

APPENDIX A – TENDER EVALUATION MODEL

LOT 1 – Planned and same day Children’s Homes Residential Care

LOT 2 – Therapeutic Residential Care

Criteria: **PRICE** **Section Weighting: 50%**

No	Pricing Schedule	Weighting
1	Evaluation of Price	
	Submit (upload) completed Price Schedule.	100%

No	Financial Modelling	Weighting
2	DESCRIPTION	N/A
	<p>Finance Modelling / Schedule:</p> <p>Provide supporting information that explains how your organisation’s price offer was calculated; details that identifies, evidences and demonstrates your organisations understanding of finance.</p>	
	SUPPLIER HELP	
	<p>Financial Modelling requested for information purposes and use in Contract Management</p> <p>Your response should include full completion and submission of the financial modelling / schedule with supporting information requested that includes, but not limited to:</p> <ul style="list-style-type: none"> • All associated costs; • Explanation of your rationale of the costings to demonstrate that the service in accordance with the specification will be delivered in the identified price model; • Evidence to demonstrate that the proposed costs will remain within the contract price quoted; • Sufficient weighting / balance of costs between service delivery and organisational back office support. 	

Criteria: QUALITY

Section: A

Section Weighting @ 45%

No 8.1	QUESTION TITLE	Weighting
	<p>VOICE OF THE CHILD, COMMUNICATION AND CITIZENSHIP How will your organisation evidence the voice of children is heard in both delivery and co-production in shaping your service?</p> <p style="text-align: center;">DESCRIPTION</p> <p>Your response should include, but is not limited to:</p> <ul style="list-style-type: none"> - How will you consider different communication needs and preferences for children and young people? - How will young people be supported to make a positive contribution to your service, to their neighbourhood and wider communities? - What are the challenges and how will you respond to them? 	15%
	<p style="text-align: center;">SUPPLIER HELP</p> <p>750 words</p> <p>No attachments</p> <p>This is a Minimum Evaluation Score question. Tenderers must achieve the relevant minimum score threshold for this question, which for this question is an average score of 1. The Council shall reject Tenders that do not meet the minimum score threshold for this question.</p> <p>5 – Excellent = Comprehensive and detailed response that provides high levels of confidence that the required service and delivery will be achieved. Demonstrates excellent understanding of the specification and contract requirements.</p> <p>3 – Good = Response addresses key issues and is adequately developed. Provides good levels of confidence that the required service and delivery will be achieved. Demonstrates good understanding of the specification and contract requirements.</p> <p>1 – Basic = Response addresses a limited range of issues and is basically developed. Provides only limited levels of confidence that the required service and delivery will be achieved. Demonstrates only a basic understanding of the specification and contract requirements.</p> <p>0 – Unacceptable = No response or response fails to address issues and is poorly developed. Provides little or no confidence that the required service and delivery will be achieved. Demonstrates little or no understanding of the specification and contract requirements.</p>	

No	QUESTION TITLE	Weighting
8.2	<p>SERVICE DESCRIPTION & DELIVERY Provide a brief description of how your organisation will deliver the service meeting the requirements detailed in the service specification, including timescales.</p> <p style="text-align: center;">DESCRIPTION</p> <p>Your response should include, but is not limited to:</p> <ul style="list-style-type: none"> - How will you quality assure your service in order to manage performance and ensure high quality delivery? - How will you foster an environment that feels safe and secure for the children using your service? - How will you enable children to have high aspirations for their futures? - How will you promote children’s physical and mental well being? <p>Include as attachments:</p> <ul style="list-style-type: none"> - Your organisational structure - Your operational model - Business continuity plan for the service (including both business and usual and Covid-19 considerations) <p>Please do not attach additional documents; additional documents will not be considered in the evaluation.</p>	20%
SUPPLIER HELP		
<p>1000 words excluding organisational structure and business continuity plan,</p> <p>Attachments allowed</p> <p>This is a Minimum Evaluation Score question. Tenderers must achieve the relevant minimum score threshold for this question, which for this question is an average score of 1. The Council shall reject Tenders that do not meet the minimum score threshold for this question.</p> <p>5 – Excellent = Comprehensive and detailed response that provides high levels of confidence that the required service and delivery will be achieved. Demonstrates excellent understanding of the specification and contract requirements.</p> <p>3 – Good = Response addresses key issues and is adequately developed. Provides good levels of confidence that the required service and delivery will be achieved. Demonstrates good understanding of the specification and contract requirements.</p> <p>1 – Basic = Response addresses a limited range of issues and is basically developed. Provides only limited levels of confidence that the required service and delivery will be achieved. Demonstrates only a basic understanding of the specification and contract requirements.</p> <p>0 – Unacceptable = No response or response fails to address issues and is poorly developed. Provides little or no confidence that the required service and delivery will be achieved. Demonstrates little or no understanding of the specification and contract requirements.</p>		

No	QUESTION TITLE	Weighting
8.3	<p>IMPLEMENTATION Following the award of contract, describe the steps your organisation will take to ensure the service commences with timescales.</p> <p style="text-align: center;">DESCRIPTION</p> <p>Your response should include, but is not limited to:</p> <ul style="list-style-type: none"> - Highlight what you consider to be the key risks and challenges to successful implementation - What you will do to manage and mitigate these risks. <p>If possible, give an example of a contract you have successfully implemented.</p> <p>Upload an implementation plan to support this answer.</p> <p>Do not attach additional documents; additional documents will not be considered in the evaluation.</p>	15%
SUPPLIER HELP		
<p>750 words, excluding implementation plan,</p> <p>Attachments allowed</p> <p>This is a Minimum Evaluation Score question. Tenderers must achieve the relevant minimum score threshold for this question, which for this question is an average score of 1. The Council shall reject Tenders that do not meet the minimum score threshold for this question.</p> <p>5 – Excellent = Comprehensive and detailed response that provides high levels of confidence that the required service and delivery will be achieved. Demonstrates excellent understanding of the specification and contract requirements.</p> <p>3 – Good = Response addresses key issues and is adequately developed. Provides good levels of confidence that the required service and delivery will be achieved. Demonstrates good understanding of the specification and contract requirements.</p> <p>1 – Basic = Response addresses a limited range of issues and is basically developed. Provides only limited levels of confidence that the required service and delivery will be achieved. Demonstrates only a basic understanding of the specification and contract requirements.</p> <p>0 – Unacceptable = No response or response fails to address issues and is poorly developed. Provides little or no confidence that the required service and delivery will be achieved. Demonstrates little or no understanding of the specification and contract requirements.</p>		

No	QUESTION TITLE	Weighting
8.4	<p>OUTCOMES</p> <p>Provide a description of how your organisation shall successfully achieve, measure and report the outcomes as described in the service specification.</p> <hr/> <p>DESCRIPTION</p> <p>Your response should include, but is not limited to:</p> <ul style="list-style-type: none"> - What might be the challenges to delivering the outcomes and how these will be addressed? - How will you provide evidence that your service is cost efficient in meeting the outcomes? - How will you ensure and measure that young people are successfully working towards independence, rooted in their communities, in education or training, and fulfilled? - How will you contribute to maximising stability for children using your service? 	15%
SUPPLIER HELP		
<p>750 words</p> <p>No attachments</p> <p>5 – Excellent = Comprehensive and detailed response that provides high levels of confidence that the required service and delivery will be achieved. Demonstrates excellent understanding of the specification and contract requirements.</p> <p>3 – Good = Response addresses key issues and is adequately developed. Provides good levels of confidence that the required service and delivery will be achieved. Demonstrates good understanding of the specification and contract requirements.</p> <p>1 – Basic = Response addresses a limited range of issues and is basically developed. Provides only limited levels of confidence that the required service and delivery will be achieved. Demonstrates only a basic understanding of the specification and contract requirements.</p> <p>0 – Unacceptable = No response or response fails to address issues and is poorly developed. Provides little or no confidence that the required service and delivery will be achieved. Demonstrates little or no understanding of the specification and contract requirements.</p>		

No	QUESTION TITLE	Weighting
8.5	<p data-bbox="277 264 643 293">PARTNERSHIP WORKING</p> <p data-bbox="277 331 1206 360">What is your organisation's approach to proactive partnership working?</p> <p data-bbox="647 398 850 427">DESCRIPTION</p> <p data-bbox="277 465 1134 533">Describe how you will ensure effective joined-up working with key services and agencies, including Dorset Council.</p> <p data-bbox="277 571 938 600">Your response should include, but is not limited to:</p> <ul data-bbox="325 638 1177 734" style="list-style-type: none"> - How will you contribute to the wider support plan for a child or young person? - How will this be monitored and quality assured? 	15%
SUPPLIER HELP		
<p data-bbox="277 808 424 837">750 words</p> <p data-bbox="277 875 499 904">No attachments</p> <p data-bbox="277 943 1398 1070">This is a Minimum Evaluation Score question. Tenderers must achieve the relevant minimum score threshold for this question, which for this question is an average score of 1. The Council shall reject Tenders that do not meet the minimum score threshold for this question.</p> <p data-bbox="277 1108 1398 1205">5 – Excellent = Comprehensive and detailed response that provides high levels of confidence that the required service and delivery will be achieved. Demonstrates excellent understanding of the specification and contract requirements.</p> <p data-bbox="277 1211 1398 1308">3 – Good = Response addresses key issues and is adequately developed. Provides good levels of confidence that the required service and delivery will be achieved. Demonstrates good understanding of the specification and contract requirements.</p> <p data-bbox="277 1314 1398 1442">1 – Basic = Response addresses a limited range of issues and is basically developed. Provides only limited levels of confidence that the required service and delivery will be achieved. Demonstrates only a basic understanding of the specification and contract requirements.</p> <p data-bbox="277 1449 1398 1576">0 – Unacceptable = No response or response fails to address issues and is poorly developed. Provides little or no confidence that the required service and delivery will be achieved. Demonstrates little or no understanding of the specification and contract requirements.</p>		

No	QUESTION TITLE	Weighting
8.6	<p>STAFFING</p> <p>Describe how your organisation will ensure that your workforce have and maintain the appropriate qualifications, skills and training to work effectively with children.</p> <hr/> <p style="text-align: center;">DESCRIPTION</p> <p>Your response should include, but is not limited to:</p> <ul style="list-style-type: none"> - How do your staff and management demonstrate the key values of the service? - A description of the supervision and support your service provides to staff and management 	10%
SUPPLIER HELP		
<p>500 words</p> <p>No attachments</p> <p>This is a Minimum Evaluation Score question. Tenderers must achieve the relevant minimum score threshold for this question, which for this question is an average score of 1. The Council shall reject Tenders that do not meet the minimum score threshold for this question.</p> <p>5 – Excellent = Comprehensive and detailed response that provides high levels of confidence that the required service and delivery will be achieved. Demonstrates excellent understanding of the specification and contract requirements.</p> <p>3 – Good = Response addresses key issues and is adequately developed. Provides good levels of confidence that the required service and delivery will be achieved. Demonstrates good understanding of the specification and contract requirements.</p> <p>1 – Basic = Response addresses a limited range of issues and is basically developed. Provides only limited levels of confidence that the required service and delivery will be achieved. Demonstrates only a basic understanding of the specification and contract requirements.</p> <p>0 – Unacceptable = No response or response fails to address issues and is poorly developed. Provides little or no confidence that the required service and delivery will be achieved. Demonstrates little or no understanding of the specification and contract requirements.</p>		

No	QUESTION TITLE	Weighting
8.7	<p>CORPORATE PARENTING</p> <p>Detail how Corporate Parenting principles are embedded in your organisation's service model, and give examples of what this would mean in practice?</p> <p style="text-align: center;">DESCRIPTION</p> <p>Your response should include, but is not limited to:</p> <ul style="list-style-type: none"> - Examples of corporate parenting principles being embedded in practice - Corporate Parenting principles: <ul style="list-style-type: none"> • to act in the best interests, and promote the physical and mental health and well-being, of those children and young people • to encourage those children and young people to express their views, wishes and feelings • to take into account the views, wishes and feelings of those children and young people • to help those children and young people gain access to, and make the best use of, services provided by the local authority and its relevant partners • to promote high aspirations, and seek to secure the best outcomes, for those children and young people • for those children and young people to be safe, and for stability in their home lives, relationships and education or work; and • to prepare those children and young people for adulthood and independent living. 	10%
SUPPLIER HELP		
<p>500 words</p> <p>No attachments</p> <p>This is a Minimum Evaluation Score question. Tenderers must achieve the relevant minimum score threshold for this question, which for this question is an average score of 1. The Council shall reject Tenders that do not meet the minimum score threshold for this question.</p> <p>5 – Excellent = Comprehensive and detailed response that provides high levels of confidence that the required service and delivery will be achieved. Demonstrates excellent understanding of the specification and contract requirements.</p> <p>3 – Good = Response addresses key issues and is adequately developed. Provides good levels of confidence that the required service and delivery will be achieved. Demonstrates good understanding of the specification and contract requirements.</p> <p>1 – Basic = Response addresses a limited range of issues and is basically developed. Provides only limited levels of confidence that the required service and delivery will be achieved. Demonstrates only a basic understanding of the specification and contract requirements.</p> <p>0 – Unacceptable = No response or response fails to address issues and is poorly developed. Provides little or no confidence that the required service and delivery will be achieved. Demonstrates little or no understanding of the specification and contract requirements.</p>		

Criteria: SOCIAL VALUE

Section: B

Section Weighting @ 5%

No	QUESTION TITLE	Weighting
1	<p>Good Employer Submit (upload) details on how your organisation proposes to support the Council in delivering the following “Good Employer” outcome(s) in respect of this contract/framework. Include, but not limited to, a detailed response in respect of the outputs listed. Outcomes: Staff development – your organisation will need to evidence how it will support staff development and welfare. Outputs:</p> <ul style="list-style-type: none"> - How much does your organisation spend on training per employee? - Are flexible working hours provided? - Does your organisation have Investors in People accreditation (Gold/Silver/Bronze) or any other accreditation? - Staff turnover improvement target % - Does your organisation record and report on employee diversity? - Any other measure 	
	DESCRIPTION	
	<p>Your response should include, but is not limited to:</p> <ul style="list-style-type: none"> - Examples of corporate parenting principles being embedded in practice - Corporate Parenting principles: <ul style="list-style-type: none"> • to act in the best interests, and promote the physical and mental health and well-being, of those children and young people • to encourage those children and young people to express their views, wishes and feelings • to take into account the views, wishes and feelings of those children and young people • to help those children and young people gain access to, and make the best use of, services provided by the local authority and its relevant partners • to promote high aspirations, and seek to secure the best outcomes, for those children and young people • for those children and young people to be safe, and for stability in their home lives, relationships and education or work; and • to prepare those children and young people for adulthood and independent living. 	100%
	SUPPLIER HELP	
	<p>5 – Excellent = Comprehensive and detailed response that provides high levels of confidence that the required social value and delivery will be achieved. Demonstrates excellent understanding of social value.</p> <p>3 – Good = Response addresses key issues and is adequately developed. Provides good levels of confidence that the required social value and delivery will be achieved. Demonstrates good understanding of social value.</p> <p>1 – Basic = Response addresses a limited range and is basically developed. Provides only limited levels of confidence that the required social value and delivery will be achieved. Demonstrates only a basic understanding of social value.</p> <p>0 – Unacceptable = No response or response fails to address issues and is poorly developed. Provides little or no confidence that the required social value and delivery will be achieved. Demonstrates little or no understanding of social value.</p>	