

# 2223-0164 Textiles Concession

Islington Council invites suitable expressions of interest from suppliers for the Provision and Maintenance of Textile Banks and the Collection of Textiles throughout the borough.

## Current status / Background

Islington Council has textile containers from a designated supplier placed in areas of high footfall across the borough on both public and estate land. Primarily, this is to reduce the volume of textiles in the waste stream and divert this resource to recycling and reuse. The Council gives the contractor the right to locate, maintain and collect from designated textile banks from agreed locations within Islington. Through a services concession contract between the supplier and the council, the textile containers also generate income for the council based on a revenue share of the price per tonne of collected textiles.

## The requirement

- To provide and service textile banks in designated locations throughout the borough.
- To grow the number of locations on both public and estate lands and work with the council to promote the textile recycling service.
- To ensure that the textile banks provided are all in good operating condition.
- To ensure that the textile banks are theft proof as far as is reasonably practicable.
- To provide regular and trackable emptying schedules for all banks.
- To provide itemised tonnages for all sites each month for reporting purposes.

## Lots

The contract will not be split into lots as the council is looking for a single provider to manage the concession contract.

## TUPE [Transfer of Undertakings (Protection of Employment) Regulations]

Potential providers must be aware that TUPE may or may not apply to this service. Further details will be available in the invitation to tender.

# Contract Period

The contract period will be for 36 months from an estimated start date of August 2023 with the option to extend for up to a further 24 months.

# Contract Value

The services concession contract is a commercial contract where the contracting authority entrusts the provision and the management of services to the economic operator and the consideration consists of either solely the right to exploit the services that are the subject of the contract or of that right together with payment. The operating risk sits with the concessionaire which means that there is no guarantee of breaking even on investments and costs incurred.

The estimated value of this concession contract is based on the total turnover of the concessionaire generated over the duration of the contract, including all possible extensions. This has been estimated in consideration for services which are the object of the concession contract and for the supplies incidental to such services. The value is net of value added tax. The value of the contract is estimated to be £150,000 per annum based on the overall price for tonnage of textiles. The total value is therefore estimated to be £750,000 however, the value may fluctuate.

# Award criteria

The contract will be awarded to the Most Economically Advantageous Tender (MEAT) in accordance with the Public Contracts Regulations. MEAT for this contract is quality 50% and price 50%. Further details will be provided in the invitation to tender.

**Price 50%**  
**Quality 50%**

**Quality made up of:**

- Proposed approach to social value 20%
- Proposed approach to Information Technology (IT) 10%
- Proposed approach to resource management 10%
- Proposed approach to information management 5%
- Proposed approach to method of disposal 5%

**Total 100%**

Tenderers should be aware that we reserve the right to hold site visits and/or presentations and/or interviews during the tender process. Site visits and/or presentations and/or interviews will be for verification/clarification purposes of the written submission.

We reserve the right to interview leading bidders.

# Procurement Process

This contract is being procured under the Concessions Contracts Regulations 2016. The process shall treat all bidders equally and without discrimination in a transparent and proportionate manner. In accordance with Regulation 41 the contract shall be awarded on the basis of objective criteria which ensure that tenders are assessed in conditions of effective competition so as to identify an overall economic advantage for the Council.

The process will be based on the open procedure. The open procedure means that all bidders who successfully express an interest will automatically be invited to tender and have access to the tender documents. Those who submit a tender and meet the minimum requirements (by answering selection questions) will have their full tender, method statements and pricing evaluated.

## How to express an interest

If you wish to apply for this contract please follow the steps below:

Register your company free of charge via the [London Tenders Portal](#).

Await acceptance. You will receive an email confirming your username and password.

Use your username and password to log into the London Tenders Portal and express your interest in 2223-0164 Textiles Concession.

90500000 Refuse and waste related services

98000000 Other community, social and personal services

Shortly after you have expressed interest, you will receive a second email containing a link to access the tender documents.

## Deadlines

The deadline for expressions of interest is: **11.59am on Monday 29 May 2023.**

Submission of Tender documents by: **12 noon on Monday 29 May 2023.**

Late submissions may not be accepted.

## Additional information

- Islington Council and its partners are committed to work towards a 'Fairer Islington', for more information see [www.islington.gov.uk](http://www.islington.gov.uk).
- Please **do not** include any publicity material with your submissions.

- Islington Council aims to provide equality of opportunity and welcomes applicants who meet the qualitative selection criteria from black and minority ethnic communities and disabled groups.
- The Council encourages all types of organisation who meet the qualitative selection criteria including Voluntary and Community Sector (VCS) organisations, Social Enterprises or not for profit enterprises and small to medium enterprises (SME) to tender.
- Your submission will be marked in stages. Only applicants who meet the requirements at each stage will progress to the next stage. Further details will be contained in the tender documents.
- Please include the Contract Number of this tender process when communicating with the Council in any way.
- All questions relating to this contract should be raised via the question and answer section of the relevant contract on the London Tenders Portal. Please do not contact any officer of the council directly.
- Applicants are advised that all costs incurred either directly or indirectly in preparation, submission or otherwise related to this advertisement will be borne by them, and in no circumstances will the council be responsible for any such costs. Applicants are also advised that the council at its sole discretion acting reasonably and in good faith reserves the right to abandon the procurement at any stage prior to contract award.
- As part of a commitment to transparency the council is now publishing all spend over £500 each month. This includes spend on contracts, so the successful contractor should expect details of spend against the contract to appear on the council website [Islington Council: Council contracts](#). The council is also committed to publishing tender and contract documentation after contract award stage. Commercially sensitive information will be redacted from documentation. What constitutes commercially sensitive information is a matter for the council's sole discretion. However, tenderers will be invited to identify information they consider to be commercially sensitive in their tender return and this will be taken into account in the council forming a view.