

# **GMCA Skills and Work Flexible Procurement System Provider Market Testing**

# Housekeeping

- Due to the large number of attendees on the call - please could we request that all video cameras are turned off and microphones muted
- We unfortunately can't facilitate questions during the session, but feedback and questions can be submitted via **The Chest** or **by email** to [Molly.Coulthard@greatermanchester-ca.gov.uk](mailto:Molly.Coulthard@greatermanchester-ca.gov.uk) (further info on this at the end)
- We will be recording this event, and the video will be posted on The Chest

# GMCA Skills and Work Ambition

## Our ambition for a future education, skills and work system

- We want GM's education, skills and work system to operate as 'one system for all', meeting the needs of every resident, from giving children and young people the best possible start in life to the skilled worker looking to re-train or progress further, and everyone in between.

## Local Context to consider:

- Greater Manchester Strategy: *Making GM one of the best places the world to grow up, get on and get old*
- GM Local Industrial Strategy: *Making the most of our most valuable asset – our people*
- GM 5 year Skills and Work plan: *Meeting the needs of every resident*

## Response to Covid-19:

- Our people and their skills, knowledge and experience will be a key focus of Greater Manchester's recovery and ability to build back better

# Why a Flexible Procurement System?

We want to facilitate **streamlined access** to quality providers who have demonstrated they have the required experience, expertise and desire to work in partnership with the GMCA

This will help us to;

- Create a single Procurement System that allows easier and quicker commissioning of work and skills activity by GMCA
- Minimise the timescale for procurement activity
- Creating opportunities for a wider range of providers to bid for GMCA commissioned activity
- Reduce confusion and administration

# Requirements Matrix

- Currently there are 6 themes in the Matrix
- Providers need to indicate which of the themes they wish to apply for
- As part of the assessment process the evaluation team will assess their ability to deliver each of the selected themes
- Applicants will notified of their acceptance on to the FPS against each of the themes they have applied
- GMCA will use the matrix to select suppliers meeting their requirements  
For example – we have identified a gap in digital skills, for over 50 in Wigan and our budget is £1m. We would filter the Matrix for providers who could meet all of these requirements and invite them to mini competition.

# Requirements Matrix

## 1. Location of supply

Bolton
Bury
Manchester
Oldham
Rochdale
Salford
Stockport
Tameside
Trafford
Wigan

## 2. Contract Value

£50k - £100k
£100 - £250k
£250 - £500k
£500 - £1m
£1m - £2m
£2m - £5m
£5m - £10m
£10m+
Statement

# Requirements Matrix

## 3. Demographics

Age
Ethnicity
Gender

## 4.Characteristics

Employed
Self-employed
Short term unemployed (0-6 months)
Long term unemployed (6 months +)
At risk of redundancy
Economically Inactive
People in custody
Care leavers
Those with health conditions /disabilities
Lone parents

## 5. Sector Specialism

- ## Life Skills

- | Entry Level | Accredited Level |   |   |   |   |   | Non Accredited Bespoke and CPD |
|-------------|------------------|---|---|---|---|---|--------------------------------|
|             | 1                | 2 | 3 | 4 | 5 | 6 |                                |
|             |                  |   |   |   |   |   |                                |



# Requirements Matrix

## 6. Activity

Debt support/financial advice
Digital Inclusion / offer
Business Support
Career, Education, Information Advice and Guidance (CEIAG)
Training Needs Analysis
Workforce Development
Tailored skills delivery
Mentoring
Health and Wellbeing

# Key considerations & next steps

- It is intended that this framework will develop over time - whilst it will initially be based on current commissioning requirements, the flexible nature of the framework means it can be developed further to ensure it is responsive to our requirements
- We welcome feedback from Providers on our approach to developing the Flexible Procurement System to GMCA commissioned skills and work activity
- All comments to be submitted via The Chest or to [Molly.Coulthard@greatermanchester-ca.gov.uk](mailto:Molly.Coulthard@greatermanchester-ca.gov.uk) by **5pm on Tuesday 4<sup>th</sup> August**
- Indicative procurement timeline will be posted on the Chest in due course along with our response to the feedback. Depending on demand, this may include a further market engagement event