

# 2324-0322 Beaumont Rise Specialist Mental Health Supported Living Care and Support Service

Islington Council invites suitable expressions of interest from suppliers for the above.

## The requirement

Mental health accommodation services house and support adults with severe and enduring mental ill health who are unable to live in their own home due to lack of skills or inability to live independently.

The overarching aim of Islington Council's mental health accommodation pathway is to ensure that the provision of mental health accommodation services proactively work to ensure residents are equipped with the skills and capacity to live happier, healthier and more independent lives closer to home.

We want this service to have a whole person and a strengths-based philosophy in the provision of care and support. We want to proactively maximise people's readiness for independent living and further adapt to keep pace with changing demand, best practice and changes elsewhere in the system.

The Council is seeking to provide supported living care services for adults with enduring mental health needs that will offer residents a clear and consistent pathway to independent living, providing them with an opportunity to reach their potential and enjoy a good quality of life. The pathway empowers residents to look after themselves, better manage their health, and build resilience. Residents are provided with proactive and personalised support in a community setting, equipping them with the skills to live healthier for longer.

The accommodation services as a whole are arranged as a pathway with three levels of support – residential care (24/7 staff and personal care), high support (24/7 staff presence) and medium support (support staff onsite every weekday during office hours). This contract opportunity is in the high support (24/7 staff presence) category, based at premises on Beaumont Rise. The opportunity for the contract for the provision of services at Beaumont Rise was originally included in the contract notice for "2021 – 0158 Mental Health Accommodation Pathway Services". Since the original contract notice the arrangements for the housing management function have been revised, therefore, this opportunity is being re-advertised with the clarified arrangements. There is a strong focus on recovery. Residents move into the level of provision that best meets their needs and move through the pathway as they become more independent, before moving into their own home outside of the pathway. They need not access all levels

before moving to an independent tenancy, indeed most people will move into an independent tenancy from their first supported living placement. A small number of residents require longer-term support and may not make the transition to independent living, nevertheless efforts are made to maximise independence and support people in the least restrictive environment. Continuous resident move through and out of the pathway is required to create the ongoing capacity needed to accommodate new referrals from hospital, other settings, or out of borough

The pathway consists of two main accommodation types:

#### 1. Specialist mental health residential care

Specialist mental health residential care services support adults with severe and enduring mental illness and physical health needs who require accommodation and personal care. A rehabilitation and recovery focus enables residents to better manage their physical and mental health. A strong focus on prevention and early intervention helps people at risk of declining health to stay well for longer. Staff work with people to provide assistance, encouragement, training and/or advice to perform and develop the skills and capacity to live happier, healthier and more independent lives.

#### 2. Supported living

Mental health supported living provides housing and support services to enable people to live as independently as possible in the community. Residents live in accommodation with staff onsite who proactively support them to develop skills (such as managing their health and wellbeing, managing medication, managing finances, nutrition, staying safe and building social networks) to enable them to live independently. These services do not deliver personal care.

This opportunity is for the following part of the accommodation pathway:

- High support, longer term, self-contained accommodation, waking night mental health support staff cover to be delivered from 17-bed Council-owned, purpose built building available, self-contained units, including one ground floor wheelchair accessible unit
- Maximum annual contract cost: £450,500

## Lots

This contract is not being divided in to lots, a single provider is being sought to deliver the care and support at a single property on Beaumont Rise.

## TUPE [Transfer of Undertakings (Protection of Employment) Regulations]

Potential providers must be aware that TUPE may or may not apply to this service. Further details will be available in the invitation to tender.

## Contract period

The contract period will be for 36 months from an estimated start date 1 August 2024 with the option to extend up to a further 24 months.

## Contract value

The estimated total value of these contracts is £2,252,500 over the maximum 60 months term of the contract. This is based on £450,500 per annum.

## Award criteria

The contract will be awarded to the Most Economically Advantageous Tender (MEAT) in accordance with the Public Contracts Regulations. MEAT for this contract:

**Cost 20% made up of:**

Direct costs 15%

Indirect costs 5%

**Quality 80% made up of:**

Proposed approach to service model and delivery 30%

Proposed approach to Social Value 20%

Proposed approach to workforce management and contract implementation 10%

Proposed approach to safeguarding and risk management 10%

Proposed approach to service user engagement and involvement/co-production 10%

**Total 100%**

Further details will be provided in the invitation to tender.

Tenderers should be aware that we reserve the right to hold site visits and presentations during the tender process. Site visits and presentations will be for verification/clarification purposes of the written submission.

## Procurement process

As the value of the contract is above the threshold for wider advertising of the opportunity, a Contract Notice will be published on Contracts Finder and Find a Tender Service.

This procurement will be conducted in accordance with the Public Contracts Regulations 2015, under Chapter 3 Section 7 Social and Other Specific Services (known as the "light touch")

regime). Under Regulation 76 the council is free to establish a procedure, provided that the procedure is sufficient to ensure compliance with the principles of transparency and equal treatment of economic operators (service providers).

The procedure will be based on the open procedure, allowing for negotiation if deemed appropriate. As per the open procedure, all economic operators (service providers) who successfully express an interest will automatically have access to the tender documents. Standard selection questions will be part of the tender response and will need to be passed before an evaluation of quality and cost is undertaken. Further details will be available in the procurement documents.

The council will reserve the right to award the contract on the basis of initial tenders without negotiation where this offers value for money. The council reserves the right to not award the contract if the received tenders do not offer value for money.

## How to express an interest

If you wish to apply for this contract opportunity please follow these steps:

- Register your organisation free of charge via the [London Tenders Portal](#)
- When you receive an email confirming your username and password use these to log on to the London Tenders Portal and express your interest in 2324 - 0322 - Beaumont Rise Specialist Mental Health Supported Living Care and Support Service: category 85000000
- Shortly after you have expressed interest, you will receive a second email containing a link to access the procurement documents.

## Deadlines

The deadline for expressions of interest is: **11.59am Friday 8 March 2024**

The deadline for submission of Tender documents is: **12 noon Friday 8 March 2024**

Late submissions may not be accepted.

## Additional information

- Islington Council and its partners are committed to work towards a 'Fairer Islington', for more information see [www.islington.gov.uk](http://www.islington.gov.uk).
- Islington Council aims to provide equality of opportunity and welcomes applicants who meet the qualitative selection criteria from black and minority ethnic communities and disabled groups.

- The council encourages all types of organisation who meet the qualitative selection criteria including Voluntary and Community Sector (VCS) organisations, Social Enterprises or not for profit enterprises and small to medium enterprises (SME) to tender.
- All questions relating to this contract should be raised via the messages section of the relevant contract on the London Tenders Portal. Please do not contact any officer of the council directly.
- As part of a commitment to transparency the council is now publishing all spend over £500 each month. This includes spend on contracts, so the successful contractor should expect details of spend against the contract to appear on the council website [Islington Council: Council contracts](#). The council is also committed to publishing tender and contract documentation after contract award stage. Commercially sensitive information will be redacted from documentation. What constitutes commercially sensitive information is a matter for the council's sole discretion. However, tenderers will be invited to identify information they consider to be commercially sensitive in their tender return and this will be taken into account in the council forming a view.