

DN500223 – Migration & Digital Transformation Services

Cantium Business Solutions (Cantium) is a Local Authority Trading Company (LATCo), whose ultimate parent company is Kent County Council (KCC). Cantium provides tailored ICT, HR and Finance services to its customers across the UK, including support for all Kent County Council offices and over 600 Schools. We're proud of our Public Sector heritage, which has given us a foundation in business delivery and infrastructure insight. This uniquely enables us to drive innovation and progressive practices to deliver the best value for our clients.

Cantium is looking to **partner as a reseller** with cloud migration software providers, with a UK base, to complement our service and project delivery capabilities. At this stage we are looking to partner directly with software companies rather than resellers.

Any contractual offer made will be against a zero-value agreement as any sales will be based on best value for our customers

Further background and technical information can be found within the Invitation to Tender (ITT) documentation.

Expression of Interest and Tender Process

Expressions of interest will only be accepted via the Kent Business Portal. In order to submit your interest in this opportunity please select the 'Login and Express an Interest' button located at the bottom of this page. Note that in order to successfully submit your interest you will first need to register for an account. After registration is complete and you've received your login details you should return to the advert for the opportunity and express your interest.

You will then be emailed an invitation to submit a tender. Further guidance regarding how to use this portal can be found attached to the bottom of this advert.

Questions and Communication

Please direct all questions and communication through the Kent Business Portal via the discussion's facility. Further guidance can be found within the guide located at the bottom of this page.