**COMPANY NAME: *please insert***

**Appendix A – Case Studies/Contract Examples**

|  |  |  |
| --- | --- | --- |
|  | **Example 1** | **Example 2** |
| **Name of customer organisation** |  |  |
| **Point of contact in the organisation** |  |  |
| **Position in the organisation** |  |  |
| **e-mail address** |  |  |
| **Description of contract** |  |  |
| **Contract start date** |  |  |
| **Contract completion** |  |  |
| **Estimated contract value** |  |  |