**Residential Care Homes in Southwark- Soft Market Testing**

**Please respond by 23rd April 2021**

Southwark Council is currently reviewing its Residential Care Home services, for older people, including frail older individuals, people with Dementia and/or various other health needs with a view of tendering this service in the near future.

We would like to hear from organisations who have relevant experience, capacity, and capability and have the required registrations in delivering sustainable high-quality services.

Subject to internal approval, the intention is to commission one or two organisations through a competitive tendering process to provide the service in four council owned residential care homes. The council will remain responsible for the repairs and maintenance of the properties and a lease arrangement will be agreed with the successful provider/s. Across the four buildings, there are 224 rooms with two homes having 64 rooms and two 48 rooms.

Commissioners are seeking feedback on the above-mentioned proposal and wish to engage in a soft market testing exercise to:

* Assess the level of interest from potential bidders;
* Gain market insight;
* Understand any potential challenges, issues and/or risks and
* Identify gaps.

It is anticipated that procurement activities will commence in spring 2021. A further market engagement event will be scheduled prior to the tender being published.

Please complete the enclosed questionnaire and submit the response via the messaging service. Your responses will be used by commissioners to inform future service delivery models and the Council’s procurement strategy.

Interested parties will not be prejudiced by any response or failure to respond to this soft market testing exercise and a response to this notice does not guarantee any invitation to participate in any future public procurement process that Southwark Council may conduct.

This notice does not constitute a call for competition to procure any services for the Council and the Council is not bound to accept any proposals offered. The Council is not liable for any costs, fees or expenses incurred by any party participating in the soft market testing/sounding exercise. Any procurement of any services by the Council in due course will be carried out strictly in accordance with the provisions of the Public Contracts Regulations 2015.

Responses to the questionnaire will be treated confidentially.

The council’s tenders will be advertised on the Pro-contract portal and the following websites please see links below:

* [https://procontract.due-north.com](https://procontract.due-north.com/)
* <https://www.gov.uk/contracts-finder>

**Questionnaire**

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| --- |
| **Your details:** |
| Name: |
| Job Title: |
| Email address: |
| Phone Number: |
|  |
| Organisation Name: |
| Organisation Key Offer: |
| Organisation Registration Category: |
| Organisation Address (1) |
| Organisation Address (2) |
| Organisation Town |
| Organisation Postcode |

|  |  |
| --- | --- |
| **Section A:** | **Service Details** |
| A series of questions on your current service provision are presented below.  Please tick the appropriate box or boxes that are relevant for each question. | |
| **Question 1**  **For which client group/s does your organisation provide residential care services?** | |
| ***Answer*** | |
| 1. Older People – over 65 2. Older People with dementia and mental Illness 3. People with physical and sensory disabilities 4. Reablement provision for Older People 5. Other, (please state) ……………………………………… | |
| **Question 2**  **Do you currently provide?** | |
| ***Answer*** | |
| 1. Residential Care provision in Southwark or neighbouring boroughs?   (please state)………………………………   1. Any other provision in Southwark or London area?   (please state)…………………………………   1. Residential Care provision in other parts of the UK?   (please state)………………………………   1. Does your organisation provide a nursing care service?   (please state)……………………………… | |

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| **Section B** | **Response to the Procurement Strategy** |
| A series of questions on the council’s proposed procurement strategy are presented below.  Please provide a brief response to the questions in the spaces provided. | |
| **Question 1**. Please could you detail what you consider to be the challenges in delivering effective, high quality Residential Care Provision within London?  **Please provide your answer in the space below.** | |
| ***Response***  ***(500 word limit)*** | |
|  | |
| **Question 2**. Do you have any feedback on the proposed procurement strategy of commissioning one or two providers across the four homes and/or do you have an alternative proposal you would like the council to consider?  **Please provide your answer in the space below.** | |
| ***Response***  ***(500 word limit)*** | |
|  | |
| **Question 3**. Would your preference be, to bid for: | |
| ***Answer*** | |
| 1. Entire provision? 2. Partial provision? 3. No preference? | |
| **Question 4**. What is your current price banding on a similar size provision (Please indicate according to client group and charge on a weekly basis)? | |
| ***Answer*** | |
|  | |

**Please return your questionnaire via the Pro-Contract portal:** [**https://procontract.due-north.com**](https://procontract.due-north.com)

**Please respond by 23rd April 2021**

**Thank you**