

Part D

Pricing

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1 Pricing Evaluation

Bids will be evaluated on the basis of the 'most economically advantageous tender' (MEAT) by way of price and quality (as referred to previously in Part C Selection and Award).

Applicants are reminded that, as per Section 2.4.9 of Part B – Specification, SMS and push notification charges are capped at £0.10. Submissions over this value for the Total Service Charge Per Item (column D) for either Item 2 or Item 3 may be disqualified from the Bidding process, at the discretion of the Authority.

The pricing element of Applicants' Bids for Item 1 'Fee Per Remote and Virtual Parking Charge Accepted' will be evaluated using the following scoring system.

The pricing element of Applicant's bids for Item 1 'Fee Per Remote and Virtual Parking Charge Accepted' will be evaluated using the following scoring system out of 80%.

Price (in pence)	Score (%)
0	80
1	76
2	72
3	68
4	64
5	60
6	56
7	52
8	48
9	44
10	40
11	36
12	32
13	28
14	24
15	20
16	16
17	12
18	8
19	4
20+	0

Examples:

An Applicant submits a Total Service Charge for Item 1 of £0.00p. This will result in a score of 80%.

An Applicant submits a Total Service Charge for Item 1 of £0.08p. This will result in a score of 48%.

An Applicant submits a Total Service Charge for Item 1 of £0.14p. This will result in a score of 24%.

An Applicant submits a Total Service Charge for Item 1 of £0.20p. This will result in a score of 0%.

An Applicant submits a Total Service Charge for Item 1 of £0.25p. This will result in a score of 0% and may result in disqualification of the Bid.

An Applicant submits a Total Service Charge for Item 1 of £0.054p. This will result in a score of 0% and may result in disqualification of the Bid.

The pricing element of Applicant's bids for Item 2 'Fee Per SMS Confirmation/Reminder/Extended' and Item 3 'Fee Per PUSH Notification Confirmation/Reminder/Extended' will be evaluated using the following scoring system out of 10% for Item 1 and 10% for Item 2.

Price (in pence)	Score (%)
0	10
1	9
2	8
3	7
4	6
5	5
6	4
7	3
8	2
9	1
10	0

Examples:

An Applicant submits a Total Service Charge Per Item for either Item 2 or Item 3 of £0.00p. This will result in a score of 10%.

An Applicant submits a Total Service Charge Per Item for either Item 2 or Item 3 of £0.02p. This will result in a score of 8%.

An Applicant submits a Total Service Charge Per Item for either Item 2 or Item 3 of £0.08p. This will result in a score of 2%.

An Applicant submits a Total Service Charge Per Item for either Item 2 or Item 3 of £0.10p. This will result in a score of 0%.

An Applicant submits a Total Service Charge Per Item for either Item 2 or Item 3 of £0.20p. This will result in a score of 0% and may result in disqualification of the Bid.

An Applicant submits a Total Service Charge Per Item for either Item 2 or Item 3 of £0.054p. This will result in a score of 0% and may result in disqualification of the Bid.

The % Score for each item within table A1 will then be added together to show a total out of 100%. The total price weighting of 70% will then be applied to this figure to give the weighted score for the pricing element of this ITT. The total price weighting will then be added to the total quality weighting to give an overall score for an Applicant's Bid.

Applicants are to satisfy themselves that they have understood all the requirements of the specification and the Goods, Services or Works required and to bid their most competitive rates accordingly. All Bids in connection with these Competition Documents will be considered to be comprehensive and fully inclusive of all costs and charges; no subsequent application from an Applicant will be entertained, post Contract, for any additional payment where the Applicant failed to include a cost or charge in their submitted Bid other than in respect of a variation initiated at the request of the Authority.

For the avoidance of doubt the Authority may use its absolute discretion to disqualify Applicants' Bids under the following circumstances:

- where the Applicant fails to provide a satisfactory response to this Part D Pricing;
- where the Bid is deemed to be undeliverable based on the pricing submitted compared with the Authority's requirements as described in Part B General Information and Specification;
- where the Bid is priced such that there is a cost to the Authority for the provision of the required Services.

Please note the Authority's standard payment terms are to pay in arrears following the delivery of the Goods, services or Works.

Pricing Submission

The Authority seeks a fully costed, fixed and transparent price. The submission for this Part D must contain all transaction fees making up the Service Charge, which shall be the maximum amount to be levied against the Service User.

All costs to be incurred by the Concessionaire throughout the life of the Contract must be covered by the Service Charge. The Authority will not be providing any additional funding.

Applicants are to note that if the Service Charge to the Service User is able to be reduced by removing the SCC Revenue Proportion element of the Service Charge, then they should do so.

The current service provider charges a 14p service charge, which is currently paid by the Service User. The Authority currently receives a share of each initial Service Charge, which can be disregarded to reduce/eliminate the initial cost to the user.

Name of Applicant	[Please enter your organisation name here]
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Table A1 – Service Charges

		A	B	C	D	E	F
Item	Description	Estimated Volumes* per annum	Concessionaire Revenue Element of Service Charge (£)	SCC Revenue Element of Service Charge (£)	Total Service Charge per Item (£)	Total Expected Cost per Annum (£) (Estimated volumes multiplied by Total Service Charge)	Weighting (%)
1	Fee Per Remote and Virtual Parking Charge Accepted	600,000					80%
2	Fee Per SMS Confirmation/Reminder/Extended	1,000,000					10%
3	Fee Per PUSH Notification Confirmation/Reminder/Extended:	Not currently provided, however expected volume of 1,000,000					10%

Applicants shall submit 1 price per cell in the above table, where applicable. All prices shall be stated in pounds sterling, shall form whole pence, and be exclusive of VAT. Prices submitted in fractions of pence, or that exceed more than 2 decimal points may, at the discretion of the Authority, be disqualified from evaluation and the entire tender process.

The expected volumes given in Table A1 are based on usage of the current cashless parking system. The Authority does not guarantee volumes of usage based on these figures.

If any charge in the above table is zero, Applicants are expected to state a charge of £0.

2 Pricing Schedule Declaration

I _____ of _____ (*add in name of organisation*) hereby offer to supply the Goods, Services or Works as per the completed schedule of prices given within this Part D Pricing, in accordance with the specification, terms and conditions and all other documents forming the Contract.

Signatory Name	
Role in organisation	
Organisation name	
Signature	
Date	

To be completed and returned with Bid submission. Bids may be disqualified if they are not submitted with this completed schedule.