

1819-0105 – Gas and Electricity supply 2020-2024

Islington Council invites suitable expressions of interest from suppliers for contract 1819-0105, Gas and Electricity supply 2020-2024, split into three separate Lots for Gas, 100KW Half-Hourly (HH) Electricity and Sub 100KW Non Half-Hourly (NHH) Electricity respectively.

Current status / Background

The council's utilities purchasing strategy is flexible, aggregated (with external clients), risk-managed, and is based on purchasing tranches of gas and power against set trigger prices to ensure budget certainty. This flexible strategy of buying over a four-year period helps to mitigate any sharp increases in market prices. The contracts currently in place are due to expire on 31/3/2020.

This procurement is for a four-year contract with preferred supplier(s) to supply Gas and/or Electricity to the council.

Sites included in the contracts cover the council's own portfolio of sites including, but not limited to, housing, public buildings, parks, libraries, children's centres, schools, nurseries and leisure centres. In addition, the following external client sites are included:

City of London Academy, Prebend Street, London, N1 8PQ
Bridge London Trust, 251 Hungerford Road, London, N7 9LD
New North Academy, 32 Popham Road, London, N1 8SJ
New River College, Dowry Street, London, N1 0HY
St Mary Magdalene Academy, Liverpool Road, London, N7 8PG
William Tyndale Academy, Upper Street, London, N1 2GG

The requirement

Islington Council invites tenders from industry regulated suppliers for Gas and Electricity. The contract period is for four years from 1 April 2020. Suppliers must hold a current Industrial and Commercial supply license as issued by Ofgem and must be able to offer flexible procurement and a wide range of billing options.

Lots

The contract is split into 3 Lots:

Lot 1 – Supply of Gas – estimated annual value - £3,100,000 (as per 2017/18 rates)
Lot 2 – 100KW HH Electricity – estimated annual value - £1,900,000 (as per 2017/18 rates)
Lot 3 – Sub 100KW NHH Electricity - estimated annual value - £3,000,000 (as per 2017/18 rates)

TUPE [Transfer of Undertakings (Protection of Employment) Regulations]

Potential providers must be aware that TUPE may or may not apply to this service. Further details will be available in the invitation to tender.

Contract Period

The contract period will be for 48 months from an estimated start date 1 April 2020.

Contract Value

The estimated total value of this contract is £32 Million over the maximum 48 months' term of the contract. This is based on £8 Million per annum. This is value of the contracts is split 70% Council and 30% External Clients.

Terms and Conditions

Tenderers are requested to submit their Standard Terms and Conditions of supply, which will be reviewed by the Council's Legal Department prior to any award of contract.

Award criteria

The contract will be awarded to the Most Economically Advantageous Tender (MEAT) in accordance with the Public Contracts Regulations. MEAT for this contract is cost 100%.

We reserve the right to interview leading bidders.

Procurement Process

This contract will be procured using the Open Procedure. The Open Procedure means that all bidders who successfully express an interest will automatically be invited to tender and have access to the tender documents. Those who submit a tender and meet the minimum requirements will have their full tender pricing evaluated.

How to express an interest

If you wish to apply for this contract, please follow the steps below:

Register your company free of charge via the **London Tenders Portal**.

Link: <https://procontract.due-north.com>

Await acceptance. You will receive an email confirming your username and password.

Use your username and password to log into the London Tenders Portal and express your interest in Contract 1819-0105 Gas and Electricity supply 2020-2024.

Shortly after you have expressed interest, you will receive a second email containing a link to access the tender documents.

Deadlines

The deadline for expressions of interest is: **11.59am on Wednesday 14 August 2019**

Submission of Tender documents by: **midday on Wednesday 14 August 2019**

Late submissions will not be accepted.

Additional information

- Islington Council and its partners are committed to work towards a 'Fairer Islington', for more information see www.islington.gov.uk.

- Please **do not** include any publicity material with your submissions.
 - Islington Council aims to provide equality of opportunity and welcomes applicants who meet the qualitative selection criteria from black and minority ethnic communities and disabled groups.
 - The Council encourages all types of organisation who meet the qualitative selection criteria including Voluntary and Community Sector (VCS) organisations, Social Enterprises or not for profit enterprises and small to medium enterprises (SME) to tender.
 - Your submission will be marked in stages. Only applicants who meet the requirements at each stage will progress to the next stage. Further details will be contained in the tender documents.
 - Please include the Contract Number of this tender process when communicating with the Council in any way.
 - All questions relating to this contract should be raised via the question and answer section of the relevant contract on the London Tenders Portal. Please do not contact any officer of the council directly.
 - Applicants are advised that all costs incurred either directly or indirectly in preparation, submission or otherwise related to this advertisement will be borne by them, and in no circumstances will the council be responsible for any such costs. Applicants are also advised that the council at its sole discretion acting reasonably and in good faith reserves the right to abandon the procurement at any stage prior to contract award.
 - As part of a commitment to transparency the council is now publishing all spend over £500 each month. This includes spend on contracts, so the successful contractor should expect details of spend against the contract to appear on the council website [Islington Council: Council contracts](#). The council is also committed to publishing tender and contract documentation after contract award stage. Commercially sensitive information will be redacted from documentation. What constitutes commercially sensitive information is a matter for the council's sole discretion. However, tenderers will be invited to identify information they consider to be commercially sensitive in their tender return and this will be taken into account in the council forming a view.
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