

1819-0613 Older People Mental Health Residential Service

Islington Council invites suitable expressions of interest from suppliers for an Older People Mental Health Residential Service.

Current status / Background

The service is currently provided at a 12 unit scheme, which is staffed 24 hours a day including waking night provision. This property will be available to the successful provider. Alternative premises within the borough will be considered, including slightly larger ones, up to 15 units.

The requirement

The service is a CQC registered residential care home for older people who are experiencing long-term, severe mental illness, including depression, anxiety, psychosis and personality disorder. In addition to supporting residents with their mental health needs, the service also supports residents with their physical care needs relating to pre-existing conditions or as a result of increasing age and frailty, including dementia in some cases. Residents may also present with challenging behaviours and dual diagnosis issues, such as alcohol misuse.

TUPE [Transfer of Undertakings (Protection of Employment) Regulations]

Potential providers must be aware that TUPE may apply to this service. Further details will be available in the invitation to tender.

Contract Period

The contract period will be for 48 months from an estimated start date of 01/12/2020 with two options to extend of up to 24 months each, meaning a potential total extension of up to 48 months and a potential total contract length of up to 96 months.

Contract Value

The estimated total value of this contract is £4,186,776 over the maximum 96 months term of the contract. This is based on £523,347 per annum.

Award criteria

The contract will be awarded to the Most Economically Advantageous Tender (MEAT) in accordance with the Public Contracts Regulations. MEAT for this contract is quality 70% and cost 30%. Further details will be provided in the invitation to tender.

Cost 30%

Unit cost 15%

Direct costs versus overheads 10%
Affordability 5%

Quality 70%

Quality made up of:

Proposed model of care 25%

Proposed approach to quality management of performance and outcomes 15%

Proposed approach to resident engagement and activities 15%

Proposed approach to safeguarding and risk management 10%

Proposed approach to delivering social value 5%

Total 100%

We reserve the right to interview leading bidders.

Procurement Process

This contract will be procured using the Open Procedure. The Open Procedure means that all bidders who successfully express an interest will automatically be invited to tender and have access to the tender documents. Those who submit a tender and meet the minimum requirements will have their full tender, method statements and pricing evaluated.

How to express an interest

If you wish to apply for this contract please follow the steps below:

Register your company free of charge via the **London Tenders Portal**.

Link: <https://procontract.due-north.com>

Await acceptance. You will receive an email confirming your username and password.

Use your username and password to log into the London Tenders Portal and express your interest in 1819-0613 Older People Mental Health Residential Service 85000000 Health and social work services.

Shortly after you have expressed interest, you will receive a second email containing a link to access the tender documents.

Deadlines

The deadline for expressions of interest is: **Wednesday 14/08/2019 at 11:59am.**

Submission of Tender documents by: **Wednesday 14/08/2019 at 12 noon.**

Late submissions will not be accepted.

Additional information

- Islington Council and its partners are committed to work towards a 'Fairer Islington', for more information see www.islington.gov.uk.
- Please **do not** include any publicity material with your submissions.

- Islington Council aims to provide equality of opportunity and welcomes applicants who meet the qualitative selection criteria from black and minority ethnic communities and disabled groups.
 - The Council encourages all types of organisation who meet the qualitative selection criteria including Voluntary and Community Sector (VCS) organisations, Social Enterprises or not for profit enterprises and small to medium enterprises (SME) to tender.
 - Your submission will be marked in stages. Only applicants who meet the requirements at each stage will progress to the next stage. Further details will be contained in the tender documents.
 - Please include the Contract Number of this tender process when communicating with the Council in any way.
 - All questions relating to this contract should be raised via the question and answer section of the relevant contract on the London Tenders Portal. Please do not contact any officer of the council directly.
 - Applicants are advised that all costs incurred either directly or indirectly in preparation, submission or otherwise related to this advertisement will be borne by them, and in no circumstances will the council be responsible for any such costs. Applicants are also advised that the council at its sole discretion acting reasonably and in good faith reserves the right to abandon the procurement at any stage prior to contract award.
 - As part of a commitment to transparency the council is now publishing all spend over £500 each month. This includes spend on contracts, so the successful contractor should expect details of spend against the contract to appear on the council website [Islington Council: Council contracts](#). The council is also committed to publishing tender and contract documentation after contract award stage. Commercially sensitive information will be redacted from documentation. What constitutes commercially sensitive information is a matter for the council's sole discretion. However, tenderers will be invited to identify information they consider to be commercially sensitive in their tender return and this will be taken into account in the council forming a view.
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