**Cheshire East Borough Council**

**RESPONSE DOCUMENT**

**REQUEST FOR QUOTATION**

**CONTRACT FOR THE PROVISION OF AFFORDABLE WARMTH ADVICE SERVICE**

**PERIOD: 1st April 2019 – 31st December 2021**

**CHEST REF: DN383882**

**INTERNAL REF: 18 170**

|  |  |
| --- | --- |
| **Name of Bidder** |  |

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**of the Council**

**Version 10**

**CHECKLIST FOR BIDDERS**

This is the RFQ response document, failure to provide all of the items in the checklist may cause your Quote to be non-compliant and not considered.

|  |  |  |
| --- | --- | --- |
| **Schedule** | **Item** | **Included in Quote?** |
| 1 | Form of Tender and certificate of non-collusion & non-canvassing |  |
| 2 | Standard Selection Questionnaire (SQ) |  |
| 3 | Pricing Schedule |  |
| 4 | Compliance with Specification |  |
| 5 | RFQ qualitative evaluation questions |  |
| 6 | Declaration |  |

**Cheshire East Borough Council**

Provision of Affordable Warmth Advice Service

**Period: 1ST April 2019 – 31st December 2021**

**SCHEDULE 1 - FORM OF TENDER and CERTIFICATE OF NON-COLLUSION & NON-CANVASSING**

**Affordable Warmth Advice Service (the “Contract”)**

To: Cheshire East Borough Council

(Via ‘The Chest’)

Date:

For the Attention of: **Stacey Shaw**

Dear Sir/Madam,

TENDER FOR **Affordable Warmth Advice Service**

Form of Tender

I/We the undersigned, hereby tender and offer to provide the Contract as listed below which is more particularly referred to in the Invitation to Tender supplied to me/us for the purpose of tendering for the provision of the Contract and upon the terms thereof.

Attached to this Form of Tender are the following:

1. My/our response to the requirements ofthe RFQ.
2. The completed Pricing Schedule.

I/We confirm that I/we can supply the Contract as specified in the Invitation to Tender at the total costs of (excluding VAT) submitted within the Pricing Schedule herein.

I/We confirm that we accept the Contract as issued with the Invitation to Tender.

I/We undertake in the event of acceptance of our Tender to execute the Contract within the timescales stipulated.

I/We understand that the Council reserves the right to accept or refuse this Tender whether it is lower, the same, or higher than any other Tender.

I/We confirm that the information supplied to you and forming part of this Tender including (for the avoidance of doubt) any information supplied to you as part of my/our initial expression of interest in tendering, was true when made and remains true and accurate in all respects.

I/We confirm that this Tender will remain valid for 90 days from the date of this Form of Tender.

I/We confirm and undertake that if any of such information becomes untrue or misleading that I/we shall notify you immediately and update such information as required.

I/We confirm that the undersigned are authorised to commit the Tenderer to the contractual obligations contained in the Invitation to Tender and the Contract.

Statement of non-canvassing

I/we hereby certify that I/we have not canvassed any member, Director, employee, representative or adviser of the Council in connection with the proposed award of the Contract by the Council, and that no person employed by me/us or acting on my/our behalf, or advising me/us, has done any such act.

I/we further hereby undertake that I/we will not canvass any member, Director, employee, representative or adviser of the Council in connection with the award of the Contract and that no person employed by me/us or acting on my/our behalf, or advising me/us, will do any such act.

**Statement of non-collusion**

The essence of selective tendering for the Contract is that the Council shall receive bona fide competitive Tenders from all Tenderers.

In recognition of this principle, I/we certify that this is a bona fide offer, intended to be competitive and that I/we have not fixed or adjusted the amount of the offer in accordance with any agreement or arrangement with any other person (except any sub-contractor identified in this offer).

I/we also certify that I/we have not done, and undertake that I/we will not do, at any time any of the following acts:

* + - * 1. communicate to a person other than the Council, the amount or approximate amount of my/our proposed offer except where the disclosure in confidence of the approximate value of the Tender was essential to obtain insurance premium quotations required for the preparation of the Tender; or
        2. enter into any agreement or agreements with any other person that they shall refrain from tendering or as to the amount of any offer submitted by them; or
        3. offer or agree to pay or give or actually pay or give any sum of money, inducement or valuable consideration, directly or indirectly, to any person for doing or having done or having caused to be done in relation to any other offer or proposed offer, any act or omission.
        4. committing any offence under the Bribery Act 2010 or any subordinate legislation made under that Act from time to time.

http://www.legislation.gov.uk/ukpga/2010/23/contents

I/we agree that there is a requirement to disclose and declare any direct or

Indirect financial or non financial interest in an organisation, company, or

other body that is doing business with, or has dealings with, the council and

where this may affect and/or could bring about a conflict with the Council’s

interest.

I/we should notify this to the Council and that failure to disclose or declare

such an interest could result in the contract being terminated.

I/we agree that the Council may, in its consideration of the offer and in any subsequent actions, rely upon the statements made in this Certificate.

Signed

Name:

Position

For and on behalf of **[Tenderer]**

**Cheshire East Borough Council**

**Provision of Affordable Warmth Advice Service**

**Period: 1st April 2019 – 31st December 2021**

**SCHEDULE 2: STANDARD SELECTION QUESTIONNAIRE (SQ)**

This Standard Selection Questionnaire (“SQ”) has been issued by the Authority in connection with a tender under Part 4 of the Public Contracts Regulations 2015 (“the Regulations”). Your response to the SQ will be used by the Authority to understand the nature of the bidding organisation.

**Notes for completion**

Please ensure that you complete this SQ fully, as requested as part of the tender submission. Failure to do so may result in your tender being disqualified. If the question does not apply to you please write N/A; if you do not know the answer please write N/K.

* “Authority” means the purchasing organisation that is seeking to award a contract.
* “You”/ “Your” or “Supplier” means the business or company which is completing this SQ.

**Verification of Information Provided**

Please do not send any supporting documents with your tender.

**However, the Authority may ask to see these documents at a later stage, so it is advisable you ensure they can be made available upon request.**

You may also be asked to clarify your answers or provide more details about certain issues.

**For further assistance, please refer to the RFQ Guidance Document.**

|  |
| --- |
| **NOTE TO ORGANISATION:**   * *Schedule 2 Selection Questionnaire will be marked on pass and fail basis.* * *Applicants will fail on incomplete responses.* * *Tenders that fail Schedule 2 will not be evaluated any further.* * *Questions marked ‘for information only’ will not be assessed however they must still be answered in full.* * *Where you are asked to mark an* ***‘X’*** *to indicate your answer, please double click the grey box and select ‘checked’. Try it here* * *Failure to provide an* ***acceptable explanation*** *with any* ***Fail*** *Questions answered will fail on Schedule 2 as a result.* * *Tenderers are therefore strongly advised to ensure they answer all questions within each section* |

**Potential Supplier Information and Exclusion Grounds: Part 1 and Part 2.**

The standard Selection Questionnaire is a self-declaration, made by you (the potential supplier), that you do not meet any of the grounds for exclusion[[1]](#footnote-1). If there are grounds for exclusion, there is an opportunity to explain the background and any measures you have taken to rectify the situation (we call this self-cleaning).

A completed declaration of Part 1 and Part 2 provides a formal statement that the organisation making the declaration has not breached any of the exclusions grounds. Consequently we require all the organisations that you will rely on to meet the selection criteria to provide a completed Part 1 and Part 2. For example these could be parent companies, affiliates, associates, or essential sub-contractors, if they are relied upon to meet the selection criteria. This means that where you are joining in a group of organisations, including joint ventures and partnerships, each organisation in that group must complete one of these self-declarations. Sub-contractors that you rely on to meet the selection criteria must also complete a self-declaration (although sub-contractors that are not relied upon do not need to complete the self-declaration).

When completed, this form is to be sent back to the contact point given in the procurement documents along with the selection information requested in the procurement documentation.

**Supplier Selection Questions: Part 3**

The procurement document will provide instructions on the selection questions you need to respond to and how to submit those responses. If you are bidding on behalf of a group (consortium) or you intend to use sub-contractors, you should complete all of the selection questions on behalf of the consortium and/or any sub-contractors.

If the relevant documentary evidence referred to in the Selection Questionnaire is not provided upon request and without delay we reserve the right to amend the contract award decision and award to the next compliant bidder.

**Consequences of misrepresentation**

If you seriously misrepresent any factual information in filling in the Selection Questionnaire, and so induce an authority to enter into a contract, there may be significant consequences. You may be excluded from the procurement procedure, and from bidding for other contracts for three years. If a contract has been entered into you may be sued for damages and the contract may be rescinded. If fraud, or fraudulent intent, can be proved, you or your responsible officers may be prosecuted and convicted of the offence of fraud by false representation, and you must be excluded from further procurements for five years.

**Cheshire East Borough Council**

**Provision of Affordable Warmth Advice Service**

**Period: 1st April 2019 – 31st December 2021**

**Notes for completion**

1. The “authority” means the contracting authority, or anyone acting on behalf of the contracting authority, that is seeking to invite suitable candidates to participate in this procurement process.
2. “You” / “Your” refers to the potential supplier completing this standard Selection Questionnaire i.e. the legal entity responsible for the information provided. The term “potential supplier” is intended to cover any economic operator as defined by the Public Contracts Regulations 2015 (referred to as the “regulations”) and could be a registered company; the lead contact for a group of economic operators; charitable organisation; Voluntary Community and Social Enterprise (VCSE); Special Purpose Vehicle; or other form of entity.
3. Please ensure that all questions are completed in full, and in the format requested. If the question does not apply to you, please state ‘N/A’. Should you need to provide additional information in response to the questions, please submit a clearly identified annex.
4. The authority recognises that arrangements set out in section 1.2 of the standard Selection Questionnaire, in relation to a group of economic operators (for example, a consortium) and/or use of sub-contractors, may be subject to change and will, therefore, not be finalised until a later date. The lead contact should notify the authority immediately of any change in the proposed arrangements and ensure a completed Part 1 and Part 2 is submitted for any new organisation relied on to meet the selection criteria. The authority will make a revised assessment of the submission based on the updated information.
5. For Part 1 and Part 2 every organisation that is being relied on to meet the selection must complete and submit the self-declaration.
6. For answers to Part 3 -If you are bidding on behalf of a group, for example, a consortium, or you intend to use sub-contractors, you should complete all of the questions on behalf of the consortium and/ or any sub-contractors, providing one composite response and declaration.

The authority confirms that it will keep confidential and will not disclose to any third parties any information obtained from a named customer contact, other than to the Cabinet Office and/or contracting authorities defined by the regulations, or pursuant to an order of the court or demand made by any competent authority or body where the authority is under a legal or regulatory obligation to make such a disclosure.

**Part 1: Potential supplier Information**

Please answer the following questions in full. Note that every organisation that is being relied on to meet the selection must complete and submit the Part 1 and Part 2 self-declaration.

|  |  |  |
| --- | --- | --- |
| Section 1 | Potential supplier information | |
| Question number | Question | Response |
| 1.1(a) | Full name of the potential supplier submitting the information |  |
| 1.1(b) – (i) | Registered office address (if applicable) |  |
| 1.1(b) – (ii) | Registered website address (if applicable) |  |
| 1.1(c) | Trading status   1. public limited company 2. limited company 3. limited liability partnership 4. other partnership 5. sole trader 6. third sector 7. other (please specify your trading status) |  |
| 1.1(d) | Date of registration in country of origin |  |
| 1.1(e) | Company registration number (if applicable) |  |
| 1.1(f) | Charity registration number (if applicable) |  |
| 1.1(g) | Head office DUNS number (if applicable) |  |
| 1.1(h) | Registered VAT number |  |
| 1.1(i) - (i) | If applicable, is your organisation registered with the appropriate professional or trade register(s) in the member state where it is established? | Yes ☐  No ☐  N/A ☐ |
| 1.1(i) - (ii) | If you responded yes to 1.1(i) - (i), please provide the relevant details, including the registration number(s). |  |
| 1.1(j) - (i) | Is it a legal requirement in the state where you are established for you to possess a particular authorisation, or be a member of a particular organisation in order to provide the services specified in this procurement? | Yes ☐  No ☐ |
| 1.1(j) - (ii) | If you responded yes to 1.1(j) - (i), please provide additional details of what is required and confirmation that you have complied with this. |  |
| 1.1(k) | Trading name(s) that will be used if successful in this procurement |  |
| 1.1(l) | Relevant classifications (state whether you fall within one of these, and if so which one)   1. Voluntary Community Social Enterprise (VCSE) 2. Sheltered Workshop 3. Public service mutual |  |
| 1.1(m) | Are you a Small, Medium or Micro Enterprise (SME)[[2]](#footnote-2)? | Yes ☐  No ☐ |
| 1.1(n) | Details of Persons of Significant Control (PSC), where appropriate: [[3]](#footnote-3)  - Name;  - Date of birth;  - Nationality;  - Country, state or part of the UK where the PSC usually lives;  - Service address;  - The date he or she became a PSC in relation to the company (for existing companies the 6 April 2016 should be used);  - Which conditions for being a PSC are met;  - Over 25% up to (and including) 50%,  - More than 50% and less than 75%,  - 75% or more. [[4]](#footnote-4)  (Please enter N/A if not applicable) |  |
| 1.1(o) | Details of immediate parent company:    - Full name of the immediate parent company  - Registered office address (if applicable)  - Registration number (if applicable)  - Head office DUNS number (if applicable)  - Head office VAT number (if applicable)  (Please enter N/A if not applicable) |  |
| 1.1(p) | Details of ultimate parent company:  - Full name of the ultimate parent company  - Registered office address (if applicable)  - Registration number (if applicable)  - Head office DUNS number (if applicable)  - Head office VAT number (if applicable)  (Please enter N/A if not applicable) |  |

Please note: A criminal record check for relevant convictions may be undertaken for the preferred suppliers and the persons of significant in control of them.

Please provide the following information about your approach to this procurement:

|  |  |  |
| --- | --- | --- |
| Section 1 | Bidding model | |
| Question number | Question | Response |
| 1.2(a) - (i) | Are you bidding as the lead contact for a group of economic operators? | Yes ☐  No ☐  If yes, please provide details listed in questions 1.2(a) (ii), (a) (iii) and to 1.2(b) (i), (b) (ii), 1.3, Section 2 and 3.  If no, and you are a supporting bidder please provide the name of your group at 1.2(a) (ii) for reference purposes, and complete 1.3, Section 2 and 3. |
| 1.2(a) - (ii) | Name of group of economic operators (if applicable) |  |
| 1.2(a) - (iii) | Proposed legal structure if the group of economic operators intends to form a named single legal entity prior to signing a contract, if awarded. If you do not propose to form a single legal entity, please explain the legal structure. |  |
| 1.2(b) - (i) | Are you or, if applicable, the group of economic operators proposing to use sub-contractors? | Yes ☐  No ☐ |
| 1.2(b) - (ii) | If you responded yes to 1.2(b)-(i) please provide additional details for each sub-contractor in the following table: we may ask them to complete this form as well.   |  |  |  |  |  |  | | --- | --- | --- | --- | --- | --- | | Name |  |  |  |  |  | | Registered address |  |  |  |  |  | | Trading status |  |  |  |  |  | | Company registration number |  |  |  |  |  | | Head Office DUNS number (if applicable) |  |  |  |  |  | | Registered VAT number |  |  |  |  |  | | Type of organisation |  |  |  |  |  | | SME (Yes/No) |  |  |  |  |  | | The role each sub-contractor will take in providing the works and /or supplies e.g. key deliverables |  |  |  |  |  | | The approximate % of contractual obligations assigned to each sub-contractor |  |  |  |  |  | | |

**Contact details and declaration**

I declare that to the best of my knowledge the answers submitted and information contained in this document are correct and accurate.

I declare that, upon request and without delay I will provide the certificates or documentary evidence referred to in this document.

I understand that the information will be used in the selection process to assess my organisation’s suitability to be invited to participate further in this procurement.

I understand that the authority may reject this submission in its entirety if there is a failure to answer all the relevant questions fully, or if false/misleading information or content is provided in any section.

I am aware of the consequences of serious misrepresentation.

|  |  |  |
| --- | --- | --- |
| Section 1 | Contact details and declaration | |
| Question number | Question | Response |
| 1.3(a) | Contact name |  |
| 1.3(b) | Name of organisation |  |
| 1.3(c) | Role in organisation |  |
| 1.3(d) | Phone number |  |
| 1.3(e) | E-mail address |  |
| 1.3(f) | Postal address |  |
| 1.3(g) | Signature (electronic is acceptable) |  |
| 1.3(h) | Date |  |

**Part 2: Exclusion Grounds**

Please answer the following questions in full. Note that every organisation that is being relied on to meet the selection must complete and submit the Part 1 and Part 2 self-declaration. Please note this will be scored on a pass/fail basis.

|  |  |  |
| --- | --- | --- |
| Section 2 | Grounds for mandatory exclusion | |
| Question number | Question | Response |
| 2.1(a) | **Regulations 57(1) and (2)**  The detailed grounds for mandatory exclusion of an organisation are set out on this [web page](https://www.gov.uk/government/uploads/system/uploads/attachment_data/file/551130/List_of_Mandatory_and_Discretionary_Exclusions.pdf), which should be referred to before completing these questions.  Please indicate if, within the past five years you, your organisation or any other person who has powers of representation, decision or control in the organisation been convicted anywhere in the world of any of the offences within the summary below and listed on the [webpage](https://www.gov.uk/government/uploads/system/uploads/attachment_data/file/551130/List_of_Mandatory_and_Discretionary_Exclusions.pdf). | |
|  | Participation in a criminal organisation. | Yes ☐  No ☐  If Yes please provide details at 2.1(b) |
|  | Corruption. | Yes ☐  No ☐  If Yes please provide details at 2.1(b) |
|  | Fraud. | Yes ☐  No ☐  If Yes please provide details at 2.1(b) |
|  | Terrorist offences or offences linked to terrorist activities | Yes ☐  No ☐  If Yes please provide details at 2.1(b) |
|  | Money laundering or terrorist financing | Yes ☐  No ☐  If Yes please provide details at 2.1(b) |
|  | Child labour and other forms of trafficking in human beings | Yes ☐  No ☐  If Yes please provide details at 2.1(b) |
| 2.1(b) | If you have answered yes to question 2.1(a), please provide further details.  Date of conviction, specify which of the grounds listed the conviction was for, and the reasons for conviction,  Identity of who has been convicted  If the relevant documentation is available electronically please provide the web address, issuing authority, precise reference of the documents. |  |
| 2.2 | If you have answered Yes to any of the points above have measures been taken to demonstrate the reliability of the organisation despite the existence of a relevant ground for exclusion ? (Self Cleaning) | Yes ☐  No ☐ |
| 2.3(a) | **Regulation 57(3)**  Has it been established, for your organisation by a judicial or administrative decision having final and binding effect in accordance with the legal provisions of any part of the United Kingdom or the legal provisions of the country in which the organisation is established (if outside the UK), that the organisation is in breach of obligations related to the payment of tax or social security contributions? | Yes ☐  No ☐ |
| 2.3(b) | If you have answered yes to question 2.3(a), please provide further details. Please also confirm you have paid, or have entered into a binding arrangement with a view to paying, the outstanding sum including where applicable any accrued interest and/or fines. |  |

Please Note: The authority reserves the right to use its discretion to exclude a potential supplier where it can demonstrate by any appropriate means that the potential supplier is in breach of its obligations relating to the non-payment of taxes or social security contributions.

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| Section 3 | Grounds for discretionary exclusion | |
|  | Question | Response |
| 3.1 | **Regulation 57 (8)**  The detailed grounds for discretionary exclusion of an organisation are set out on this [web page](https://www.gov.uk/government/uploads/system/uploads/attachment_data/file/551130/List_of_Mandatory_and_Discretionary_Exclusions.pdf), which should be referred to before completing these questions.  Please indicate if, within the past three years, anywhere in the world any of the following situations have applied to you, your organisation or any other person who has powers of representation, decision or control in the organisation. | |
| 3.1(a) | Breach of environmental obligations? | Yes ☐  No ☐  If yes please provide details at 3.2 |
| 3.1 (b) | Breach of social obligations? | Yes ☐  No ☐  If yes please provide details at 3.2 |
| 3.1 (c) | Breach of labour law obligations? | Yes ☐  No ☐  If yes please provide details at 3.2 |
| 3.1(d) | Bankrupt or is the subject of insolvency or winding-up proceedings, where the organisation’s assets are being administered by a liquidator or by the court, where it is in an arrangement with creditors, where its business activities are suspended or it is in any analogous situation arising from a similar procedure under the laws and regulations of any State? | Yes ☐  No ☐  If yes please provide details at 3.2 |
| 3.1(e) | Guilty of grave professional misconduct? | Yes ☐  No ☐  If yes please provide details at 3.2 |
| 3.1(f) | Entered into agreements with other economic operators aimed at distorting competition? | Yes ☐  No ☐  If yes please provide details at 3.2 |
| 3.1(g) | Aware of any conflict of interest within the meaning of regulation 24 due to the participation in the procurement procedure? | Yes ☐  No ☐  If yes please provide details at 3.2 |
| 3.1(h) | Been involved in the preparation of the procurement procedure? | Yes ☐  No ☐  If yes please provide details at 3.2 |
| 3.1(i) | Shown significant or persistent deficiencies in the performance of a substantive requirement under a prior public contract, a prior contract with a contracting entity, or a prior concession contract, which led to early termination of that prior contract, damages or other comparable sanctions? | Yes ☐  No ☐  If yes please provide details at 3.2 |
| 3.1(j)  3.1(j) - (i)  3.1(j) - (ii)  3.1(j) –(iii)  3.1(j)-(iv) | Please answer the following statements  The organisation is guilty of serious misrepresentation in supplying the information required for the verification of the absence of grounds for exclusion or the fulfilment of the selection criteria.  The organisation has withheld such information.  The organisation is not able to submit supporting documents required under regulation 59 of the Public Contracts Regulations 2015.  The organisation has influenced the decision-making process of the contracting authority to obtain confidential information that may confer upon the organisation undue advantages in the procurement procedure, or to negligently provided misleading information that may have a material influence on decisions concerning exclusion, selection or award. | Yes ☐  No ☐  If Yes please provide details at 3.2  Yes ☐  No ☐  If Yes please provide details at 3.2  Yes ☐  No ☐  If Yes please provide details at 3.2  Yes ☐  No ☐  If Yes please provide details at 3.2 |

|  |  |  |
| --- | --- | --- |
| 3.2 | If you have answered Yes to any of the above, explain what measures been taken to demonstrate the reliability of the organisation despite the existence of a relevant ground for exclusion? (Self Cleaning) |  |

**Part 3: Selection Questions**[[5]](#footnote-5)

Please note this will be scored on a pass/fail basis.

|  |  |  |  |
| --- | --- | --- | --- |
| **Section 4** | **Economic and Financial Standing** | | |
|  | Question | Response | |
| **4.1** | Are you able to provide a copy of your audited accounts for the last two years, if requested?  If no, can you provide **one** of the following: answer with Y/N in the relevant box. | | Yes ☐  No ☐ |
| (a) A statement of the turnover, Profit and Loss Account/Income Statement, Balance Sheet/Statement of Financial Position and Statement of Cash Flow for the most recent year of trading for this organisation. | | Yes ☐  No ☐ |
| (b) A statement of the cash flow forecast for the current year and a bank letter outlining the current cash and credit position. | | Yes ☐  No ☐ |
|  | (c) Alternative means of demonstrating financial status if any of the above are not available (e.g. forecast of turnover for the current year and a statement of funding provided by the owners and/or the bank, charity accruals accounts or an alternative means of demonstrating financial status). | | Yes ☐  No ☐ |
| **4.2** | Where we have specified a minimum level of economic and financial standing and/ or a minimum financial threshold within the evaluation criteria for this procurement, please self-certify by answering ‘Yes’ or ‘No’ that you meet the requirements set out. | | Yes ☐  No ☐ |

|  |  |  |  |
| --- | --- | --- | --- |
| **Section 5** | **If you have indicated in the Selection Questionnaire question 1.1(o) and/or 1.1(p) that you are part of a wider group, please provide further details below:** | | |
| **Name of organisation** | | |  |
| **Relationship to the Supplier completing these questions** | | |  |
| **5.1** | | Are you able to provide parent company accounts if requested to at a later stage? | Yes ☐  No ☐ |
| **5.2** | | If yes, would the parent company be willing to provide a guarantee if necessary? | Yes ☐  No ☐ |
| **5.3** | | If no, would you be able to obtain a guarantee elsewhere (e.g. from a bank)? | Yes ☐  No ☐ |

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **Section 6** | **Technical and Professional Ability**  Please note this will be scored on a pass/fail basis. | | | |
| **6.1** | **Relevant experience and contract examples**  Please provide details of up to three contracts, in any combination from either the public or private sector; voluntary, charity or social enterprise (VCSE) that are relevant to our requirement. VCSEs may include samples of grant-funded work. Contracts for supplies or services should have been performed during the past three years. Works contracts may be from the past three years.  The named contact provided should be able to provide written evidence to confirm the accuracy of the information provided below.  Consortia bids should provide relevant examples of where the consortium has delivered similar requirements. If this is not possible (e.g. the consortium is newly formed or a Special Purpose Vehicle is to be created for this contract) then three separate examples should be provided between the principal member(s) of the proposed consortium or Special Purpose Vehicle (three examples are not required from each member).  Where the Supplier is a Special Purpose Vehicle, or a managing agent not intending to be the main provider of the supplies or services, the information requested should be provided in respect of the main intended provider(s) or sub-contractor(s) who will deliver the contract.  If you cannot provide examples see question 6.3 | | | |
|  | | **Contract 1** | **Contract 2** | **Contract 3** |
| **Name of customer organisation** | |  |  |  |
| **Point of contact in the organisation** | |  |  |  |
| **Position in the organisation** | |  |  |  |
| **E-mail address** | |  |  |  |
| **Description of contract** | |  |  |  |
| **Contract Start date** | |  |  |  |
| **Contract completion date** | |  |  |  |
| **Estimated contract value** | |  |  |  |

|  |  |  |  |
| --- | --- | --- | --- |
| **6.2** | Where you intend to sub-contract a proportion of the contract, please demonstrate how you have previously maintained healthy supply chains with your sub-contractor(s)  Evidence should include, but is not limited to, details of your supply chain management tracking systems to ensure performance of the contract and including prompt payment or membership of the UK Prompt Payment Code (or equivalent schemes in other countries) | | |
|  |  | | |
| **6.3** | | If you cannot provide at least one example for questions 6.1, in no more than 500 words please provide an explanation for this e.g. your organisation is a new start-up or you have provided services in the past but not under a contract. |
|  | |  |

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| --- |
| **Evaluation Methodology of Question 6.1**  Question 6.1 is a Pass/Fail test in relation to demonstrating minimum standards of Technical and Professional Ability for an Affordable Warmth Advice Service.  The Authority reserves the right to reject Tenderers which fail to satisfy the minimum relevant experience requirements.  In order to pass, the Tenderer must demonstrate:   * At least three contracts performed in the past three years for advice services to vulnerable residents with a minimum value of £100k which each include one or both of the following characteristics:   + Provision of welfare benefits and debt advice   + Provision of energy efficiency advice * or demonstrate equivalent experience or capability within your organisation in your response to Question 6.3. |

|  |  |  |
| --- | --- | --- |
| **Section 7** | **Modern Slavery Act 2015:** **Requirements under Modern Slavery Act 2015[[6]](#footnote-6)**  Please note this will be scored on a pass/fail basis. | |
| **7.1** | Are you a relevant commercial organisation as defined by section 54 ("Transparency in supply chains etc.") of the Modern Slavery Act 2015 ("the Act")? | Yes ☐  N/A ☐ |
| **7.2** | If you have answered yes to question 1 are you compliant with the annual reporting requirements contained within Section 54 of the Act 2015? | Yes ☐  Please provide relevant the url …  No ☐  Please provide an explanation |

**8 Additional SQ modules**

**8) - Project specific questions to assess Technical and Professional Ability**

*Section 8 will be marked on* ***a pass/fail*** *basis.*

Suppliers who self-certify that they meet the requirements to these additional questions will be required to provide evidence of this if they are successful at contract award stage.

**Introduction**

These are further project specific questions relating to the technical and professional ability of the supplier.

Cross Referencing is not deemed a valid response by the Council.

Please indicate your answer by marking ‘X’ in the relevant boxes where necessary and enter responses to questions in the fields provided.

|  |  |  |
| --- | --- | --- |
| **Section 8** | **Additional Questions** | |
| **8.1** | **Insurance**  ***(This question is to be scored on a pass/fail basis.)*** | |
| **8.1.A** | Please self-certify whether you already have, or can commit to obtain, prior to the commencement of the contract, the levels of insurance cover indicated below:   1. **Employer’s Liability Insurance\*** = £10million.  Is required in respect of each and every claim. 2. **Public Liability Insurance** = £10million. Is required in respect of each and every claim with no abuse exclusion/inner limit. 3. **Professional Indemnity Insurance** = £1million. 4. *or as an alternative* to *(b)* and *(c)* above, a specialist tailor made policy for the Emotionally Healthy School project which includes the full cover for *public liability insurance* with no efficacy exclusion including *professional indemnity insurance* with a minimum limit of indemnity as stated in *(b) and (c)* above.   *\* It is a legal requirement that all companies hold Employer’s Liability Insurance of £5 million as a minimum. Please note this requirement is not applicable to Sole Traders* | **Yes**  **No** |
| **8.1.B** | Please confirm that your Professional Indemnity Insurance covers data breach, data loss and reputational damage. If your answer is ‘yes’, skip questions 8.1.C & 8.1.D. | **Yes**  **No** |
| **8.1.C** | If your Professional Indemnity Insurance does not cover data breach, data loss and reputational damage, Cheshire East Council recommends that you obtain Cyber Insurance at £5m. Please confirm you have Cyber Insurance of £5m or are willing to obtain it.  If you answer is ‘yes’ skip question 8.1.D. | **Yes**  **No** |
| **8.1.D** | If answered no to both 8.1.B & 8.1.C, please state what your intentions and procedures would be in the event of any instance of data breach, data loss or reputational damage and how you would manage the potential impact on your company/organisation | **Yes**  **No** |
| *Enter details here if necessary for 8.1.D…* | | |

|  |  |  |
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| **Section 8** | **Additional Questions** | |
| **8.2** | **Safeguarding**  ***(This question is to be scored on a pass/fail basis.)*** | |
| **8.2.A** | Please confirm that all individuals involved in the administration and delivery are subject to Disclosure and Barring Service (DBS) checks. Please note that the company must ensure that all personnel including contractors who has access to personal data or will enter residents’ homes has provided a satisfactory DBS report. | **Yes**  **No** |

|  |  |
| --- | --- |
| **Section 8** | **Additional Questions** |
| **8.3** | **ICT Security Questions**  ***(This question is to be scored on a pass/fail basis.)*** |
| **8.3.A** | Requirement: A high standard of information security which meets the needs of a nationally or internationally recognised industry standard.   Do you or your provider(s) of the service in relation to PERSONAL/SENSITIVE DATA hold any recognised industry standards e.g. ISO27001, Cyber Essentials, ISO9001 or equivalent. If so please identify the standard (if using a non-UK standard please identify the relevant industry body and country under which the standard is awarded)  **Response:** |
| **8.3B** | Requirement: All data/IT systems within your proposed service (including administrators’ access) must be password protected with a password format which is ‘strong’ or secure.  Please confirm and detail the password format i.e. number of characters, upper and lower case with numbers and special characters, and how often are these changed, and the measures your organisation has in place to protect these.  **Response:** |
| **8.3C** | Requirement: A clear, accessible and widely publicised process must be in place for reporting and recording internal data breaches leading up to and including self-reporting breaches to the Information Commissioners Office.  Please set out how your organisation meets this requirement by reference to the process that staff should follow if there has been an actual or suspected breach in data security. Detail is required to include:  a) Defining and showing examples of a data breach and the process that staff should follow e.g. who do they report the breach to internally and the process to report the breach to the Council / Information Commissioners Office if required.  b) How the process is publicised throughout the organisation and accessed by all staff.  Please attach appropriate documents.  **Response:** |
| **8.3D** | Requirement: Staff must receive appropriate training in data security both at inception and at regular periods during employment. This should include training in data protection principles and the reporting process for data breaches.  Please set out how your organisation meets this requirement by reference to Information Security and HR policies and procedures. Please attach any appropriate documents to support your response.  **Response:** |
| **8.3E** | Requirement: Any media on which personal data is held (including software, hardware and paper) must be securely disposed of or destroyed when storage or other processing of the data is no longer permitted under the Data Protection legislation.  Please set out how your organisation meets this requirement by reference to the following:  a) A description or policy describing the process for the disposal of hardware and media (e.g. all confidential paper must be cross-shredded).  b) Services supplied by an external provider to secure data erasure, in accordance with data privacy regulations and guidelines, and disposal of hardware and other equipment containing personal data. Any such provider used for undertaking secure erasure, removal/disposal of information and/or assets must be WEEE Compliant in order to provide assurances to the assets disposal or destruction, if you do use such an organisation. Please identify the accreditation / certifications which your organisation or the proposed solution provider has in place (in relation to personal data).  **Response:** |

***8.3F -*** The bidder represents and warrants that their responses to the questions are complete and accurate and that the policies, systems and processes described herein will continue to conform to the Councils requirements unless mutually agreed upon by Cheshire East Council and the Bidder. Bidder further agrees to work with Cheshire East Council in good faith to maintain compliance with new laws and regulations and/or to improve the security of the system as necessary.

Agreed on \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ day of \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_, 2019

Company Name:

Signer's Name:

Signer's Title:

*(End of Schedule 2 SQ)*

**SCHEDULE 3**

#### PRICING SCHEDULE (25%)

**Pricing Schedule – 25% of total evaluation score**

Please complete the pricing schedule below for your proposed charges for the provision of **Affordable Warmth Advice Service.**

This should represent the full charges payable by Cheshire East Council for the **full term** available under the contract - **No claim for additional payment will be considered for items that have not been specified.**

Please ensure that you use the following schedules.

Please note that the evaluated price excludes VAT.

Failure to quote for all aspects of the project listed will result in a score of zero for this section. If no separate charge is made for any of the below please indicate the charge is “nil” rather than leave the box blank.

**PART 1 (10%)**

The maximum available budget for this project is £250,000 from 1 April 2019 to 31 December 2021. If your tender price exceeds £250,000, your tender submission will be non-compliant and will not be considered further.

Please provide a summary of your costs for delivering this contract.

The Tender Price for each item is converted into a score as a percentage by dividing the lowest price by the submitted price and multiplying by the price criteria weighting. The lowest, but feasible price is awarded the indicated weighting, with all other prices awarded as a percentage of the lowest price in accordance with the example below. The derived percentages allows ranking of applicants.

The Total Tender Price (A) will be calculated as the sum of Items 1.1, 1.2, 1.3 and 1.4 and will be used as part of the calculation for Part 2 of the Financial Evaluation.

***Worked Example:***

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
|  |  | ***Weighting*** | ***Bidder***  ***A*** | ***Bidder B*** | ***Bidder C*** |
| *1.1* | *Specialist tailored advice and casework support for residents, including all staffing, travel, training, small energy efficiency measures and associated costs* | *3%* | *£100,000* | *£150,000* | *£200,000* |

*Therefore:*

*Bidder A = £100,000 (lowest price) ÷ £100,000 (submitted price) x 3% (price criteria weighting) = 3%*

*Bidder B = £100,000 (lowest price) ÷ £150,000 (submitted price) x 3% (price criteria weighting) = 2%*

*Bidder C = £100,000 (lowest price) ÷ £200,000 (submitted price) x 3% (price criteria weighting) = 1.5%*

**Response:**

|  |  |  |  |
| --- | --- | --- | --- |
|  |  | **Weighting** | **Tender Price** |
| 1.1 | Specialist tailored advice and casework support for residents, including all staffing, travel, training, small energy efficiency measures and associated costs | 3% |  |
| 1.2 | Marketing and Promotion of the Service | 1% |  |
| 1.3 | Training of other agencies and professionals | 1% |  |
| 1.4 | Administration, Management and Organisational Overheads | 5% |  |
|  | **TOTAL TENDER PRICE (A)** |  |  |

**PART 2 (15%)**

Please state the number of additional households in excess of 1500 that will receive specialist tailored advice and casework support.

The number of additional households that you state that you will support will be added to the 1500 minimum number of households that must be supported, to calculate the Total Households (B).

The Total Tender Price (A) will be divided by the Total Households (B) to calculate the Cost per Household (C).

The Cost per Household (C) is converted into a score as a percentage by dividing the lowest price by the submitted price and multiplying by the price criteria weighting.

The lowest, but feasible, price is awarded 15%, with all other prices awarded as a percentage of the lowest price in accordance with the example below. The derived percentages allows ranking of applicants.

*Worked Example:*

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
|  | ***Mandatory number of households to receive tailored advice and casework*** | ***Additional households that will receive tailored advice and casework*** | ***Total Households***  ***(B)*** | ***Total Tender Price***  ***(A)*** | ***Cost per Household:***  ***B÷A=C*** |
| *Bidder A* | *1500* | *100* | *1600* | *£250,000* | *£156.25* |
| *Bidder B* | *1500* | *200* | *1700* | *£250,000* | *£147.06* |
| *Bidder C* | *1500* | *300* | *1800* | *£250,000* | *£138.89* |

*Therefore:*

*Bidder A = £138.89 (lowest cost per household) ÷ £156.25 (submitted cost per household) x 15% (price criteria weighting) = 13.3%*

*Bidder B = £138.89 (lowest cost per household) ÷ £147.06 (submitted cost per household) x 15% (price criteria weighting) = 14.2%*

*Bidder C = £138.89 (lowest cost per household) ÷ £138.89 (submitted cost per household) x 15% (price criteria weighting) = 15%*

**Response:**

|  |  |  |
| --- | --- | --- |
| **Mandatory number of households to receive tailored advice and casework** | **Additional households that will receive tailored advice and casework** | **Total Households**  **(B)** |
| 1500 |  |  |

|  |  |  |  |
| --- | --- | --- | --- |
| **Total Tender Price**  **(A)** | **Total Households (B)** | **Cost per Household (A ÷ B = C)** | **Weighting** |
|  |  |  | **15%** |

*(End of Schedule 3)*

**SCHEDULE 4**

**COMPLIANCE WITH SPECIFICATION & SCOPE OF REQUIREMENTS**

**This section will be evaluated on a pass / fail basis**

Please confirm you have complied with the stated specification included within this RFQ document, by entering an ‘X’ in the field below:

Yes

Please also confirm that you accept and will comply with the terms and conditions of the contract that has been supplied with the tender documentation, as they will not be open to negotiation post award.

Yes

*(End of Schedule 4)*

**SCHEDULE 5**

**RFQ QUALITY QUESTIONS (75%)**

Where a page limit applies to the tenderer’s response to each qualitative question set out below and where tenderers exceed this **page limit** the information included on the additional pages shall not be considered for the evaluation of the tenderer’s submission. All responses to this section much be submitted in Arial 12 font format.

All responses should be input directly into this response document. Appendices can be provided but Cheshire East Council are not committed to consider the content as part of the RFQ Response (except where specifically requested).

**Cross referencing answer for answer will not be taken into consideration as a valid response.**

|  |  |  |
| --- | --- | --- |
|  | | **Weighting** |
| **1** | **Service delivery**  Please describe the processes and activities you will put in place to deliver the requirements set out in Section 2 of Appendix 1 – Specification.  Your response should be clearly structured to cover the following areas:   * Engagement (Section 2.1 of the Specification) **(10%)** * Assessment (Section 2.2) **(5%)** * Advice and Casework (Section 2.3) **(15%)** * Training (Section 2.4) **(3%)** * Monitoring and Performance **(2%)** | **35%** |
| **Information required within your response but not exhaustive:** | | |
| **Engagement**   * How you will meet the requirements of the Specification? * Any other activities that you propose to be able to ensure that the project maximises the number of households that benefit from the project.   **Assessment**   * How will you ensure that all residents accessing the service receive consistent advice? Please provide examples of any checklists, assessment forms and/or proformas that you intend to use. (These documents do not form part of the stated page limit).   **Advice and Casework**   * Please detail the areas of advice and support that you will provide to help residents maximise affordable warmth. * What systems will you put in place to ensure efficient casework management? * What methodology will you use to establish outcomes for residents, taking into account the metrics that are set out at Sections 3.1 and 4.3 of Appendix 1 - Specification? * What processes will you put in place to ensure the quality and consistency of the information and advice being given?   **Training**   * Please provide details of the training that you will deliver including subject areas * How will you engage practitioners and services to be able to reach the Key Performance Indicator of 500 trained practitioners? | | |
| **Page Limit: 6 sides of A4, Arial 12 font**  **Response:** | | |

|  |  |  |
| --- | --- | --- |
|  | | **Weighting** |
| **2** | **Performance and Monitoring**  Please describe how you will manage and monitor the contract. | **5%** |
| **Information required within your response but not exhaustive:** | | |
| * How will you monitor outputs and contract delivery, and ensure that the metrics (section 3.1 of Appendix 1 - Specification), supplementary data (section 4.3 of Appendix 1 - Specification) and Key Performance Indicators (section 5.1 of Appendix 1 - Specification) are reported on and achieved? * Using the table below, please set out your planned delivery profile for the number of households that will be supported; the number of trained practitioners; and the number of community engagement events. Your response will form the Key Performance Indicators detailed at Section 5 of Appendix 1 – Specification. | | |
| **Page Limit: 1 side of A4, Arial 12 font**  **Response:** | | |

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| **KPI** | **Period 1**  **01.04.19 to 15.05.19** | **Period 2**  **16.05.19 to 15.08.19** | **Period 3**  **16.08.19 to 15.11.19** | **Period 4**  **16.11.19 to 15.02.20** | **Period 5**  **16.02.20 to 15.05.20** |
| **Number of households supported with advice and casework** |  |  |  |  |  |
| **Number of trained practitioners** |  |  |  |  |  |
| **Number of community engagement events** |  |  |  |  |  |
| **KPI** | **Period 6**  **16.05.20 to 15.08.20** | **Period 7**  **16.08.20 to 15.11.20** | **Period 8**  **16.11.20 to 15.02.21** | **Period 9**  **16.02.21 to 15.05.21** | **Period 10**  **16.05.21 to 15.08.21** |
| **Number of households supported with advice and casework** |  |  |  |  |  |
| **Number of trained practitioners** |  |  |  |  |  |
| **Number of community engagement events** |  |  |  |  |  |
| **KPI** | **Period 11**  **16.08.21 to 15.11.21** | **Period 12**  **16.11.21 to 15.11.21** | **Period 13**  **16.12.21 to 31.12.21** | **TOTAL**  **01.04.19 to 31.12.21** |  |
| **Number of households supported with advice and casework** |  |  |  |  |
| **Number of trained practitioners** |  |  |  |  |
| **Number of community engagement events** |  |  |  |  |

|  |  |  |
| --- | --- | --- |
|  | | **Weighting** |
| **3** | **Resources**  Please describe how you will resource this contract. | **10%** |
| **Information required within your response** **but not exhaustive:** | | |
| * How many full time equivalent (FTE) employees will be providing information and advice? * How will you ensure that staff are competent and suitably trained? * How will you manage any peaks in demand for the service throughout the duration of the contract? * How will you ensure that there is sufficient support to effectively administer and oversee the delivery of the contract? | | |
| **Page Limit: 2 sides of A4, Arial 12 font**  **Response:** | | |

|  |  |  |
| --- | --- | --- |
|  | | **Weighting** |
| **4** | **Added value**  How will you enhance delivery of the service and add value at no cost to the Council and residents? | **12%** |
| **Information required within your response but not exhaustive:** | | |
| * Details of any existing complementary services that you will deliver that households will be able to access free of charge. * Details of any resources that you will access from third parties to assist residents to maximise affordable warmth, such as free energy efficiency materials, or partners’ services. * How you can maximise the number of households that receive support through this service. * Any other ways that you can enhance delivery and improve value for money. | | |
| **Page Limit: 4 sides of A4, Arial 12 font**  **Response:** | | |

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|  | | **Weighting** |
| **5** | **Customer care**  Please describe your approach to customer care. | **8%** |
| **Information required within your response but not exhaustive:** | | |
| * How will you ensure that the service is accessible to all residents using the service? * How will you ensure that the highest level of customer care is delivered by your employees? * How will you give choice and control to residents? * How will you gather, monitor and use customer feedback? * As part of your response, please attach a copy of your proposed complaints procedure. Shortly after award, the Project Board will agree the final version of the complaints procedure (to be used during the delivery of the service). | | |
| **Page Limit: 2 sides of A4, Arial 12 font**  **Response:** | | |

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| --- | --- | --- |
|  | | **Weighting** |
| **6** | **Safeguarding**  Please describe your approach to safeguarding vulnerable adults and children. | **5%** |
| **Information required within your response but not exhaustive:** | | |
| * How will you ensure that all employees and sub-contractors are familiar with the principles of safeguarding and can recognise issues of concern? * How will you deal with any safeguarding concerns about customers? * How will you ensure that customers, employees and sub-contractors can raise concerns about the conduct of anyone involved in the delivery of this contract? | | |
| **Page Limit: 1 sides of A4, Arial 12 font**  **Response:** | | |

*(End of Schedule 5)*

**SCHEDULE 6**

**DECLARATION**

I/We certify that the information supplied by me/us in this document is accurate to the best of my/our knowledge. I/We understand that the giving of false or incomplete information could result in my/our exclusion from the quotation exercise and may result in Criminal Proceedings.

I/We also understand that it is a Criminal Offence, punishable by imprisonment, to give or offer any gift or consideration whatsoever as an inducement or reward to any servant of a public body and that any such action will empower the Council to cancel any contract currently in force and will result in my/our exclusion from the quotation exercise. As per the bribery act 2010.

I/We certify that I/we have not now or will in the future, canvassed or solicited any member, officer or employee of the council and any other companies in the group of which the council forms part, in connection with this document and that to the best of our knowledge and belief no person employed by me/us or acting on my/our behalf has done such an act.

Signed for on the behalf of the Organisation:

Name:

Position/Status in the Organisation:

Date:

*(End of Schedule 6)*

***End of RFQ Response Document***

1. For the list of exclusion please see https://www.gov.uk/government/uploads/system/uploads/attachment\_data/file/551130/List\_of\_Mandatory\_and\_Discretionary\_Exclusions.pdf [↑](#footnote-ref-1)
2. See EU definition of SME: <http://ec.europa.eu/growth/smes/business-friendly-environment/sme-definition/> [↑](#footnote-ref-2)
3. UK companies, Societates European (SEs) and limited liability partnerships (LLPs) will be required to identify and record the people who own or control their company. Companies, SEs and LLPs will need to keep a PSC register, and must file the PSC information with the central public register at Companies House. [See PSC guidance](https://www.gov.uk/government/publications/guidance-to-the-people-with-significant-control-requirements-for-companies-and-limited-liability-partnerships). [↑](#footnote-ref-3)
4. Central Government contracting authorities should use this information to have the PSC information for the preferred supplier checked before award. [↑](#footnote-ref-4)
5. [See Action Note 8/16 Updated Standard Selection Questionnaire](https://www.gov.uk/government/collections/procurement-policy-notes) [↑](#footnote-ref-5)
6. [Procurement Policy Note 9/16 Modern Slavery Act 2015](https://www.gov.uk/government/collections/procurement-policy-notes) [↑](#footnote-ref-6)