

# Bespoke Accommodation Pathway – Integrated Homelessness Service & Rough sleeping prevention service

Market Engagement  
May 2024

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# Rough sleeping

- Housing
- Substance misuse
- Mental health
- Physical health

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# Service Vision

*“Homeless people are supported through a person-centred accommodation pathway to achieve long term accommodation.”*

*This provision will work innovatively in partnership with our other providers, charities and statutory partners to prevent repeat homelessness and rough sleeping.”*

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# What is in place already

- Floating support (north and south)
- General needs provision – Low needs (North and South)
- Housing led provision



# The problems are we looking to solve

- Rough sleeping in Cheshire East is rising
- Repeat homelessness is the key driver
- Needs becoming more complex
- Refuge Provision, for Domestic Abuse Services



# What we are looking for

- Accommodation and Support
- A creative and innovative model
- A person-centred approach
- A safe place for rough sleepers to access services that they need
- Aim: No exclusions or evictions
- Needs to offer more / add to what we have now as current services are saturated

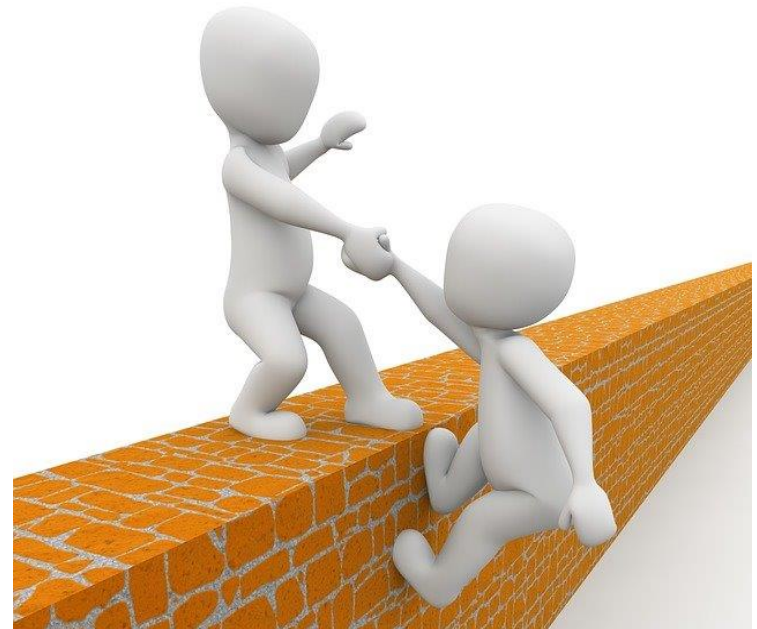
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# Procurement Portal – e-tendering

- Cheshire East Council use the North West Procurement Portal – **The Chest** (Proactis) [www.the-chest.org.uk](http://www.the-chest.org.uk)
- Free to register – **ref. 24 049** express an interest in the ‘project’ [my activities]
- Communication throughout the process will take place on the portal, via messaging
- [ProcontractSuppliers@proactis.com](mailto:ProcontractSuppliers@proactis.com)  
Proactis – urgent support Tel.: 0330 005 0352



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# The tender documents

- **Selection Questionnaire (SQ)**
  - Mandatory requirements & pass/fail questions about your organisation
  - Scored questions to test/check experience (backward looking)
- **ITT award: Qualitative & Quantitative**
  - Forward looking scored questions based on the new specification/PMF
  - Social Value
  - Pricing schedule
  - Interview / presentation stage
- **‘Open Procedure’ LTR under current procurement regulations (2015)**



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# Data Governance

- **Information Assurance Questionnaire** (IAQ – appendix of tender docs.)
- Q's for you to demonstrate how your business supports GDPR & data protection legislation and promote a positive culture of data protection compliance across the business.
- Tested using self-certification on ICO (Information Commissioners Office) website using checklists stated in IAQ
  - [Processors checklist](#)
  - [Controllers checklist](#)
  - [Information security checklist](#)
  - Policies should be in place
  - Adequate staff training
  - Secure storage & disposal of data



# TUPE - legislation

- Likely that TUPE will apply
- Council will provide TUPE liability schedule in tender pack, to ensure all bidders can factor any liabilities into their bid, as relevant.
- Any TUPE clarification / queries should be sent through the Chest.
- The Council will share any Q responses with all bidders who've expressed an interest, to ensure fairness and transparency.



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# Procurement Tips

- **Read** the specification
- **Read** all the Documentation
- **Ask questions** if in doubt – no questions are ‘stupid’
- **Complete** all requested information
- **Check** all attachments are attached
- **Upload** and publish your response on time – upload a draft *prior* to deadline
- **Continue to check** for messages on the Chest throughout the evaluation period



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# Procurement Tips 2

## DO NOT: -

- assume we know your organisation or capabilities, we can only evaluate your written response
- send in paper/hard copy or email tenders, these cannot be accepted
- leave uploading and submitting your responses to the last minute
- exceed the word/page limit – these are maximums not a target
- send any literature that has not been requested, it will not be read or scored

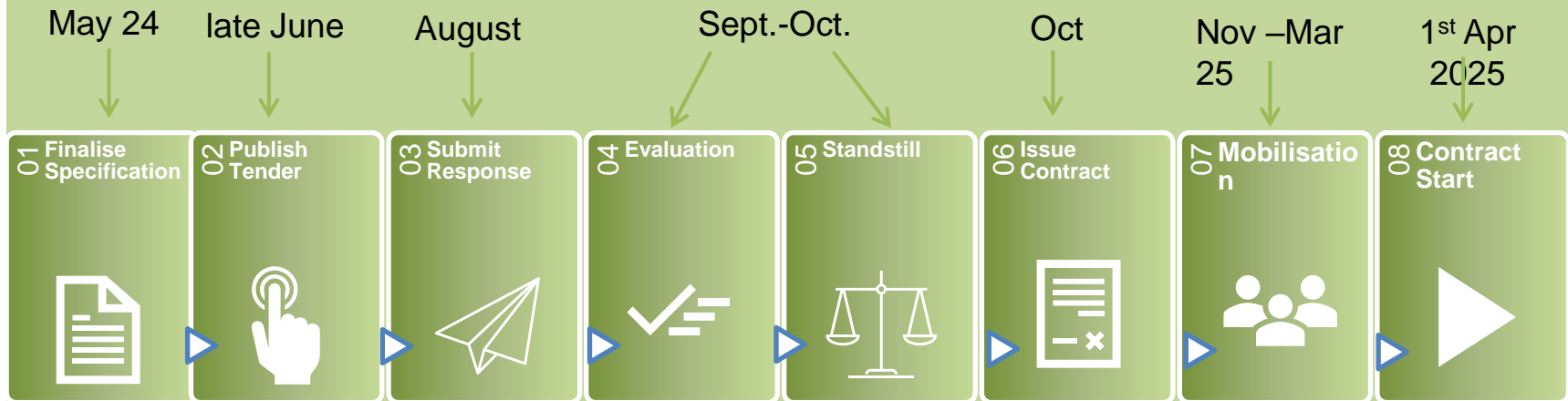


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# Indicative Procurement Timeline



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