

Derbyshire Social Value Procurement Framework

Introduction

This Framework will be used by any officer or member undertaking commissioning or procurement activity. It will help to ensure that social value considerations are systematically incorporated and embedded into commissioning and procurement processes. Maximising social value through the procurement of services in Derbyshire will help to secure positive outcomes and influence suppliers in line with the Council's priorities.

Social Value

The Public Services (Social Value) Act 2012 asks commissioners to think about securing extra social, environmental and economic benefits for their area when they are buying services. In accordance with best practice, the Council has extended this to include all goods and services.

It is essentially about getting more value for money out of procurement. Commissioners and procurement officers must think about how the goods and services they are going to buy, could secure the most valuable benefits for Derbyshire.

Increasing demand for services and ongoing spending reductions mean that it is more important than ever to ensure that the 'Derbyshire pound' achieves as much value as possible for residents. The Council's social value approach encourages the adoption of new and creative solutions to the challenges facing the Council.

The Framework

This Framework has been designed to ensure that social value can be achieved in a consistent and measurable way.

It provides a simple template of the priority outcomes that the Council aims to achieve through its social value approach. It will help to ensure that social value generated through commissioning and/or procurement activity contributes to at least one of the Council's key priorities, so that positive outcomes are achieved where they are needed the most. The priorities outlined in the framework are in line with those set out in the Council Plan and will contribute to the Council's overarching vision:

"Derbyshire is a place with a thriving economy where hard work is properly rewarded and our children have a bright future, a place where people feel proud, safe and supported, where all are valued and feel their voice is heard."

Social Value Principles

When using this framework we will be guided by the following principles:

- Working positively with suppliers to deliver the maximum possible social value together
- Supporting the local economy, including through any sub-contracting
- Reducing demand for public services and including appropriate incentives in contracts, such as contract extension opportunities for suppliers who effectively reduce demand
- Delivering at a local community level where possible and supporting the Council's work on Thriving Communities where appropriate
- Fostering positive relationships between and within communities – communities of place and communities of interest
- Supporting the local voluntary and community sector through our suppliers and contracts
- Providing robust enforcement in cases where suppliers fail to deliver agreed outcomes
- Paying suppliers promptly
- Endorsing/promoting suppliers who engage successfully and positively with Derbyshire County Council's social value approach to procurement

Using the framework

When using the framework it is important to note that:

- For each procurement exercise we will identify which of the outcomes in the attached framework are appropriate for inclusion and consideration
- Outcomes, which are appropriate to the procurement exercise, will be identified from the attached framework on the basis of what is **relevant and proportionate** for each contract
- For every tendering exercise consideration will be given to include at least one of the outcomes listed below
- Suppliers will be scored on their responses to the question about how they will deliver against these outcomes
- Suppliers will also be scored on their responses to questions about how this will be measured and verified
- The responses of the winning bidder will be incorporated into the contract and the ensuing contract management and monitoring process.
- Good practice examples will be identified and used to promote social value in Derbyshire.

Derbyshire Social Value Procurement Framework

Theme	Outcomes - What are we trying to achieve?	What could this mean in practice for suppliers? What could they deliver? (These are examples only – not an exhaustive list)
A Derbyshire that works	Outcome 1 - A strong local economy	Create x number of new jobs in the local economy (i.e. within Derbyshire)
		Support x number of new business start-ups within the county by running practical workshops with enterprise clubs
		Support the local economy by spending x% of total expenditure in the local supply chain (i.e. within Derbyshire) - this could be measured with tools such as LM3
		Support the local supply chain by spending x% of total expenditure within Derbyshire or within a 10-mile radius
		Attract £x worth of inward investment into Derbyshire
		Secure positive profile for Derbyshire through x number of positive stories in the national media
	Outcome 2 - A skilled and confident workforce	Education
		Support x number of young people in the county up to the age of 18 into training or employment by delivering relevant support to the local careers education offer (e.g. CV advice, mock interviews, careers guidance)
		Support x number of people in the county aged 18+ into training or employment by contributing to the local careers education offer by delivering relevant support (e.g. career mentoring at job clubs, mock interviews, CV advice and careers guidance)
		Training
		Improve the skills levels of existing staff within the county by training x% of the workforce to Level 2/3/4 (for example)
		Reduce average sickness absence by x% through an improved health, wellbeing and support package for staff in the county
		Provide x number of days of meaningful work experience for Derbyshire residents
		Create x number of traineeships or bursaries for Derbyshire residents
		Create x number of Apprenticeships for Derbyshire residents

		<p>Work with the County Council to support work experience, volunteering opportunities, traineeships or bursaries to x number of Derbyshire's most vulnerable residents for example children in care, people with learning disabilities etc, who face additional challenges when trying to secure training and employment</p> <p>Employment</p> <p>Pay staff the UK Living Wage (as defined by the Living Wage Foundation)</p> <p>Increase rates of pay for lowest-paid staff in the county by x%</p> <p>Create x number of part time or full time employment opportunities for Derbyshire residents</p> <p>Work with the County Council to provide x number of part time and/or full time employment opportunities for Derbyshire's most vulnerable residents, for example children in care, people with learning disabilities etc, who face additional challenges when trying to secure employment</p> <p>Identify all staff who are Derbyshire carers and ensure flexible working practices are implemented to support these responsibilities within x weeks of contract start date</p>
	Outcome 3 – Well connected communities	Support x local sustainable transport initiatives which improve local access to jobs and services
A healthy Derbyshire	Outcome 4 - Healthier communities with reduced health inequalities	<p>x% overall spend disinvested from acute interventions and reinvested in prevention across the county</p> <p>Support prevention by running education and publicity campaigns with specific targets (e.g. support x number of staff / residents / service users within Derbyshire to stop smoking / increase their physical activity / access money advice)</p>
A Safer Derbyshire	Outcome 5 - Resilient and safe communities Outcome 6 - People supported in hard times	<p>Support more people to manage their finances effectively by increasing the number of residents who save with a Derbyshire Credit Union by x</p> <p>Secure £x-worth of investment in, or in-kind contributions to, fuel poverty initiatives in Derbyshire</p> <p>Support x number of Derbyshire households to better manage their energy demands through improvements in the fabric of their homes, bringing them out of fuel poverty and contributing to climate change</p>

		goals
		Sponsor x number of local sustainable food initiatives such as community based Superkitchens across the county
	Outcome 7 - Sustainable and green communities	Reduce the amount of waste generated in Derbyshire by x% compared to previous contract
		Reduce the amount of waste sent to landfill in Derbyshire by x% compared to previous contract
		Reduce carbon emissions in Derbyshire by x% per year
		Reduce overall energy consumption / water consumption in Derbyshire by x% per year
		Increase the use of renewable energy / community-generated renewable energy as a proportion of total energy consumption in Derbyshire by x% over the lifetime of the contract (without increasing overall energy consumption)
A Derbyshire that cares	Outcome 8 - Thriving children, young people and families	Support x careers fayres in Derbyshire (careers advice in schools? – need some advice)
		Sponsor x number of activities in the county to support children and young people
	Outcome 9 - Independent and supported older people Outcome 10 - Adults with physical and learning disabilities leading independent and fulfilled lives	x% of service users in Derbyshire supported to self-help
		Coordinate and run a befriending scheme to reduce social isolation (and thus prevent the consequences of social isolation) for x number of Derbyshire older people
		x% of customers directed towards lower-cost forms of contact (e.g. phone or web rather than face-to-face), including training service users to use IT as necessary
		Support x number of Derbyshire service users to engage in volunteering
		Support x number of Derbyshire service users into work experience / paid work / training
		Work with x number of service users in the county to design / deliver the service

		Deliver the service on a localised basis so that the average distance to travel to access the service is reduced by x miles
		x% of Derbyshire residential social care users supported to live independently
A local Derbyshire	Outcome 11 - An ambitious and dynamic Council Outcome 12 - Communities at the heart of decision making	Contribute x number of hours of support, for example, business advice to community and voluntary organisations in Derbyshire through an Employer-Supported Volunteering scheme
		Support x number of community led activities in Thriving Communities areas
		Provide facilities for use by community and voluntary organisations in Derbyshire for x number of hours per year
		Work with community and voluntary organisations in Derbyshire to create x number of new volunteering opportunities in the county
		Support local third sector organisations through the supply chain by spending x% of total expenditure with community and voluntary sector providers based in the Derbyshire
		Support staff, service users and residents to fundraise £x for the Derbyshire Social Value Fund (and/or match-fund x% of the total funds raised).