**THIS PRICE SCHEDULE IS FOR YOUR INFORMATION ONLY, TO GIVE YOU AN IDEA OF THE QUESTIONS THE COMPANY WILL ASK AT FURTHER COMPETITION STAGE**

**\*\*\*DO NOT RETURN THIS FORM\*\*\***

**THE COMPANY WILL ISSUE THE FINAL COPY OF THIS DOCUMENT FOR EACH FURTHER COMPETITION**

**4. PRICING SCHEDULE**

1. The prices submitted must be exclusive of VAT.
2. The prices for servicing, labour, and call outs, shall be increased annually in line with CPI as detailed in Clause 18 of the Framework Agreement.
3. The annual increase will be effective from 1st April in each year, based on the preceding January’s CPI data (e.g. For the April 2022 increase, the CPI data from January 2022 will be used)

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| **PLEASE CONFIRM WHICH LOT THIS BID COVERS** |
| Loading Shovel ☐ Excavator ☐  Telescopic-handler ☐ Fork-Lift Truck ☐ |

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| --- |
| **Full life cost**  *This cost will be scored. The price submitted here must include:*   * *Cost of the equipment* * *Servicing costs (Must factor in all routine scheduled maintenance as described in the manufacturer’s handbook, including any air filtration and fire suppression systems, and any other items which will require routine servicing)* * *Any expected reactive maintenance (i.e. anything which is likely to require reactive maintenance during the life of the equipment based on a typical waste management operating environment)* * *Expected fuel usage based on the number of years/hours outlined below (This should be based on the cost of road diesel/Derv due the tax changes to red diesel which come into effect in April 2022)* * *Replacement tyres based on typical wear rates in a waste management environment* * *Delivery to any of the Company’s sites* * ***A Warranty period of 3 years/6000 hours must be provided as a minimum*** |
| **£** |
| ***Scored – 70% TO BE DECIDED FOR EACH FURTHER COMPETITION*** |

**The full life costs should be based on the following number of years/hours usage:**

|  |  |
| --- | --- |
| **Loading Shovel** | 8 years or 16,000 hours |
| **Excavator** | 8 years or 12,000 hours |
| **Telescopic handler** | 4 years or 8,000 hours |
| **Forklift Truck** | 3 years or 4,500 hours |

**The following costs will not be scored but are to be provided for information only:**

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| **Capital Cost \***  *\*To include training of the Company’s staff in use and maintenance of the equipment* |
| £ |

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| --- |
| **Residual value after number of years/hours outlined above** |
| £ |

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| **Servicing Cost per hour \***  *(for every hour the plant runs, it will cost us the figure below)* |
| £ |
| \**This must factor in the cost of manufacturers recommended servicing as described in their handbook. It must also include the costs for air filtration and fire suppression systems, and any other items which will require routine servicing* |

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| **Fuel cost – Price per litre** |
| £ |
| \**Please base this on white diesel/Derv costs, in line with changes to red diesel fuel duty effective from April 2022* |

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| **Expected reactive maintenance** |
| £ |

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| **Replacement Tyres** |
| £ |

**The next section covers labour and call out charges.**

**Please provide one, all-inclusive rate which factors in any travelling costs**

**E.g. when providing a labour cost per hour please include any travelling costs in your hourly rate.**

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| **Labour Rate £ per hour**  **(During normal business hours)** |
| £ |

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| --- |
| **Labour Rate £ per hour**  **(Weekends & Bank Holidays)** |
| £ |

|  |
| --- |
| **Call Out Rate £ per hour**  **(During normal business hours)** |
| £ |

|  |
| --- |
| **Call Out Rate £ per hour**  **(Weekends & Bank Holidays)** |
| £ |

|  |
| --- |
| **Mark Up rate on parts and labour (%)** |
| £ |

|  |  |
| --- | --- |
|  | **Quality questions**  *Total score available 30%*  ***TO BE DECIDED FOR EACH FURTHER COMPETITION*** |
| A. | Please provide the fuel burn per hour.  *Scored – 10%* |
| B. | Please confirm if you could offer the residual value provided above as part of a buy-back scheme  YES ☐ NO ☐  Scored – 2% |
| C. | Expected useful lifespan (Hours) based on typical usage in the waste industry  *Scored – 2%* |
| D. | CO2 emissions over the useful lifespan of the equipment  *Scored – 4%* |
| E. | Included safety features of interest (over and above our minimum spec) e.g. features which reduce operator fatigue  *Scored – 6%* |
| F. | Please identify the key features of your equipment which are relevant to operations within a waste management environment (Transfer of waste, Recycling, Composting operations).  *Scored – 6%* |
| G. | ADD IN AN ADDITIONAL QUESTION ABOUT WARRANTIES – Standard of responses to the warranty question in the DPS set up was very mixed. |
| H. | Please provide a specification sheet for the plant you are proposing  *Information Only* |
| I. | Please provide an indicative lead time for the vehicle you are proposing  *Information Only* |
| J. | Do you have demonstration vehicles available for the equipment proposed in this tender  YES ☐ NO ☐  *Information Only* |
| K. | Please outline the availability of your demonstration vehicles.  Your answer should include:   * The number of demo vehicles in your fleet which are to the same specification you are offering in this document * How quickly they could be provided * Any restrictions/exclusions on use e.g. they length of time we could trial them for, any restrictions on the environment they could be used in.   *Information Only* |