



2021-0158 Mental Health Accommodation Pathway Services

Islington Council invites suitable expressions of interest from suppliers for 2021-0158 Mental Health Accommodation Pathway Services, to provide specialist mental health residential care and supported living services for adults with mental health needs.

Current status / Background

Mental health accommodation services house and support adults with severe and enduring mental ill health who are unable to live in their own home due to lack of skills or inability to live independently. Those entering the services tend to originate from inpatient mental health wards, mental health rehabilitation wards, community rehabilitation units, are in mental health placements outside of the borough, or are experiencing tenancy breakdown in the community.

Islington currently block purchases 198 units via 17 contracts from eight suppliers:

- 20 residential care places (in borough)
- 178 supported living places (in borough)

Islington also spot purchases supported living and mental health residential care placements. The majority of the spot purchased placements are located out of borough - these residents could be supported to return to Islington if there was sufficient capacity in the local pathway.

We are procuring new specialist mental health accommodation services to meet current and future needs locally. The overarching aim of the mental health accommodation procurement is to ensure that the provision of mental health accommodation services proactively work to ensure residents are equipped with the skills and capacity to live happier, healthier and more independent lives closer to home.

A recent review of Islington's mental health accommodation pathway has shown that services are incorporating a focus on the whole person and a strengths-based philosophy into the provision of care and support. There is opportunity, however, to further embed this approach, proactively maximise people's readiness for independent living, and further adapt to keep pace with changing demand, best practice and changes elsewhere in the system.

This procurement also provides an opportunity to bring new buildings into the pathway.

The requirement

The Council is seeking to provide supported living and residential care services for adults with enduring mental health needs that will offer residents a clear and consistent pathway to independent living, providing them with an opportunity to reach their potential and enjoy a good quality of life. The services will empower residents to look after themselves, better manage their health, and build resilience. They will provide residents with proactive and personalised support in a community setting, equipping them with the skills to live healthier for longer.

The accommodation services are arranged as a pathway with three levels of support – residential care (24/7 staff and personal care), high support (24/7 staff presence) and medium support (support staff onsite every weekday during office hours). There is a strong focus on

recovery. Residents move into the level of provision that best meets their needs and move through the pathway as they become more independent, before moving into their own home outside of the pathway. They do not need to access all levels before moving to an independent tenancy, indeed most people will move into an independent tenancy from their first supported living placement. A small number of residents require longer-term support and may not make the transition to independent living, nevertheless efforts are made to maximise independence and support people in the least restrictive environment. Continuous resident move through and out of the pathway is required to create the ongoing capacity needed to accommodate new referrals from hospital, other settings, or out of borough.

The pathway consists of two main accommodation types:

1. Specialist mental health residential care

Specialist mental health residential care services support adults with severe and enduring mental illness and physical health needs who require accommodation and personal care. A rehabilitation and recovery focus enables residents to better manage their physical and mental health. A strong focus on prevention and early intervention helps people at risk of declining health to stay well for longer. Staff work with people to provide assistance, encouragement, training and/or advice to perform and develop the skills and capacity to live happier, healthier and more independent lives.

2. Supported living

Mental health supported living provides housing and support services to enable people to live as independently as possible in the community. Residents live in accommodation with staff onsite who proactively support them to develop skills (such as managing their health and wellbeing, managing medication, managing finances, nutrition, staying safe, and building social networks) to enable them to live independently. These services do not deliver personal care.

Specific detail about the requirements for each lot can be found in the procurement documents.

Lots

The tender is divided into five lots:

Lot 1 Mental health residential care

Lot 2 High support, fast track - self-contained or shared accommodation

Lot 3 High support, fast track - self-contained accommodation, waking night mental health support staff cover

Lot 4 High support, longer term - self-contained accommodation, waking night mental health support staff cover

Lot 5 Medium support - self-contained accommodation and shared accommodation

Providers may apply for one or more lots. They may apply for all or some units in each lot. A single organisation may be awarded one or more contracts from different lots.

TUPE [Transfer of Undertakings (Protection of Employment) Regulations]

Potential providers must be aware that TUPE may or may not apply to this service. Further details will be available in the invitation to tender.

Contract Period

The contract period will be for 60 months from an estimated start date 1 February 2022 with option to extend up to a further 24 months (maximum 84 months).

Contract Value

The estimated total value of these contracts is £29,636,061 over the maximum 84 months term of the contract. This is based on £4,233,723 per annum.

Award criteria

The contract will be awarded to the Most Economically Advantageous Tender (MEAT) in accordance with the Public Contracts Regulations. MEAT for this contract is quality 80% and cost 20%. Further details will be provided in the invitation to tender.

Cost 20%

Quality 80%

Quality made up of:

Proposed approach to service model and delivery Part 1 25%

Proposed approach to service model and delivery Part 2 (presentation) 5%

Proposed approach to workforce management and contract implementation Part 1 8%

Proposed approach to workforce management and contract implementation Part 2 2%

Proposed approach to safeguarding and risk management Part 1 5%

Proposed approach to safeguarding and risk management Part 2 5%

Proposed approach to service user engagement and involvement/co-production 10%

Proposed approach to Social Value 20%

Total 100%

Tenderers should be aware that we reserve the right to hold site visits/interviews during the tender process. Site visits/interviews will be for verification/clarification purposes of the written submission. We reserve the right to interview leading bidders.

Procurement Process

This procurement will be conducted in accordance with the Public Contracts Regulations 2015, under Chapter 3 Section 7 Social and Other Specific Services (known as the light touch regime). Under Regulation 76 the council is free to establish a procedure, provided that the procedure is sufficient to ensure compliance with the principles of transparency and equal treatment of economic operators (service providers).

The procedure will be based on the open procedure, allowing for negotiation if deemed appropriate. As per the open procedure, any interested economic operator (service provider) may submit a tender in response to the advertisement.

The council will reserve the right to award a contract on the basis of initial tenders without negotiation where this offers value for money. The council reserves the right to not award a contract if the received tenders do not offer value for money.

How to express an interest

If you wish to apply for this contract please follow the steps below:

Register your company free of charge via the **London Tenders Portal**.

Link: <https://procontract.due-north.com>

Await acceptance. You will receive an email confirming your username and password.

Use your username and password to log into the London Tenders Portal and express your interest in 2021-0158 Mental Health Accommodation Pathway Services; category 85000000 (Health and social work services).

Shortly after you have expressed interest, you will receive a second email containing a link to access the tender documents.

Deadlines

The deadline for expressions of interest is: **11.59am Friday 14 May 2021**

Submission of Tender documents by: **12 noon Friday 14 May 2021**

Late submissions will not be accepted.

Additional information

- Islington Council and its partners are committed to work towards a 'Fairer Islington', for more information see www.islington.gov.uk.
- Please **do not** include any publicity material with your submissions.
- Islington Council aims to provide equality of opportunity and welcomes applicants who meet the qualitative selection criteria from black and minority ethnic communities and disabled groups.
- The Council encourages all types of organisation who meet the qualitative selection criteria including Voluntary and Community Sector (VCS) organisations, Social Enterprises or not for profit enterprises and small to medium enterprises (SME) to tender.
- Your submission will be marked in stages. Only applicants who meet the requirements at each stage will progress to the next stage. Further details will be contained in the tender documents.
- Please include the Contract Number of this tender process when communicating with the Council in any way.

- All questions relating to this contract should be raised via the question and answer section of the relevant contract on the London Tenders Portal. Please do not contact any officer of the council directly.
 - Applicants are advised that all costs incurred either directly or indirectly in preparation, submission or otherwise related to this advertisement will be borne by them, and in no circumstances will the council be responsible for any such costs. Applicants are also advised that the council at its sole discretion acting reasonably and in good faith reserves the right to abandon the procurement at any stage prior to contract award.
 - As part of a commitment to transparency the council is now publishing all spend over £500 each month. This includes spend on contracts, so the successful contractor should expect details of spend against the contract to appear on the council website [Islington Council: Council contracts](#). The council is also committed to publishing tender and contract documentation after contract award stage. Commercially sensitive information will be redacted from documentation. What constitutes commercially sensitive information is a matter for the council's sole discretion. However, tenderers will be invited to identify information they consider to be commercially sensitive in their tender return and this will be taken into account in the council forming a view.
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