responsibilities for environmental management throughout the organisation.~~* **~~D~~** **~~Enclosed? -related environmental issues?~~** | [ ]  | [ ]  |
| O2-Q3 | Do you have documented arrangements for ensuring that your environmental management procedures are effective in reducing/preventing significant impacts on the environment?*~~If ‘yes’, please provide evidence that your organization’s environmental policy implementation plan provides information as to how the company aims to discharge relevant legal responsibilities and provides clear indication of how these arrangements are communicated to the workforce, in relation to environmental matters including:~~** *~~Sustainable materials procurement;~~*
* *~~Waste management;~~*
* *~~Energy management~~*

*~~This should include the arrangements for responding to, monitoring and recording environmental incidents and emergencies and complaints.~~* **~~Enclosed?~~** | [ ]  | [ ]  |
| ~~O2-Q4~~ | ~~Do you have arrangements for providing employees who will engage in construction with training and information on construction-related environmental issues?~~*~~If ‘yes’, please provide evidence that your organization has in place and implements, training arrangements to ensure that its workforce has sufficient skills and understanding to carry out their various duties. This should include a programme of refresher training that will keep the workforce updated on relevant legal requirements and good environmental management practice.~~***~~Enclosed?~~** | [ ]  | [ ]  |
| O2-Q5 | Do you check, review and where necessary improve your environmental management performance?*~~If ‘yes’, please provide evidence that your organisation has a system for monitoring environmental management procedures on an ongoing basis and for updating them at periodic intervals.~~* **~~Enclosed?~~** | [ ]  | [ ]  |
| O2-Q6 | Do you have arrangements for ensuring that any suppliers you engage apply environmental protection measures that are appropriate to the activity for which they are being engaged?*~~If ‘yes’, please provide evidence that your organization has procedures for monitoring suppliers’ environmental management arrangements and ensuring that environmental performance appropriate for the activity to be undertaken is delivered throughout the whole of your organization’s supply chain.~~* **~~Enclosed?~~** | [ ]  | [ ]  |

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| Question Module O3: **Quality management policy and capability*****You do not need to provide information requested in this section, but need to indicate if you hold the information, and can evidence if requested. If your organisation is shortlisted for interview, then we may request this information.*** *Scoring: INFORMATION ONLY*   |
| O3-Q1 | **Exemption:** The questions in this module need not be completed if your organisation holds a UKAS (or equivalent) accredited independent third party certificate of compliance with **BS EN ISO 9001** from an organisation with a related UKAS accreditation, or equivalent |
|  | Are you claiming exemption? | Yes: [ ]  | No: [ ]  |  |
|  | Are you providing a copy of the certificate? | Yes: [ ]  | No: [ ]  |
| O3-Q2 | Do you have a policy and organisation for quality management?*~~If ‘yes’, please provide details.~~***~~Enclosed?~~** | [ ]  | [ ]  |
| O3-Q3 | Do you have arrangements for ensuring that your quality management, including the quality of construction output and general performance, is effective in reducing/preventing incidents of sub-standard delivery?*~~If ‘yes’, please provide details.~~***~~Enclosed?~~** | [ ]  | [ ]  |
| O3-Q4 | Do you have arrangements for providing your workforce with quality-related training and information appropriate to the type of work for which your organisation is likely to bid?*~~If ‘yes’, please provide details.~~***~~Enclosed?~~** | [ ]  | [ ]  |
| O3-Q5 | Do you have procedures for periodically reviewing, correcting and improving quality performance?*~~If ‘yes’, please provide details.~~***~~Enclosed?~~** | [ ]  | [ ]  |
| O3-Q6 | Do you have arrangements for ensuring that your own suppliers apply quality management measures that are appropriate to the work for which they are being engaged?*~~If ‘yes’, please provide details.~~***~~Enclosed~~?** | [ ]  | [ ]  |

**Additional Business and Professional Standing questions as required by the Public Contracts Regulations 2015**

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| **Legal Working in the UK** | Yes | No |
| 1 | Do you have a policy/statement that sets out the steps your organisation has taken during the financial year to ensure that slavery and human trafficking is not taking place in any of your supply chains or in any part of your own business.*~~If ‘yes’, please provide details.~~* | [ ]  | [ ]  |

**PROJECT SPECIFIC QUESTIONS**

**Note: ALL SUPPLIERS WHO WOULD TENDER FOR THIS PROJECT ARE REQUIRED TO RESPOND IN FULL TO THESE QUESTIONS**

The “scored” questions are weighted accordingly and a supplier can accrue a maximum score of 100%. Suppliers will need to score a minimum of 60% for their bid to be considered.

Please ensure that your response to each question does not exceed maximum page limit. If you are using additional sheets of paper, clearly mark the question number. Provide your response in no less than Arial 10 font.

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| **Score for Assessed Questions (QUALITY)** | Criteria | Judgement |
| **10** | Statement exceeds requirements and adds significant value | Excellent |
| **8** | Statement exceeds requirements and adds some value | Good |
| **6** | Statement meets all the requirements ("par") | Satisfactory |
| **4** | Statement fails to meet requirements in some way | Unsatisfactory |
| **2** | Statement fails to meet requirements in a significant way | Poor |
| **0** | Statement is unsuitable and/or suggests unacceptable risk | Not to be considered |

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| Q Ref | Project Specific |  | Yes | No |
| **EXPERIENCE OF SELECTION SUPPLIERS WITH COMPARABLE WORK 40%** |  |  |
| PS-Q1**20% Weighting**  | 1. Qualifications, experience and time allocation of staff undertaking the work *[20%],* including, but not limited to;
* Names, title and brief CV of all staff who would work on the account, including Account Director/Manager, and their experience of working on similar contracts (name/qualification/experience and your approach to resilience); *(no page limit)*
* Evidence of working on other Local Authority contracts, and details of your client base. *(1No. double side A4)*

 enclosed | [ ]  | [ ]  |
| PS-Q2**20% Weighting**  | 1. Quality of references given and quality of response *[20%],* including;
* Details of 3 relevant/related clients *(2No. double side A4);*
* Details of 3 relevant/related recent projects *(2No. double side A4);*

 enclosed | [ ]  |  [ ]  |

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| Q Ref | Project Specific |  | Yes | No |
| **RESPONSE TO THE BRIEF 60%** |  |  |
| PS-Q3**25% Weighting**  | 1. A demonstration of understanding of what is required within the brief *[25%],* including; but not limited to;
* Introduction to the agency’s ‘approach’ to this brief and what they can offer; *(1No. double side A4)*
* An understanding of the restraints local authorities have to work within; *(1No. double side A4)*
* Provision of breakdown of costs for the anticipated work on this account, including daily rates and time/hours allocated by each member of the project team; *(1No. double side A4)*

 enclosed | [ ]  | [ ]  |
| PS-Q4**25% Weighting**  | 1. Ideas and suggestions for the management and delivery of the AshfordFOR marketing campaign Contract *[25%]* including;
* What do you know about Ashford? *(1No. double side A4)*
* What is Ashford’s USP? *(1No. double side A4)*
* What are the key challenges for Ashford, and how do we overcome them? *(1No. double side A4)*

 enclosed | [ ]  | [ ]  |
| PS-Q5**10%****Weighting**  | 1. Creative Execution *[10%]* including, but not limited to;
* Examples and the outputs of your work on similar contracts; *(1No. double side A4)*
* Experience of working on economic development/inward investment/place making accounts; *(1No. double side A4)*

 enclosed | [ ]  | [ ]  |

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| Q Ref | Project Specific |  | Yes | No |
| PS-Q6**Information Only** | **Company Status***Please indicate* [x]  *which category describes your organisation, (SME Status (Small, Medium Sized Enterprises) Voluntary/Community Sector)) and provide the relevant registration number if applicable**Scoring:* ***INFORMATION ONLY***

|  |  |
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| SME Status (Small, Medium Sized Enterprises) |  |
| **Enterprise****Category** | **✓** | **Employees** |  Annual **or****↔** Turnover |  Annual balance  sheet total | Registrationnumber |
| **Medium-sized** |[ ]  ˂ 250 | ≤ £36,861,527.16**or****↔**(or €50 million) |  ≤ £31,689,725.94(or €43 million) |  |
| **Small** |[ ]  ˂ 50 | ≤ £7,372,305.43**or****↔**(or €10 million) |  ≤ £7,372,305.43 (or €10 million) |  |
| **Micro** |[ ]  ˂ 10 | ≤ £ 1,473,940.74**or****↔****↔**(previously notdefined) | ≤ £1,473,940.74(previously not defined) |  |
| **Voluntary Sector** |[ ]   |  |
| **Community Sector** |[ ]   |  |
| **None of the above** |[ ]   |  |

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| **Honesty and Openness** |
| The Prevention of Corruption Acts apply to all contracts that any government or public organisation enters into. The Acts make it a criminal offence to give or offer bribes or rewards to any employee of a government department or public organisation with the intention of influencing them in their duties. These offences could lead to the loss of the contracts, loss of future opportunities and prosecutivion under the Acts.It is a criminal offence to knowingly supply false or fraudulent information.I confirm that, as far as I know, the information I have given is accurate. I am not aware of any financial changes to the business or any other circumstances that could harm business stability.Yes: [ ]  |
| **To be signed by an authorised signatory** |
| Name |  |
| Date |  |
| Position |  |
| Telephone number |  |
| Signature |  |

**Have you provided all the documentary evidence/explanations required?**