



Supplier Response - Part J - Income to the Council

Name of Tenderer:

	£	%
Guaranteed Annual Sum		
Percentage Of Turnover		

Instructions for Supplier:
1 - Turnover is defined as equivalent to revenue or sales (net of discounts and sales taxes) i.e. total money in (not net of expenditure).
2 - Complete the blue cells only.
3 - The actual annual contract sum payable to the council will be the greater of the tendered Guaranteed Annual Sum (cell C12) or the tendered Percentage Of Turnover (cell D13) as applied to <u>actual</u> annual turnover.
4 - One quarter of the tendered Guaranteed Annual Sum (cell C12) will be payable quarterly in advance.