

# 2122-0350 Homeless Outreach Service

Islington Council invites suitable expressions of interest from suppliers for a Homeless Outreach Service.

## Background

A Homeless Outreach Service is a vital part of the Council's work in supporting individuals rough sleeping to move away from the streets, offering rapid intervention, assessment and support into suitable accommodation.

This service provides a lifeline for individuals who find themselves street homeless by offering rapid contact, support to access housing and other support services. This service will ensure anyone rough sleeping in the borough has an identified route away from the streets, based in their individual needs. The service will be flexible, targeting resources at unsocial hours when people are likely to be found bedded down – i.e. early mornings and late nights.

This service supports the Council's ambitions to prevent homelessness and to eliminate rough sleeping as laid out in the Homelessness and Rough Sleeping Strategy 2019 – 2023. This service forms part of a wider multi-disciplinary partnership team offering a holistic approach to people experiencing homelessness and multiple disadvantage in Islington.

## The requirement

Homeless Outreach Services are commissioned as part of the Council's work to support those rough sleeping in the borough, offering rapid contact and assessment in order to identify appropriate routes off the street and supporting individuals to access these.

The aims of the commissioned Outreach Service:

- Reduction of rough sleeping in Islington through assertive outreach, ensuring anyone met has an identified route away from the streets which is suitable for their needs
- Responding to Streetlink referrals and providing an initial point of contact for people rough sleeping
- To work jointly with the council's Department for Levelling Up, Housing and Communities (DLUHC) funded roles and interventions to reduce the harm to and from those rough sleeping, ensuring a holistic support offer
- To work collaboratively with other services to ensure that needs other than housing are met to reduce a return to rough sleeping once in accommodation
- To co-ordinate and participate in bi-monthly and annual street counts
- Participate in all severe weather protocols, offering a responsive service targeting resources as needed
- To support Islington Council in its community engagement activities relating to rough sleeping

## Lots

This contract is not being split into lots. A single provider is being sought to deliver the service.

## TUPE [Transfer of Undertakings (Protection of Employment) Regulations]

Potential providers must be aware that TUPE may or may not apply to this service. Further details will be available in the invitation to tender.

## Contract Period

The contract period will be for an initial 24 months from an estimated start date 3 October 2022 with two further options to extend for up to 24 months each (maximum 72 months) subject to funding.

## Contract Value

There is a fixed budget of £1,290,000 over the maximum 72 months term of the contract, subject to funding. This is based on £215,000 per annum. Any extension will be subject to confirmation of funding.

## Award criteria

The contract will be awarded to the Most Economically Advantageous Tender (MEAT) in accordance with the Public Contracts Regulations. MEAT for this contract is cost 10% and quality 90%. Further details will be provided in the invitation to tender.

### **Cost 10%**

#### **Quality 90% made up of:**

Proposed approach to social value 20%

Proposed approach to delivering a homeless outreach service 20%

Proposed approach to working with people with multiple and complex needs 10%

Proposed approach to employee relations 10%

Proposed approach to tackling homelessness at a strategic level 10%

Proposed approach to those with no local connections 5%

Proposed approach to no recourse to public funds 5%

Proposed approach to partnership working 5%

Proposed approach to information capture and sharing 5%

### **Total 100%**

Tenderers should be aware that we reserve the right to hold site visits and/or presentations and/or interviews during the tender process. Site visits and/or presentations and/or interviews will be for verification/clarification purposes of the written submission.

We reserve the right to interview leading bidders.

## Procurement Process

This procurement is being conducted in accordance with the Public Contracts Regulations 2015. The procurement is subject to the light-touch regime under Section 7 Social and Other Specific Services. Under Regulation 76 the Council is free to establish a procedure, provided that procedure is sufficient to ensure compliance with the principles of transparency and equal treatment of economic operators (service providers). This procedure is based on the open procedure. All economic operators (service providers) who successfully express an interest will automatically be invited to tender and have access to the tender documents. Those who submit a tender and meet the minimum requirements will have their full tender, method statements and pricing evaluated.

## How to express an interest

If you wish to apply for this contract please follow the steps below:

Register your company free of charge via the [London Tenders Portal](#) and await acceptance. You will receive an email confirming your username and password.

Use your username and password to log into the London Tenders Portal and express your interest in 2122-0350 Homeless Outreach Service, **85000000:Health and social work services**.

Shortly after you have expressed interest, you will receive a second email containing a link to access the tender documents.

## Deadlines

The deadline for expressions of interest is: **11.59am Wednesday 22 June 2022**.

Submission of Tender documents by: **12 noon on Wednesday 22 June 2022**.

Late submissions will not be accepted.

## Additional information

- Islington Council and its partners are committed to work towards a 'Fairer Islington', for more information see [www.islington.gov.uk](http://www.islington.gov.uk).
- Please **do not** include any publicity material with your submissions.
- Islington Council aims to provide equality of opportunity and welcomes applicants who meet the qualitative selection criteria from black and minority ethnic communities and disabled groups.
- The Council encourages all types of organisation who meet the qualitative selection criteria including Voluntary and Community Sector (VCS) organisations, Social Enterprises or not for profit enterprises and small to medium enterprises (SME) to tender.

- Your submission will be marked in stages. Only applicants who meet the requirements at each stage will progress to the next stage. Further details will be contained in the tender documents.
- Please include the Contract Number of this tender process when communicating with the Council in any way.
- All questions relating to this contract should be raised via the question and answer section of the relevant contract on the London Tenders Portal. Please do not contact any officer of the council directly.
- Applicants are advised that all costs incurred either directly or indirectly in preparation, submission or otherwise related to this advertisement will be borne by them, and in no circumstances will the council be responsible for any such costs. Applicants are also advised that the council at its sole discretion acting reasonably and in good faith reserves the right to abandon the procurement at any stage prior to contract award.
- As part of a commitment to transparency the council is now publishing all spend over £500 each month. This includes spend on contracts, so the successful contractor should expect details of spend against the contract to appear on the council website [Islington Council: Council contracts](#). The council is also committed to publishing tender and contract documentation after contract award stage. Commercially sensitive information will be redacted from documentation. What constitutes commercially sensitive information is a matter for the council's sole discretion. However, tenderers will be invited to identify information they consider to be commercially sensitive in their tender return and this will be taken into account in the council forming a view.