Prevention and Early Intervention Services
Market Engagement Event
Virtual via Teams Meeting
30th November 2023

Q&A session

#	Question	Council's Response
1	Presentation seemed to focus on Social Care only. Didn't seem to talk above Advocacy. Somalian community is the largest in Enfield at the moment and there doesn't seem to be anything specific in this area of language. Have you thought about specific areas with language barriers? Or has someone been contracted? Over the last 6 years this has become a problem, particularly as things have become digitalised.	The slide "Key Areas for Consideration" was reviewed, and suppliers were advised that these are the headings and the details of what we are looking for under those headings. Somalian and all other communities will be incorporated into the specification. Where providers see that there are gaps in the services, we would welcome this information in the soft market test questionnaire. Please submit all questionnaires by midday 08/12/2023
2	There are existing contracts, and we know that they are coming to an end after 6 years. What we don't understand at the moment is whether they are going to be specifically designed contracts. Is it going to be one contract with different providers?	The purpose of this engagement is to get feedback from the market so that the contract/s will be worked and remodelled using feedback from the market. The Council will make a decision after gathering and analysing the feedback.
3	Is the Council thinking about having consortium's that works on different bids of the contract? Is this being encouraged?	It was requested that this question be revisited at the end of the procurement presentation as this will be answered during that session.
4	How do start-ups evidence a financial statement if this is the first time	There is an explanation in the document that asks for your bank statement/bank flow information and what is required. You can then submit all the information you have regarding your finances. It does not have to be an audited account. You will need to validate your statement and send that information.