**Part D**

**Pricing**

**Commercial and Procurement Team**

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# Pricing Evaluation

Bids will be evaluated on the basis of the ‘most economically advantageous tender’ (MEAT) by way of price and quality (as referred to previously in Part C Award).

Each of the tendered rates requested within Part D Financial Model will be taken forward for evaluation using the following scoring system.

The lowest tendered rate per rate type, i.e. core hours will be allocated a maximum score of **25**%.

Other tendered prices which are more expensive will be scored using the following equation:

|  |  |
| --- | --- |
| % Score = | Lowest tendered rate x **25** Higher tendered rate |

Example:

Lowest tendered price £16.89 scores **25%**

Second lowest tendered price £16.95 = **24.91%**

(£16.89 x **25** ÷ £16.95 = **24.91**%)

Third lowest tendered price £17.05 = **24.76%**

(£17.05 x **25** ÷ £17.05 = **24.76**%)

Each tendered rate will then be added together to give a total tendered rate score, which will be multiplied by the overall weighting of **70%** attributed to Price, as per section 1.2.1 Award Criteria within Part C Award of these Competition Documents.

Example

Core Hours score 24.91%

Individual Hours score 24.87%

Waking Night score 24.35%

Sleep In Rate score 25%

Applicant’s total Price score = 69.39%

((24.91+24.87+24.35+25) x .7 = 69.391)

This will result in Applicant’s total tendered scores being ranked from lowest to highest with percentages being based on the percentage differences between the respective Bids.

Applicants are to satisfy themselves that they have understood all the requirements of the specification and the Goods, Services or Works required and to bid their most competitive rates accordingly. All Bids in connection with these Competition Documents will be considered to be comprehensive and fully inclusive of all costs and charges; no subsequent application from an Applicant will be entertained, post Contract, for any additional payment where the Applicant failed to include a cost or charge in their submitted Bid other than in respect of a variation initiated at the request of the Authority.

For the avoidance of doubt the Authority may use its absolute discretion to disqualify Applicants’ Bids under the following circumstances:

* where the Applicant fails to provide a satisfactory response to this Part D Pricing;
* where the Bid is deemed to be undeliverable based on the pricing submitted compared with the Authority’s requirements as described in Part B General Information and Specification;

Please note the Authority’s standard payment terms are to pay in arrears following the delivery of the Goods, services or Works.

# Pricing Submission

Applicants are required to complete and submit alongside their Bid the embedded Part D Financial Model below.



The Financial Model must be completed on the basis of the contracted amount of one hundred and fine (105) core hours and an indicative two hundred and ninety five (295) individual hours plus night provision. The indicative two hundred and ninety five (295) hours is not a contractual offer, but is given to enable a comparative evaluation of Applicant’s costs. Applicants are required to provide rates for each of the rate types specified: core hours, individual hours, waking nights and sleep in rate. Where one (1) or more of the rate types specified are not provided by Applicants, that Applicant’s Bid may be rendered non-compliant and deselected from further participating in the procurement procedure.

**DISCOUNT/EFFICIENCIES**

This is for information purposes only and will not be evaluated. However the Bidder’s response will form part of the Contract terms and conditions in the event it is successful.

If there is an applicable discount/efficiency saving for early invoice payment, volume, award of more than one lot or any other reason please state below.

|  |  |  |
| --- | --- | --- |
| **Lot(s)** | **Percentage discount offered** | **Criteria for discount** |
|  |  |  |
|  |  |  |

# Pricing Schedule Declaration

I of (*add in name of organisation*) hereby offer to supply the Goods, Services or Works as per the completed schedule of prices given within this Part D Pricing, in accordance with the specification, terms and conditions and all other documents forming the Contract.

|  |  |
| --- | --- |
| **Signatory Name** |  |
| **Role in organisation** |  |
| **Organisation name** |  |
| **Signature** |  |
| **Date** |  |

**To be completed and returned with Bid submission. Bids may be disqualified if they are not submitted with this completed schedule.**