

**Supplier Engagement - Smart Cities Technology Partner**

**Introduction**

Newcastle is a thriving digital city on the rise.  We are focussed on making Newcastle a great place to live, work and invest, positioning the city as a globally recognised digital destination and tech hub. We hope to create a Connected Newcastle by exploiting our assets and developing a ‘global first’ city which is:

* **Intelligent**: We will use data and assets to address challenges
* **Innovative**: We will encourage innovation by all by providing testbed opportunities for experimentation of smart solutions, especially in public service reform
* **Inclusive**: We will use technology to support all of our communities to grow and achieve

To achieve this, we are considering working with a Smart Cities Technology Partner who will help us;

* Implement a scalable city platform supported by a secure information architecture and digital infrastructure
* Develop our global profile as recognised Smart City
* Develop use cases for smart technology to solve societal challenges
* Engage an extensive partner network including local SME’s
* Develop a sustainable business model for deployment at city level

Any proposed solution should look for opportunities to build on the wealth of assets already available in the city, these include; National Innovation Centres for Data and Aging, Regional Traffic Management network, Urban Observatory, great digital connectivity, a corporate WAN network and City Centre free Wi-Fi provision.

Supplier engagement meetings are taking place on **30 November 2017** and **1 December 2017** at Civic Centre, Newcastle upon Tyne, NE1 8QH.

The meetings will have a duration of 1 hour, and suppliers are permitted a maximum of 2 representatives.

Please contact [Edward.bewick@newcastle.gov.uk](mailto:Edward.bewick@newcastle.gov.uk) and [Jenny.nelson@newcastle.gov.uk](mailto:Jenny.nelson@newcastle.gov.uk) with your contact details to register an interest.

Spaces are limited and will be allocated on a first come, first served basis.

The agenda for discussion can be found below:

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| Item | Timing | Owner |
| Introductions and brief overview of vision and ambition | 10 minutes | Newcastle City Council |
| Q&A | 20 minutes | Newcastle City Council/Supplier |
| Short presentation of possible solutions and previous experience – This could take into account:   * Which areas could be included in the scope of a Smart City * Lessons learned from implementations elsewhere, and how address challenges faced * Resources required from the Council in order to successfully implement and maintain a Smart City * Financial model of arrangement | 30 minutes | Supplier |