



HOW TO SECURE PUBLIC SECTOR CONTRACTS

12 June 2018

Workshop Turbine Innovation Centre, Shireoaks Triangle Business Park,
Coach Close, Worksop, S81 8AP

AGENDA

8.00	Registration / refreshments
8.15	Welcome Rob Mayo – Development Director, Welbeck Estates & President, East Midlands Chamber (5 mins)
8.20	Context and Purpose of Today's Seminar Chris Hobson, Director of Policy & External Affairs, East Midlands Chamber (5 mins)
8.25	Public Procurement Overview Clare Winter, Head of Procurement: Nottinghamshire County Council (20 mins)
8.45	Tendering with Nottinghamshire District and Borough Councils Howard Lane, Manager: Lead Service Procurement Manager (10 mins)
8.55	Tendering with the NHS in North Nottinghamshire David Heason, Senior Procurement Manager - Nottinghamshire (15 mins)
9.10	Tendering with the National Housing Federation Helen Greig, External Affairs Manager (10 mins)
9.20	Emerging Issues (Q&A) compered by Chris Hobson, Director of Policy & External Affairs, East Midlands Chamber - addressing incoming questions/observations to all presenters (15 mins)
9.35	Support from the Chamber Diane Nicholls, Representation Manager, East Midlands Chamber (5 mins)
9.40	Best Practice / Tips & hints Mark Lloyd, Procurement Consultant, Silverlock Tenders (15 mins)
9.55	Summary and Closing Remarks Chris Hobson, Director of Policy & External Affairs, East Midlands Chamber (5 mins)
10.00 – 11:00	Close - and Networking with exhibitors

This seminar is delivered in conjunction with:



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