

Appendix C –Price Criteria

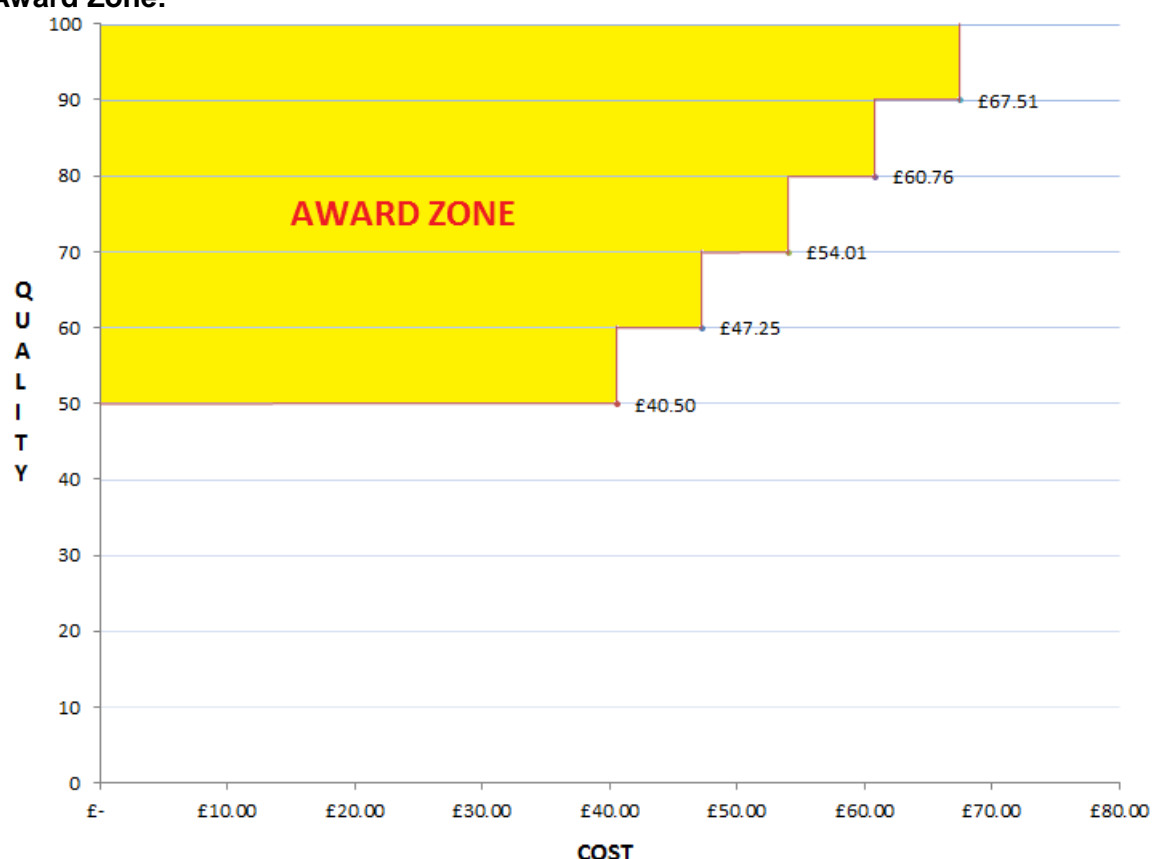
Scoring Method

Kent County Council has designed a proportionate price evaluation process, so as to allow for the paying of a fair price for the services being provided. Providers must be within the requisite graduated 'Award Zone' of a Lot. These are detailed, per Lot, below.

Providers should submit their most commercial offering. This means providers should take account of the cost of running their services, fully inclusive, and base their submission around this.

LOT: 1a Promoting Wellbeing Service for Individuals with Learning Disabilities

Award Zone:



DETAIL: Providers shall be awarded onto the framework, should they fall within the 'Award Zone'. Providers should submit their most commercial offering. In the event a provider falls outside of the 'Award Zone' they shall not be admitted to the framework agreement and are free to submit another response* when the framework reopens.

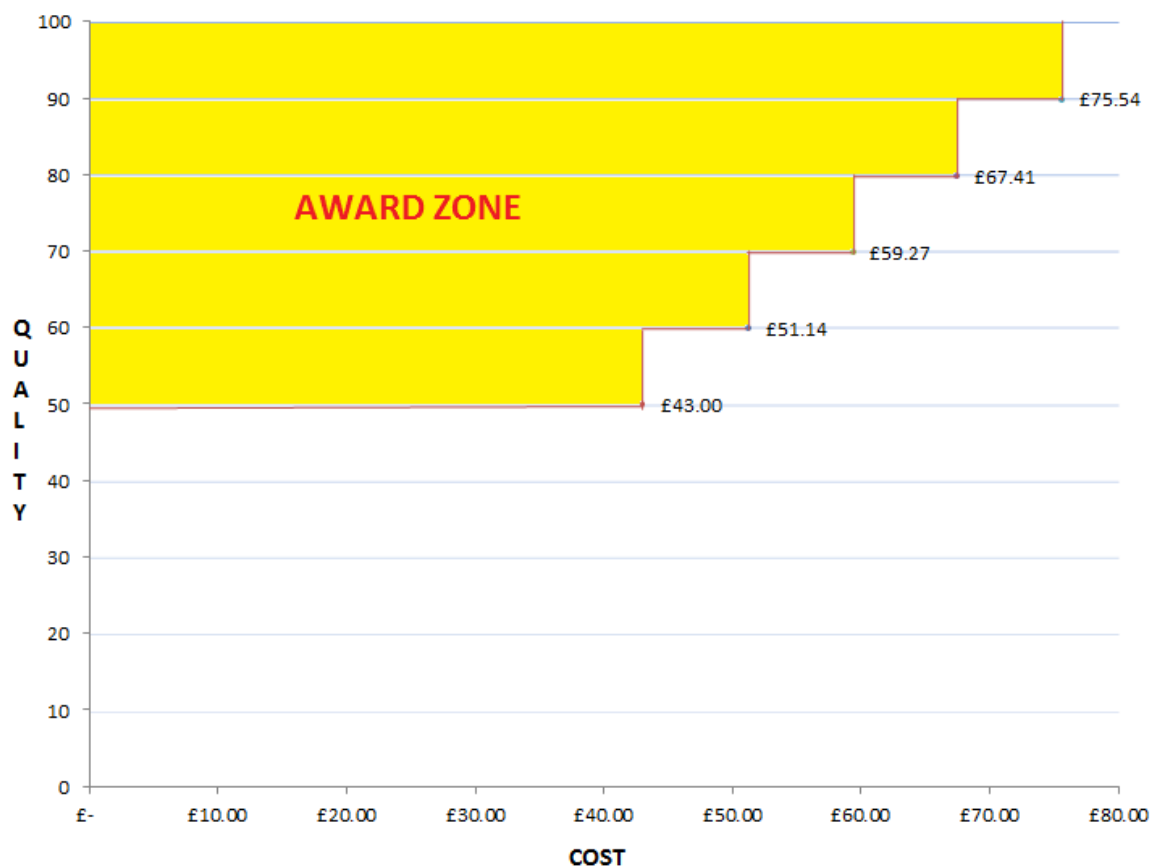
For the avoidance of doubt, the cost caps applicable to each quality band score are as follows;

Quality score (%)	Cost cap
0 – 49	N/A – failed to meet minimum requirement
50 – 59	£40.50
60 – 69	£47.25
70 – 79	£54.01
80 - 89	£60.76
90 - 100	£67.51

Please note that these costs are per day and exclusive of VAT at the prevailing rate.

LOT: 1b Promoting Wellbeing Service for Individuals with Physical Disabilities (including Sensory and Autism, in the absence of a Learning Disability)

Award Zone:



DETAIL: Providers shall be awarded onto the framework, should they fall within the 'Award Zone'. Providers should submit their most commercial offering. In the event a provider falls outside of the 'Award Zone' they shall not be admitted to the framework agreement and are free to submit another response* when the framework reopens.

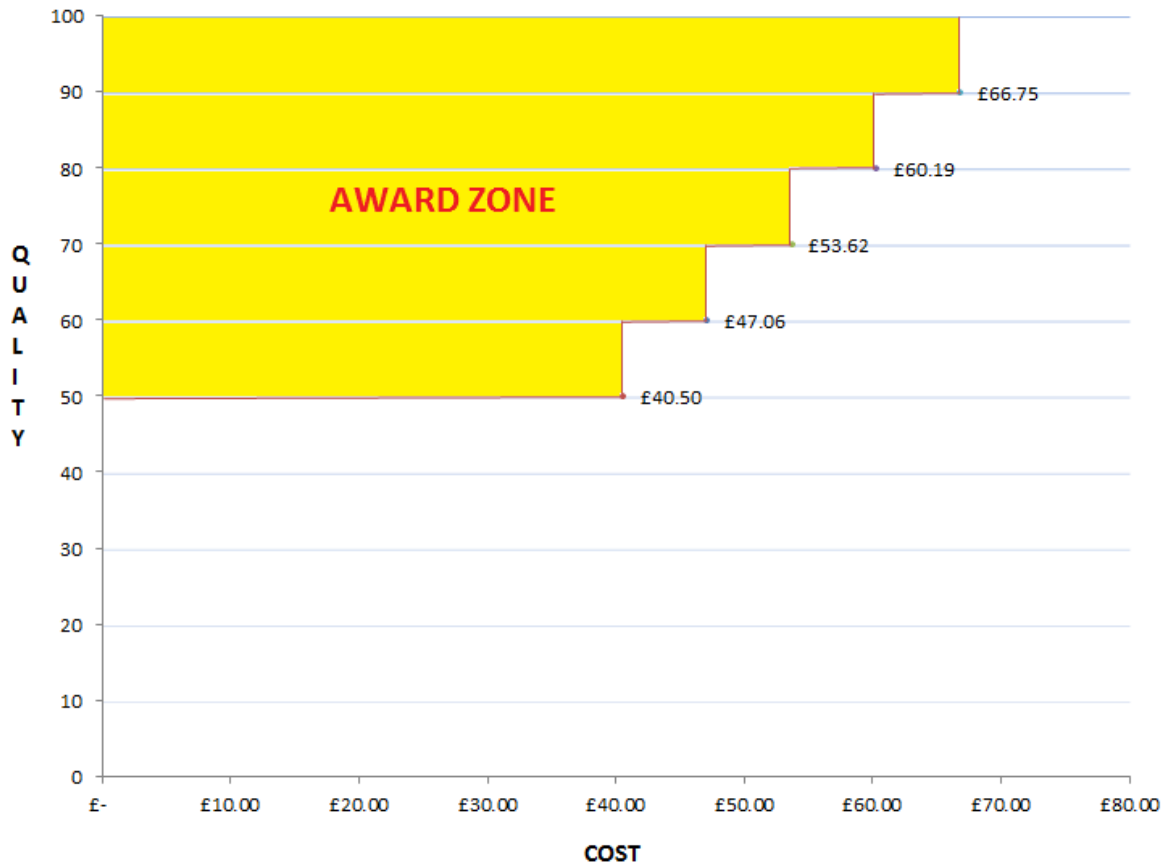
For the avoidance of doubt, the cost caps applicable to each quality band score are as follows;

Quality score (%)	Cost cap
0 – 49	N/A – failed to meet minimum requirement
50 – 59	£43.00
60 – 69	£51.14
70 – 79	£59.27
80 - 89	£67.41
90 - 100	£75.54

Please note that these costs are per day and exclusive of VAT at the prevailing rate.

LOT: 2a Promoting Independence Service for Individuals with Learning Disabilities

Award Zone:



DETAIL: Providers shall be awarded onto the framework, should they fall within the 'Award Zone'. Providers should submit their most commercial offering. In the event a provider falls outside of the 'Award Zone' they shall not be admitted to the framework agreement and are free to submit another response* when the framework reopens.

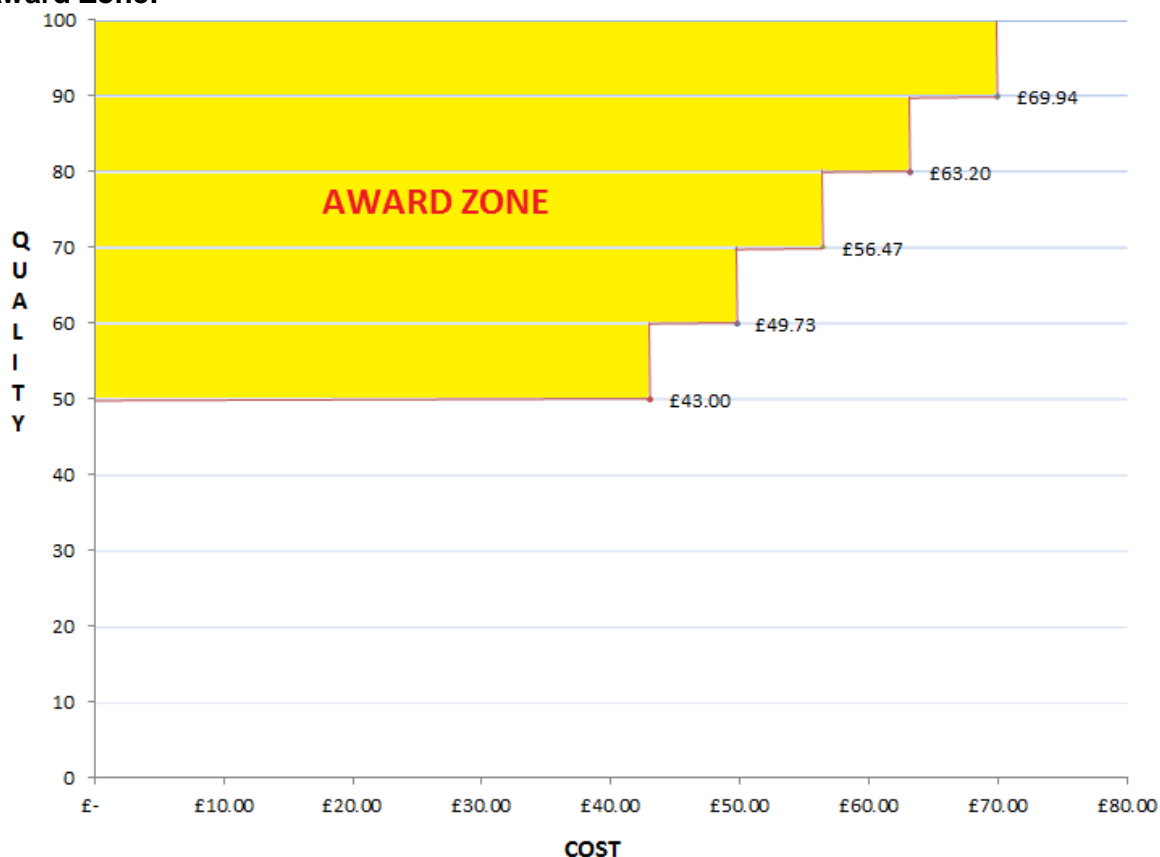
For the avoidance of doubt, the cost caps applicable to each quality band score are as follows;

Quality score (%)	Cost cap
0 – 49	N/A – failed to meet minimum requirement
50 – 59	£40.50
60 – 69	£47.06
70 – 79	£53.62
80 - 89	£60.19
90 - 100	£66.75

Please note that these costs are per day and exclusive of VAT at the prevailing rate.

LOT: 2b Promoting Independence Service for Individuals with Physical Disabilities (including Sensory and Autism, in the absence of a Learning Disability)

Award Zone:



DETAIL: Providers shall be awarded onto the framework, should they fall within the 'Award Zone'. Providers should submit their most commercial offering. In the event a provider falls outside of the 'Award Zone' they shall not be admitted to the framework agreement and are free to submit another response* when the framework reopens.

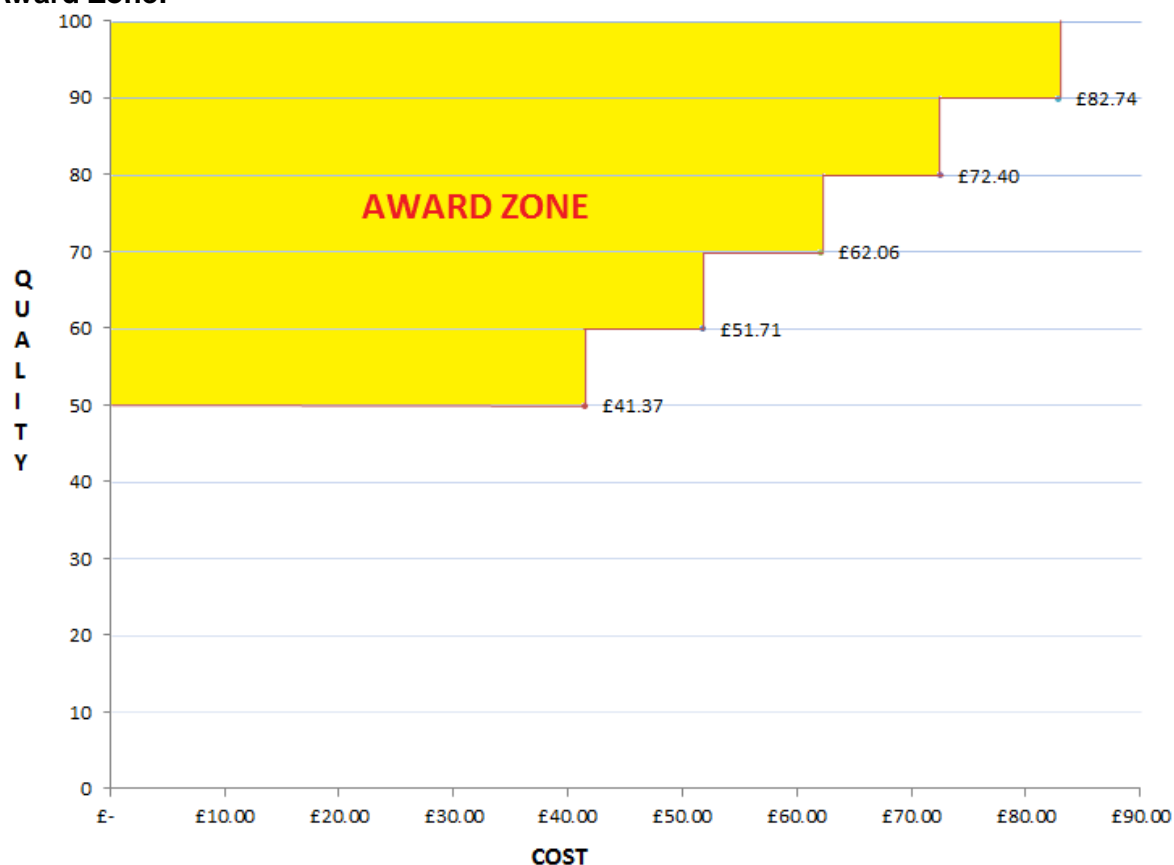
For the avoidance of doubt, the cost caps applicable to each quality band score are as follows;

Quality score (%)	Cost cap
0 – 49	N/A – failed to meet minimum requirement
50 – 59	£43.00
60 – 69	£49.73
70 – 79	£56.47
80 - 89	£63.20
90 - 100	£69.94

Please note that these costs are per day and exclusive of VAT at the prevailing rate.

LOT: 3 Employment Support Service

Award Zone:



DETAIL: Providers shall be awarded onto the framework, should they fall within the 'Award Zone'. Providers should submit their most commercial offering. In the event a provider falls outside of the 'Award Zone' they shall not be admitted to the framework agreement and are free to submit another response* when the framework reopens.

For the avoidance of doubt, the cost caps applicable to each quality band score are as follows;

Quality score (%)	Cost cap
0 – 49	N/A – failed to meet minimum requirement
50 – 59	£41.37
60 – 69	£51.71
70 – 79	£62.06
80 - 89	£72.40
90 - 100	£82.74

Please note that these costs are per day and exclusive of VAT at the prevailing rate.

LOT: 4 Additional Support Service**Award Zone:**

DETAIL: Providers shall be awarded onto the framework, should they fall within the 'Award Zone'. Providers should submit their most commercial offering. In the event a provider falls outside of the 'Award Zone' they shall not be admitted to the framework agreement and are free to submit another response* when the framework reopens.

For the avoidance of doubt, the cost caps applicable to each quality band score are as follows;

Quality score (%)	Cost cap
0 – 49	N/A – failed to meet minimum requirement
50 – 100	£17.08

Please note that these costs are per hour, are chargeable in 30 minute blocks and exclusive of VAT at the prevailing rate.

*There is a 'two strike' rule. Any provider who fails to be admitted to the framework agreement after two tries shall be barred from reapplying for the duration of the framework.

Incentivisation Payments

In the event a placement is made within Lot's 1a, 1b, 2a or 2b and the individual has a requirement for transport, which you are providing as part of this framework, Kent County Council shall pay an incentivisation payment of 3% on the day rate unit cost**.

Community Day Opportunities for Individuals with Disabilities

In the event a placement is made within Lot's 1a, 1b, 2a or 2b and the individual has a requirement for transport and additional support, and you are providing all elements of the package as part of this framework, Kent County Council shall pay an incentivisation payment of 5% on the day rate unit cost**.

** The incentivisation payment shall be made only on the day rate unit cost of the placement in question (i.e. no incentivisation payment shall be added to the other elements [e.g. the transport costs / additional support costs]).